

Whitney Hischier

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PROFESSIONAL EXPERIENCE

- HAAS SCHOOL OF BUSINESS, Berkeley, CA** **2004-Present**
Faculty Director and Lecturer **2012-Present**
Design and deliver customized learning solutions for executive clients. Focus on experiential leadership development, succession planning, career management and ROI on employee educational investments. Core industries include oil and gas, technology, shipping and pharmaceuticals. Teaching expertise in managerial skills, performance management, and leadership presence to executives.
- Lecturer, MBA and Undergraduate Business Programs** **2009- Present**
Entrepreneurship, international consulting project skills, managerial skills
- Assistant Dean, Center for Executive Education** **2004-2012**
Responsible for all aspects of profit-making business unit that provides non-degree programs to executives through UC Berkeley's Haas School of Business. Grew center revenue 9x during tenure and to current staff of 25.
- Director, Executive Learning Solutions, Center for Executive Development** **2003 - 2004**
Developed and sold open enrollment business courses to senior-level executives.
- DELOITTE CONSULTING, San Francisco, CA** **2001 - 2003**
Senior Consultant –Change Management, Leadership Development and Organizational Performance Practice, Life Sciences/Healthcare Industry Group
Managed enterprise-wide change management, employee training, and business process improvement programs related to system implementations for leading life sciences and healthcare clients. Served as Bay Area practice Life Sciences Learning Lead and lead consultant for Pro-Bono practice.
- KPMG CONSULTING, San Francisco, Amsterdam, London** **1996 - 1999**
Consultant – System Implementation Practice, Call Center and Telecoms Group
Responsible for the assessment and improvement of existing technology, process and people challenges within call center environments and the telecom industry. One year spent at ABN Amro in Amsterdam as an internal consultant.
- SHETLAND TOYS, Woodside, CA** **1995-1996**
Sales Rep Manager and Customer Service Lead
Member of 5-person startup which created product FeltKids. Handled all aspects of managing team of 100 sales reps and fulfilling orders. Venture-backed company sold to Learning Curve Toys.

EDUCATION

- University of California, Berkeley, MBA** **2001**
Certificate in Healthcare Management; Student Director, Non-Profit and Public Management Program
- Stanford University, BA International Relations** **1995**