

Fall 21 Electives Curricular Plan

This reflects the raw data from the Curricular Planning process and will not necessarily reflect the final
Fall 21 Elective Schedule

Course No	Course Title	Dual List	EMBA Block Block Week Evening Saturday Sunday	Units
EW MBA295T-1	Bay Area Innovation and Entrepreneurship	Yes	Block Week	2
EW MBA298S-1	Seminar in International Business - South Africa		Block Week	2
EW MBA298S-2	Seminar in International Business - China		Block Week	2
EW MBA298S-4	Seminar in International Business - Brazil		Block Week	2
EW MBA211-1	Game Theory	Yes	EMBA Block	2
EW MBA236V-1	New Venture Finance	Yes	EMBA Block	2
EW MBA212A-1	Cleantech to Market	Yes	Evening	3
EW MBA236I-1	Fixed income	Yes	Evening	2
EW MBA236L-1	Private Equity Leveraged Buyouts	Yes	Evening	2
EW MBA252-1	Negotiations and Conflict Resolution		Evening	3
EW MBA255-1	Leadership		Evening	2
EW MBA257-4	Becoming a Changemaker		Evening	2
EW MBA260-1	Customer Insights	Yes	Evening	3
EW MBA262-1	Strategic Brand Management		Evening	3
EW MBA267-1	Corporate LaunchPad	Yes	Evening	3
EW MBA282-1	Real Estate Development	Yes	Evening	3
EW MBA283-1	Real Estate Finance and Securitization	Yes	Evening	3
EW MBA290T-1	Systems Thinking	Yes	Evening	1
EW MBA292T-1	Equity Fluent Leadership	Yes	Evening	3
EW MBA292T-2	Climate Change and Business Strategy	Yes	Evening	3
EW MBA295A-1	Entrepreneurship	Yes	Evening	3
EW MBA295B-1	Venture Capital & Private Equity	Yes	Evening	3
EW MBA296-2	Data Science Applications for Accounting and Finance	Yes	Evening	2
EW MBA298X-1	EW MBA Exchange Program		Evening	10
EW MBA299M-1	Marketing Strategy	Yes	Evening	3
EW MBAW254-1A	Power and Politics in Organizations (Online Version)		Evening	2
EW MBA236E-11	Mergers and Acquisitions: A Focus on Creating Value		Saturday	2
EW MBA252-11	Negotiations and Conflict Resolution		Saturday	3
EW MBA257-12	People Analytics		Saturday	2
EW MBA269-11	Pricing		Saturday	3
EW MBA295C-11	Opportunity Recognition		Saturday	3
EW MBA236G-10B	Designing Financial Models that Work		Sunday	1
EW MBA237-11	Search Funds	Yes	Sunday	1
EW MBA246-11	Project Management	Yes	Sunday	1
EW MBA247-11	Descriptive and Predictive Data Mining		Sunday	1
EW MBA277-12	Disruption Futures		Sunday	2
EW MBA291C-11	Active Communicating		Sunday	1
EW MBA291T-11	Advanced Leadership Communication		Sunday	2

EW MBA291T-12	Leader As Coach		Sunday	1
EW MBA292B-11	Nonprofit Boards	Yes	Sunday	1
EW MBA292T-11	Business & Natural Resources - Sustainable Use of Ecosystem	Yes	Sunday	1
EW MBA292T-12	Social Impact Marketing	Yes	Sunday	1
EW MBA292T-13	Impact Investing Landscape	Yes	Sunday	1
EW MBA295T-11	Startup Disco	Yes	Sunday	1
EW MBA296-11	Life Sciences Marketing	Yes	Sunday	1
EW MBA296-12	Building Trust Based Relationships	Yes	Sunday	1