### FALL 2019 ELECTIVE SCHEDULE

**Last Updated: 8/19/19**

**MONDAY**
- **EW218A.1 (3 units) ***
  - International Finance
  - Lyons, N300

- **EW254.1 (3 units) ℗ !!!**
  - Power and Politics (ONLINE)
  - Anderson, 6PM - 7:30PM

**TUESDAY**
- **EW254.1B (2 units) ℗ !!!**
  - Power and Politics
  - Srivastava, N300

**WEDNESDAY**
- **EW236I.1 (2 units) * !!!**
  - Fixed Income
  - Swamy, C20

**THURSDAY**
- **EW236.1 (2 units) * !!!**
  - Strategic Brand Management
  - Hopelain, N170

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**EVENING**

**MONDAY**
- **EW236L.1 (2 units) * !!!**
  - Private Equity/Leveraged Buyout
  - Goodson, Snyder, N170

**TUESDAY**
- **EW255.1 (2 units) ® !!!**
  - Leadership
  - Chatman, N300

**WEDNESDAY**
- **EW261.1 (3 units) ®**
  - Marketing Research
  - Hsu, C320

**THURSDAY**
- **EW262.1 (3 units) ®**
  - Strategic Brand Management
  - Hopelain, N170

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**SATURDAY AM (10AM-1PM)**

**SATURDAY PM (2PM-5PM)**

**SATURDAY**
- **EW231.11 (3 units) ®**
  - Corporate Finance
  - Mertens, N170

**Elective Color Code**
- ℗ - Prime Elective Course
- ® - Dual-listed with the Full-Time MBA Program.
- !!! - See Course Description for class dates
- *** - Master of Public Affairs course
### FALL 2019 ELECTIVE SCHEDULE

The courses below are Sunday elective courses. Attendance at all 1 unit course sessions is MANDATORY. Note: you can only count a maximum of four 1 unit elective courses towards your degree requirement of 42 units.

<table>
<thead>
<tr>
<th>COURSE NUMBER</th>
<th>TITLE</th>
<th>PROFESSOR</th>
<th>DATE/TIME</th>
<th>LOCATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>EW212.11 (3 units) *</td>
<td>Energy &amp; Environmental Markets (EW212.11 course description)</td>
<td>Borenstein</td>
<td>9/15, 10/6, 10/27, 11/17 9:30AM - 4:30PM</td>
<td>C320</td>
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<tr>
<td>EW236G.10B (1 unit)</td>
<td>Designing Financial Models that Work (EW236G.10B course description)</td>
<td>Herbert-Creek</td>
<td>11/3, 11/17, 12/1, 12/8 9AM - 1PM</td>
<td>N270</td>
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<tr>
<td>EW236G.11B (1 unit)</td>
<td>Designing Financial Models that Work (EW236G.11B course description)</td>
<td>Herbert-Creek</td>
<td>11/3, 11/17, 12/1, 12/8 2PM - 6PM</td>
<td>N270</td>
</tr>
<tr>
<td>EW247.11 (1 unit) *</td>
<td>Descriptive and Predictive Data Mining (EW247.11 course description)</td>
<td>Shogan</td>
<td>9/22, 10/6, Take Home Exam: 10/20 9AM - 5PM</td>
<td>N300</td>
</tr>
<tr>
<td>EW277.11 (1 unit)</td>
<td>Political Risk of Investing (EW277.11 course description)</td>
<td>Rosenberg</td>
<td>9/6, 9/15 9AM - 5PM</td>
<td>N170</td>
</tr>
<tr>
<td>EW290P.11 (1 unit) *</td>
<td>Project Management Case Studies (EW290P.11 course description)</td>
<td>Romero-Hernandez</td>
<td>10/20, 11/3 9AM - 5PM</td>
<td>N470</td>
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<tr>
<td>EW291C.11 (1 unit)</td>
<td>Active Communicating (EW291C.11 course description)</td>
<td>Charnsupharindr</td>
<td>9/15, 9/29 9AM - 6PM</td>
<td>C420</td>
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<tr>
<td>EW291T.11 (2 units)</td>
<td>Advanced Leadership Communication (EW291T.11 course description)</td>
<td>Rittenberg, Houlihan, Charnsupharindr</td>
<td>9/6, 9/22, 10/6, 10/20 9AM - 5PM</td>
<td>C420</td>
</tr>
<tr>
<td>EW291T.12 (1 unit)</td>
<td>Leader as Coach (EW291T.12 course description)</td>
<td>Rittenberg, Houlihan</td>
<td>11/3, 12/1 9AM - 5PM</td>
<td>C420</td>
</tr>
<tr>
<td>EW292B.11 (1 unit) *</td>
<td>Nonprofit Boards (EW292B.11 course description)</td>
<td>Heinrich</td>
<td>11/3, 12/1 9AM - 5PM</td>
<td>N170</td>
</tr>
<tr>
<td>EW292N.11 (1 unit) *</td>
<td>Social Impact Marketing (EW292N.11 course description)</td>
<td>Buechert</td>
<td>9/29, 10/13 9AM - 5PM</td>
<td>C325</td>
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<tr>
<td>EW292N.13 (1 unit) *</td>
<td>Impact Finance and Entrepreneurship (EW292N.13 course description)</td>
<td>Morse</td>
<td>10/20, 11/3 9AM - 5PM</td>
<td>N370</td>
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<tr>
<td>EW295T.13 (1 unit)</td>
<td>Building a Consumer Internet Business (EW295T.13 course description)</td>
<td>Fuloria</td>
<td>9/8, 9/22 9AM - 5PM</td>
<td>N270</td>
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<tr>
<td>EW296.11 (1 unit) *</td>
<td>Life Sciences Marketing (EW296.11 course description)</td>
<td>Ford</td>
<td>10/27, 11/17 9AM - 5PM</td>
<td>C325</td>
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<tr>
<td>EW296.12 (1 unit) *</td>
<td>Building Trust Based Relationships (EW296.12 course description)</td>
<td>Ball, Caleshu</td>
<td>10/20, 10/27 9AM - 5PM</td>
<td>N500</td>
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</tbody>
</table>

### Elective Color Code

- **Accounting/Finance**
- **Leadership/Management**
- **Marketing**
- **Strategy/Entrepreneurship/Innovation**
- **Sector Specific**
- **Online**

* Dual-listed with the Full-Time MBA program.
** Master of Public Health course
*** Master of Public Affairs course