# SPRING 2020 ELECTIVES SCHEDULE

### EVENING COURSES

**MONDAY**
- **EW237.1 (3 units) *:** Fin Tech
- **EW236E.1 (2 units) ℗ !!!:** Mergers and Acquisitions: A Focus on Creating Value

**TUESDAY**
- **EW236F.1 (2 units) *:** Behavioral Finance

**WEDNESDAY**
- **EW222.1 (3 units) ℗:** People Analytics

**THURSDAY**
- **EW224A.1 (2 units) *:** Managing the New Product Development Process

### SATURDAY AM (10AM-1PM)
- **EW217.11 (3 units) !!!:** Big Data and Better Decisions

### SATURDAY PM (2PM-5PM)
- **EW292T.8 (2 units) !!!:** Running a Multinational Corporation - Simulation

### SATURDAY EVENING (6:00-9:30PM)
- **EW217.11 (3 units) !!!:** New Venture Finance

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**SUNSET PROGRAM**
- **EW236V.11 (2 units) *:** An Introduction to Code for MBAs

**SUNRISE PROGRAM**
- **EW292T.8 (2 units) !!!:** Berkeley Impact Venture Fund - Accelerate

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**CLASS DESCRIPTIONS**

- **EW237.1:** *Prime Elective Course
- **EW236E.1:** Dual-listed with the Full-Time MBA Program.
- **EW236F.1:** Cross-listed with the Full-Time MBA Program and another department.
- **EW222.1:** Please see course description for dates/times

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**COURSE CATEGORIES**

- **Accounting/Finance**
- **Leadership/Management**
- **Marketing**
- **Strategy/Entrepreneurship**
- **Sector Specific**

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Last Updated: 11/1/19
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The courses below are Sunday 1 unit courses, typically held over two Sundays. Attendance at all 1 unit course sessions is MANDATORY. Note: you are only allowed to count a maximum of four 1 unit courses (excluding Core) towards your degree requirement of 42 units.

* Dual-listed with the Full-Time MBA program. ** Please check the pre and post-session times for each course. The links to each course are on the course description for each course.

### COURSE NUMBER | TITLE | PROFESSOR | DATE/TIME | LOCATION
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EW212B.11 (1 unit) * | Legal and Regulatory Frameworks for Energy and Infrastructure Project Finance (EW212B course description) | Marks | Sun 3/1 & Sun 3/8, 9AM - 5PM | C330
EW212C.11 (1 unit) * | Energy and Infrastructure Project Finance (EW212C.11 course description) | Rogers | Sun 3/15 & 4/19, 9AM - 5PM | C330
EW237.11 (1 unit) * | Search Funds (EW237.11 course description) | Simson | Sun 3/1 & Sun 4/19, 9AM - 5PM | C330
EW247.11 (1 unit) * | Business and Sustainable Supply Chains (EW247.11 course description) | Romero-Hernandez | Sun 3/1 & Sun 3/15, 9AM - 5PM | N170
EW257.11 (1 unit) | The Science of Productivity and Performance (EW257.11 course description) | Yousef | Sun 3/1, Sun 3/15, Sun 4/5 & Sun 4/19, 2PM-6PM | N170
EW267.11 (1 unit) * | The Business of AI (EW267.11 course description) | Katona, Stepka, Abbeel | Sun 2/9 & Sun 2/16, 9AM - 5PM | N300
EW277.11 (1 unit) | Doing Business in Emerging Markets (EW277.11 course description) | Harris | Sun 3/8 & Sun 4/26, 9AM - 6PM | C320
EW290T.12 (1 unit) | SQL Programming (EW290T.12 course description) | Varier | Sun 4/5 & Sun 4/26, 9AM - 5PM | C320
EW291C.11 (1 unit) | Active Communicating (EW291C.11 course description) | Chansupharindr | Sun 4/5 & Sun 4/26, 9AM - 5PM | C420
EW291H.11 (1 unit) * | Improviosional Leadership (EW291H.11 course description) | Worthington, Braunfman, Snyder | Sun 2/9 & Sun 2/23, 9AM - 5PM | C420
EW291T.11 (1 unit) * | Leader as Coach (EW291T.11 course description) | Rittenberg, Houlihan | Sun 3/8 & Sun 3/15, 9AM - 6PM | C420
EW291T.12 (1 unit) | Audience-Focused Communication (EW291T.12 course description) | Leipzig | Sun 4/19 & Sun 4/26, 9AM - 5PM | Lab
EW292B.11 (1 unit) * | Nonprofit Boards (EW292B.11 course description) | Heinrich | Sun 3/1 & Sun 4/5, 9AM - 5PM | N370
EW295.11 (1 unit) * | Growth Hacking (EW295.11 course description) | Charrawan | Sun 2/22 (9AM-12:30PM @Haas), 2/9 (9AM-12:30PM ONLINE), 2/23 (9AM-12:30PM ONLINE), 3/1 (9AM-12:30PM @Haas) | N440
EW295T.12 (1 unit) * | Built for Growth (EW295T.12 course description) | Danner | Sun 2/22 & Sun 3/1, 9AM - 5PM | C325
EW296.11 (1 unit) * | Unlocking Digital Innovation in Healthcare (EW296.11 course description) | Macpherson | Sun 3/15 & Sun 4/19, 9AM - 5PM | N300
EW296.13 (1 unit) * | Commercializing Biotech & Pharma (EW296.13 course description) | Macpherson | Sun 2/9 & Sun 2/23, 9AM - 5PM | C320

The courses below do not follow the standard Evening time frames or Weekend schedule. Please note special times and dates.

### SUNDAY - 1 UNIT COURSES

#### COURSE NUMBER | TITLE | PROFESSOR | DATE/TIME | LOCATION
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EW207.1 (2 units) | Design Sprint for Corporate Innovation (EW207.1 course description) | Ball | Sun 2/9 ** In Country: Sun 3/22 - Sat 3/27 Departure: 3/29 | C320
EW207T.5 (2 units) | Digital Transformation (EW207T.5 course description) | La Blanc | Block Week Course: Jan. 6 - 10, 9AM - 5PM | N300
EW207T.1 (2 units) | Future of Work (EW207T.1 course description) | La Blanc | Block Week Course: (Spring Break) March 23 - 27, 9AM - 5PM | N170
EW207T.4 (1 unit) * | Impact Startup Disco (EW207T.4 course description) | Calderson | Fri 3/6, 4:30PM - 9PM, Sat 3/7, 9AM-4PM, Sun 3/8, 12noon-4PM | N500
EW295C.1 (2 units) | Opportunity Recognition (EW295C.1 course description) | Isacsa | Block Week Course: (Spring Break) March 23 - 26, 9AM - 5PM | N270
EW296.2 (3 units) | International Business Development (IBD) - Enrollments done through Spring 2020 Bidding (EW296.11 course description) | Zand | SUMMER 2020 TBD
EW296.3 (2 units) | The Business of Politics: Washington Campus (EW296.3 course description) | Vogel | Fri 12/6 **, Mon 1/6 - Fri 1/10, Fri 1/24 ** | C320
EW298S.1 (2 units) | SIB: South Africa (EW298S.1 course description) | Rittenberg, Gavshon | Sun 2/9, ** Sun 3/8 ** In Country: Sun 3/22 - Sat 3/28 Sun 4/26 ** | N500
EW298S.2 (2 units) | SIB: China (EW298S.2 course description) | Zand, Lu | Sun 3/8, ** Sun 3/15 ** In Country: Sun 3/22 - Sat 3/28 Sun 4/19 ** | C325
EW298S.4 (2 units) | SIB: Brazil (EW298S.4 course description) | Feferman | Sun 2/23, ** Sun 3/8 ** Sun 3/22, ** Sun 3/28 Sun 4/26 ** | C110
EW293.1/PHW227A.1 (3 units) | Health Care Finance (EW293.1/PHW227A.1 course description) | Macpherson | 3/9 - 5/3 | ONLINE
EW293.2/PHW223 (3 units) | Strategic Management and the Organization of Health Services (EW293.2/PHW223 Course description) | Housha | 3/9 - 5/3 | ONLINE

### OFF-SCHEDULE COURSES

#### COURSE NUMBER | TITLE | PROFESSOR | DATE/TIME | LOCATION
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EW290T.12 (1 unit) | SQL Programming (EW290T.12 course description) | Varier | Sun 4/5 & Sun 4/26, 9AM - 5PM | C320
EW290T.12 (1 unit) | SQL Programming (EW290T.12 course description) | Varier | Sun 4/5 & Sun 4/26, 9AM - 5PM | C320
EW290T.12 (1 unit) | SQL Programming (EW290T.12 course description) | Varier | Sun 4/5 & Sun 4/26, 9AM - 5PM | C320
EW290T.12 (1 unit) | SQL Programming (EW290T.12 course description) | Varier | Sun 4/5 & Sun 4/26, 9AM - 5PM | C320
EW290T.12 (1 unit) | SQL Programming (EW290T.12 course description) | Varier | Sun 4/5 & Sun 4/26, 9AM - 5PM | C320
EW290T.12 (1 unit) | SQL Programming (EW290T.12 course description) | Varier | Sun 4/5 & Sun 4/26, 9AM - 5PM | C320

* Last Updated 11/1/19