



## Matt Rogers

[Matt\\_Rogers@mckinsey.com](mailto:Matt_Rogers@mckinsey.com); MattCRogers@comcast.net; Cell: 1-415-373-7368;  
Office: San Francisco, CA 94610; 1-415-318-5291

---

Matt Rogers is a Senior Partner with McKinsey & Company in San Francisco. He is a well-known global energy expert, focusing on the role technology and innovation play in restructuring markets.

Matt has spent 30 years serving oil, gas, and power clients around the world, driving significant operational performance improvements, building digital and advanced analytics capabilities, shaping capital investment portfolios, defining regulatory and policy approaches, and crafting strategic priorities to take advantage of restructuring markets. He has written and spoken extensively on oil, gas, and power market transitions to boards, investors, and major global forums.

During his tenure with McKinsey, he has led and expanded the Electric Power, Oil and Gas, and Sustainability practices. In Electric Power, he has been active in developing strategies to address the restructuring California power markets, defining approaches to meet climate goals at substantially lower cost, developing programs to improve residential solar installation economics, and designing programs to bring renewables to developing markets. In oil and gas, he has served clients on every continent (except Antarctica) in both the upstream and the downstream, developing strategies to address restructuring markets, building digital solutions to drive performance improvement, and shaping global organizations to respond to the challenges ahead. In addition to practice leadership, Matt has also spent a decade on McKinsey's partner review and senior partner election committees.

From 2009 to 2010, Matt served as the Senior Advisor to the US Secretary of Energy, leading the Recovery Act Implementation. He had operational responsibility for the Department of Energy's \$35B in Recovery Act appropriations: reviewing more than 30,000 applications and funding more than 5,000 projects to accelerate US energy innovation across markets. In this role, he was a public voice on energy and environmental innovation, testifying to Congress and giving hundreds of press interviews and public speeches. He led the DOE efforts on a series of interagency policy and regulatory issues. He held a Department of Defense Q clearance to address national security issues.

Matt's book [Resource Revolution: Capturing the Biggest Business Opportunity in 100 years](#) was published in April 2014. In Resource Revolution Matt and his co-author Stefan Heck argue that the combination of information technology with industrial technology is changing the way we produce and use natural resources, restructuring energy, agriculture, transportation markets globally.

He graduated *magna cum laude* from Princeton University. He earned an M.B.A. from Yale University's School of Management.

Matt serves on the Board Directors for the United Way of the Bay Area and St Mary's College Business School. He is a member of the Council on Foreign Relations and the National Petroleum Council. He previously served on the Secretary of Energy's Advisory Board.

He is married to the Honorable Yvonne Gonzalez Rogers, who serves as Federal District Court Judge in the Northern District of California. They have three children—ages 23, 20, and 17.

## PROFESSIONAL EXPERIENCE

**McKinsey & Company**, San Francisco, CA **1999-2009; 2010-Present**  
*Senior Partner* 2005-February 2009 and October 2010-Present; *Partner* 1999-2005

**US Department of Energy**, Washington, DC **2009-2010**  
*Senior Advisor to the US Secretary of Energy for Recovery Act Implementation*

**Booz, Allen and Hamilton**, Energy Practice, San Francisco **1988-1999**  
*Associate* 1988, 1989-1991, *Senior Associate* 1991-1993, *Principal* 1993-3995,  
*Vice President/Partner* 1995-1999

**First Boston**, New York, NY and San Francisco, CA **1985-1987**  
*Investment Banking Analyst*, Utility Practice 1985-1986, Mortgage Banking Practice, 1986-1987

## EDUCATION

Princeton University, A.B. Politics, *magna cum laude*, 1985

Yale University, School of Organization and Management, MBA, 1989

## PERSONAL INTERESTS

Soccer, Skiing, Running; Cooking, Wine; Reading Detective and Spy Novels; Warriors basketball

## SELECTED PUBLICATIONS

Resource Revolution: How to Capture the Biggest Business Opportunity in a Century. Stefan Heck, Matt Rogers, with Paul Carroll. Melcher Media, 2014

“How technology is reshaping supply and demand for natural resources.” Jonathan Woetzel, Scott Nyquist, Harry Robinson, Matt Rogers, et.al. McKinsey Global Institute, February 2017

“Solar Power Comes of Age: How Harnessing the Sun Got Cheap and Practical,” Dickon Pinner & Matt Rogers. Foreign Affairs March/April 2015

“Battery Technology Charges Ahead.” Russell Hensley, John Newman, Matt Rogers. McKinsey Quarterly, July 2012

“Curbing Global Energy Demand Growth: The Energy Productivity Opportunity.” Scott Nyquist, Matt Rogers, Jonathan Woetzel, et. al. McKinsey Global Institute, May 2007

## SELECTED SPEECHES

**OPEC 4<sup>th</sup> Technical Conference**, Geneva, Switzerland November 2018

**Vietnam Clean Energy Pathways**, Central Economic Committee, April 2018

**RED Electric Utility Forum**, Madrid, May 2015

**G20 Economic Summit**, Brisbane, Australia, November 2014

**Oil and Money**, London, October 2013 and New York, May 2014

**California Public Utility Commission**, En Banc Panel on Utility Model/Regulation, October 2013