

### Fall 20 Electives Curricular Plan

This reflects the raw data from the Curricular Planning process and will not necessarily reflect the final Fall 20 Elective Schedule

Course No	Course Title	Dual List	Evening Saturday Sunday	Units
EW MBA212A-1	Cleantech to Market	Yes	Evening	3
EW MBA218A-1	International Finance	Yes	Evening	3
EW MBA231-1	Corporate Finance	Yes	Evening	3
EW MBA236I-1	Fixed income	Yes	Evening	2
EW MBA236L-1	Private Equity Leveraged Buyouts	Yes	Evening	2
EW MBA252-1	Negotiations and Conflict Resolution		Evening	3
EW MBA254-1	Power and Politics in Organizations		Evening	3
EW MBA255-1	Leadership		Evening	2
EW MBA257-2B	Extreme Leadership		Evening	2
EW MBA257-3B	Extreme Leadership	Yes	Evening	2
EW MBA257-4	Becoming a Changemaker		Evening	2
EW MBA261-1	Marketing Research: Tools and Techniques for Data C	Yes	Evening	3
EW MBA262-1	Strategic Brand Management		Evening	3
EW MBA282-1	Real Estate Development	Yes	Evening	3
EW MBA283-1	Real Estate Finance and Securitization	Yes	Evening	3
EW MBA290T-4	Corporate LaunchPad	Yes	Evening	3
EW MBA291D-1	Data Visualization	Yes	Evening	2
EW MBA292T-1	Equity Fluent Leadership: The Value of Inclusion & Div	Yes	Evening	3
EW MBA292T-5	Berkeley Impact Venture Partners: Catalyst	Yes	Evening	2
EW MBA295A-1	Entrepreneurship	Yes	Evening	3
EW MBA295B-1	Venture Capital & Private Equity	Yes	Evening	3
EW MBA295T-1	Bay Area Innovation and Entrepreneurship	Yes	Evening	2
EW MBA296-99	Data Science Applications in Finance and Accounting	Yes	Evening	2
EW MBA299M-1	Marketing Strategy		Evening	3
EW MBAW254-1A	Power and Politics in Organizations (Online Version)		Evening	2
EW MBA231-11	Corporate Finance		Saturday	3
EW MBA236E-11	Mergers and Acquisitions: A Focus on Creating Value		Saturday	2
EW MBA252-11	Negotiations and Conflict Resolution		Saturday	3
EW MBA262-11	Strategic Brand Management		Saturday	3
EW MBA269-11	Pricing		Saturday	3
EW MBA295T-11	Opportunity Recognition		Saturday	2
EW MBA295T-12	Growth Hacking	Yes	Saturday	1
EW MBA296-13	Corporate Level Strategy		Saturday	2
EW MBA299M-11	Marketing Strategy		Saturday	3
EW MBA212-11	Energy and Environmental Markets	Yes	Sunday	3
EW MBA236G-10B	Designing Financial Models that Work		Sunday	1
EW MBA236G-11B	Designing Financial Models that Work		Sunday	1
EW MBA237-11	Search Funds	Yes	Sunday	1
EW MBA247-11	Descriptive and Predictive Data Mining	Yes	Sunday	1

EW MBA257-11	Power and Influence		Sunday	1
EW MBA277-11	Political Risk of Investing		Sunday	1
EW MBA277-12	Disruption Futures		Sunday	2
EW MBA290P-11	Project Management Case Studies	Yes	Sunday	1
EW MBA291C-11	Active Communicating		Sunday	1
EW MBA291T-11	Advanced Leadership Communication		Sunday	2
EW MBA291T-12	Leader As Coach		Sunday	1
EW MBA292B-11	Nonprofit Boards	Yes	Sunday	1
EW MBA292N-11	Social Impact Marketing	Yes	Sunday	1
EW MBA292N-12	Race, The Media, and Social Change		Sunday	1
EW MBA292N-13	Impact Finance and Entrepreneurship	Yes	Sunday	1
EW MBA292T-11	Business & Natural Resources - Sustainable Use of Ecc	Yes	Sunday	1
EW MBA292T-4	Impact Startup Launchpad	Yes	Sunday	2
EW MBA295T-13	Building A Consumer Internet Business		Sunday	1
EW MBA296-11	Life Sciences Marketing	Yes	Sunday	1
EW MBA296-12	Building Trust Based Relationships	Yes	Sunday	1