
SUNIL DUTTA
Curriculum Vitae
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ADDRESS

Walter A. Haas School of Business
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CURRENT POSITION

- 2002-present, Egon and Joan von Kaschnitz Distinguished Associate Professor of Accounting and International Business, Walter A. Haas School of Business, University of California, Berkeley.

PRIOR ACADEMIC POSITIONS

- 1996-2002, Assistant Professor, Walter A. Haas School of Business, University of California, Berkeley.
- 1994-1996, Assistant Professor, Faculty of Commerce and Business Administration, University of British Columbia.

EDUCATION

- Ph.D., University of Minnesota, 1994.
- M.B.A., University of Minnesota, 1993.
- M.S., University of Minnesota, 1988.
- B.S., Indian Institute of Technology, Roorkee, 1984.

CURRENT RESEARCH INTERESTS

- Accounting information, performance measures, and managerial incentive contracts.

REFEREED PUBLICATIONS

1. "Stock Price, Earnings, and Book Value in Managerial Performance Measures" with S. Reichelstein. *The Accounting Review* 80 (4), 2005.
2. "Accrual Accounting for Performance Evaluation" with S. Reichelstein. *Review of Accounting Studies* 10 (1), 2005.
3. "Leading Indicator Variables, Performance Measurement and Long-Term versus Short-Term Contracts" with S. Reichelstein. *Journal of Accounting Research* 41 (3), 2003.
4. "Capital Budgeting and Managerial Compensation: Incentive and Retention Effects" *The Accounting Review* 78 (1), 2003.
5. "Revenue Recognition in a Multiperiod Agency Setting" with X. Zhang. *Journal of Accounting Research* 40 (1), 2002.
6. "The Effects of Earnings Forecasts on Earnings Management" with F. Gigler. *Journal of Accounting Research* 40 (3) , 2002.
7. "The Interpretation of Information and Corporate Disclosure Strategies" with B. Trueman. *Review of Accounting Studies* 7 (1), 2002.
8. "Controlling Investment Decisions: Depreciation- and Capital Charges" with S. Reichelstein. *Review of Accounting Studies* 7 (2-3), 2002. (Won the best paper award of the 2001 RAST conference.)
9. "Negotiated Transfer Pricing and Divisional versus Firm-Wide Performance Evaluations" with R. Anctil. *The Accounting Review* 74 (1), 1999.
10. "Performance Measurement in Multiperiod Agencies" with S. Reichelstein. *Journal of Theoretical and Institutional Economics* 155 (1), 1999.

11. "Asset Valuation and Performance Measurement in a Dynamic Agency Setting" with S. Reichelstein. *Review of Accounting Studies* 4 (3), 1999. (Won the best paper award of the 1999 RAST Conference.)
12. "Earnings Announcements and Market Depth" with R. Bushman, J. Hughes, and R. Indjejikian. *Contemporary Accounting Research* 14, 1997.
13. "Private and Public Disclosures and the Efficiency of Stock Prices" *Review of Accounting Studies* 1 (4), 1996.

WORKING PAPERS

14. "Managerial Expertise, Private Information, and Pay-Performance Sensitivity". Under Review.
15. "Cost Allocation for Capital Budgeting" with T. Baldenius and S. Reichelstein.
16. "The Effects of Reporting Frequency on Earnings Management" with F. Gigler.
17. "Shareholder Litigation and Market Information: Effects of the Endorsement of the Fraud-on-the-Market Doctrine on Market Information" with J. Nelson.

PROFESSIONAL SERVICE

Editorial Positions:

- 2000-2004 and 2005-Present, Member, Editorial and Advisory Review Board, *The Accounting Review*.
- 1999-present, Member, Editorial Board, *Review of Accounting Studies*.
- 2003-present, Member, Editorial Board, *Contemporary Accounting Research*.
- 2005-2006, Member, Competitive Manuscript Award Committee of the *American Accounting Association*.

Refereeing:

- *Journal of Accounting Research.*
- *The Accounting Review.*
- *Journal of Accounting and Economics.*
- *Review of Accounting Studies.*
- *Contemporary Accounting Research.*
- *Management Science.*
- *International Journal of Accounting.*
- *European Journal of Operations Research.*
- *Journal of Theoretical and Institutional Economics.*
- *California Management Review.*
- American Accounting Association Annual Conferences.
- Management Accounting Section Conferences.
- Financial Accounting Section Conferences.

TEACHING EXPERIENCE**MBA Level:**

- Financial Reporting (MBA Core, Haas School).
- Financial Reporting (EWMBA Core, Haas School).

Ph.D. Level:

- Doctoral Seminar in Financial Accounting (Haas School).
- Doctoral Research Seminar (Haas School).

Executive Education:

- Issues in Corporate Financial Reporting.
- Management Control Systems.
- Financial Analysis.

Undergraduate Level:

- Managerial Accounting (UBC).
- Cost Accounting (UBC)
- Advanced Managerial Accounting (UBC).

Ph.D. Dissertation Committees:

- Suil Pae (HKUST)
- Steve Hillegeist (Northwestern)
- Donna Wei (INSEAD)
- Donglin Li
- Mei Luo (Illinois)
- Wenli Huang (Boston University)
- Tracey Zhang (Singapore Management)

AWARDS AND HONORS

- Best Paper Award of the 1999 *Review of Accounting Studies* Conference.
- Best Paper Award of the 2001 *Review of Accounting Studies* Conference.
- Schwabacher Fellow (outstanding teaching and research), UC Berkeley, 1998.
- Club 6 (high teaching ratings), Haas School, recognized seven times (1996-2004).
- Junior Faculty Research Grant, UC Berkeley.
- Research Grant, Canadian Academic Accounting Association.

INVITED PRESENTATIONS

- Columbia University (twice).
- University of Chicago (twice).
- Stanford University (twice).
- University of California, Los Angeles (twice).

- Carnegie-Mellon University.
- Northwestern University.
- University of Washington.
- Hong Kong University of Science and Technology.
- University of British Columbia (twice).
- Purdue University.
- University of North Carolina.
- University of Minnesota.
- University of California, Riverside.
- INSEAD, France.
- 2005 Accounting Theory Conference at the University of Bern (Switzerland).
- 2004 Financial Economics and Accounting Conference (USC).
- 2003 American Accounting Association Annual Conference.
- 2003 Accounting Theory Conference at the Stuttgart Institute of Technology and Management (Germany).
- 2002 University of Chicago and Minnesota Joint Theory Conference.
- 2002 Management Accounting Section Conference.
- 2001 *Review of Accounting Studies* Conference, Cornell University.
- 2000 University of Minnesota Accounting Theory Conference.
- 2000 American Accounting Association Annual Conference.
- 2000 HKUST Summer Symposium.
- 2000 Management Accounting Section Conference.
- 2000 NBER Decentralization Conference, Washington University.
- 1999 *Review of Accounting Studies* Conference, Stanford University.
- 1998 American Accounting Association Annual Conference.

SCHOOL AND UNIVERSITY SERVICE

- Co-Chair, Accounting Group, Haas School, 2002-present.
- Ph.D. Field Advisor, Accounting Area, Haas School, 2001-present.
- Faculty Hiring Committee, Haas School, 2002-2003 and 2004-Present
- MBA Program Committee, Haas School, 1999-2000.
- Evening MBA Program Committee, Haas School, 1998-1999.
- Assistant Professor Representative, Haas School, 1999-2000.
- Chair, Search Committee for Adjunct Professor of Accounting, Fall 2001.
- Accounting Faculty Search Committee, Spring 2001 and 2002-2003.
- Moderator, 8th, 10th, 11th, and 12th Annual Financial Reporting Conferences.
- Chair, Ad-hoc Review Committees for the appointments of Sarah Tasker (Spring 2001), Vic Stanton (Fall 2002), Qintao Fan (Spring 2003), Maria Nondorf (Spring 2003), Shai Levi (Spring 2004), Alan Jagolinzer (Spring 2004), Nicole Bastian (Spring 2005).
- Member, Ad-hoc Review Committees for the appointments of Scott Richardson (Spring 2002), Irem Tuna (Spring 2002), Partha Mohanram (Spring 2003).

AFFILIATIONS

- American Accounting Association.
- American Finance Association.
- The Society for Financial Studies.
- Canadian Academic Accounting Association.

BUSINESS EXPERIENCE

- 1984-85, Process Engineer, West Coast Paper Mills Limited, Dandeli (India).