BEAM 2015  
May 13-14, 2015 at Yale  
Conference Program

Wednesday, May 13, 2015

8:30-9:15 Breakfast Buffet On Site

9:15-9:30 Opening Remarks

9:30-10:15 Linda Babcock & Lise Vesterlund: “Breaking the Glass Ceiling with “No”: Gender Differences in Accepting and Receiving Requests for Non-Promotable Tasks”

10:15-11:00 David Laibson: “Optimal Illiquidity”

11:00-11:30 Break

11:30-12:15 Ulrike Malmendier: Overview Talk on Gift Exchange

12:15-2:00 Lunch On Site

2:00-2:45 Xavier Gabaix: “Optimal Taxation with Behavioral Agents”

2:45-3:30 Dmitry Taubinsky: “Regressive Sin Taxes”

3:30-4:00 Break

4:00-5:00 Panel Session: “Making Sense of Health Insurance Decisions”  
Jason Abaluck, Ben Handel, and Justin Sydnor

6:30 Drinks and mingling begins at Union League Cafe

7:00 Dinner begins at Union League Cafe
Thursday, May 14, 2015

8:30-9:00  Breakfast Buffet On Site

9:00-9:45  **Heather Schofield**: “The Economic Costs of Low Caloric Intake: Evidence from India”

9:45-10:30  **Frank Schilbach**: “Alcohol and Self-Control: A Field Experiment in India”

10:30-11:00  Break

11:00-11:45  **Ori Heffetz**: “Task Completion: Evidence from New York City Parking-Ticket Recipients”

11:45-12:30  **Charlie Sprenger**: “Randomizing Endowments: An Experimental Study of Rational Expectations and Reference-Dependent Preferences”

12:30-2:00  Lunch On Site (with a takeaway option)