DEGREE REQUIREMENTS
BERKELEY HAAS UNDERGRADUATE PROGRAM

OVERVIEW OF DEGREE REQUIREMENTS

• A minimum of 38 Upper-Division Business Units*
• A minimum of 12 Upper-Division Non-Business Units* 
• Complete the 7 Breadth Requirements**
• General University Requirements:
  ➢ American History
  ➢ American Institutions
• Berkeley campus requirement:
  ➢ American Cultures
• A minimum of 120 units
• Completion of degree program in four semesters, not including summer session

*Upper-Division courses are numbered 100-199; cannot be used for breadth

REQUIRED UGBA CORE COURSES*

<table>
<thead>
<tr>
<th>Course</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>100 Business Communications++</td>
<td>2</td>
</tr>
<tr>
<td>101A Microeconomic Analysis for Business Decisions+</td>
<td>3</td>
</tr>
<tr>
<td>101B Macroeconomic Analysis for Business Decisions+</td>
<td>3</td>
</tr>
<tr>
<td>102A Introduction to Financial Accounting+</td>
<td>3</td>
</tr>
<tr>
<td>102B Introduction to Managerial Accounting+</td>
<td>3</td>
</tr>
<tr>
<td>103 Introduction to Finance+</td>
<td>4</td>
</tr>
<tr>
<td>104 Analytic Decision Modeling Using Spreadsheets+</td>
<td>3</td>
</tr>
<tr>
<td>105 Leading People++</td>
<td>3</td>
</tr>
<tr>
<td>106 Marketing++</td>
<td>3</td>
</tr>
<tr>
<td>107 The Social, Political, and Ethical Environment of Business++</td>
<td>3</td>
</tr>
<tr>
<td>* Quantitative</td>
<td></td>
</tr>
<tr>
<td>++Qualitative</td>
<td></td>
</tr>
<tr>
<td></td>
<td>30</td>
</tr>
</tbody>
</table>

GRADING OPTIONS AND REQUIRED GRADES

• All Haas Business courses MUST be taken for letter grades, including core substitutions.
• Students must receive a grade of C– or higher
• Overall GPA must be at or above 2.00 for graduation

ELECTIVE COURSES

Upper division UGBA elective courses can be found at: http://guide.berkeley.edu/courses/ugba/

CORE SUBSTITUTIONS

The following courses may be used to fulfill the corresponding core business requirement. However, units for these approved substitutions are non-business upper division units and students must take additional business electives towards the required 38 upper division business units.

<table>
<thead>
<tr>
<th>UGBA 101A</th>
<th>UGBA 101B</th>
</tr>
</thead>
<tbody>
<tr>
<td>ECON 100A</td>
<td>ECON 100B</td>
</tr>
<tr>
<td>ECON 101A</td>
<td>ECON 101B</td>
</tr>
<tr>
<td>IEP 100</td>
<td>IAS 107</td>
</tr>
</tbody>
</table>

BREADTH REQUIREMENTS

• Arts & Literature
• Biological Science
• Historical Studies
• International Studies
• Philosophy & Values
• Physical Science
• Social & Behavioral Sciences

See website for further information: http://classes.berkeley.edu

GENERAL UNIVERSITY REQUIREMENTS

Before graduation, every student must complete the University requirements in American History and American Institutions.

See website for further information: http://registrar.berkeley.edu

BERKELEY CAMPUS REQUIREMENT

Before graduation, every student must complete the Campus requirement in American Cultures.

See website for further information: http://americancultures.berkeley.edu

PRE-ADMISSION ADVISING

Call or stop by our office to speak with an advisor at any time during our open hours. No appointment is necessary as all of our advising is done on a drop-in basis.

HAAS UNDERGRADUATE PROGRAM OFFICE
S450 Student Services Building #1900
Berkeley, CA 94720-1900
510.642.1421

OFFICE HOURS
Monday, Wednesday-Friday 9:00AM-4:00PM
Tuesday 10:00AM-4:00PM
Closed for lunch 12:30PM-1:30PM