

**Spring 23 Electives Curricular Plan**  
**This reflects the Curricular Planning process inputs, not the final Spring 23 Elective Schedule**

Course No	Course Title	Dual List	Units	EMBA Block Block Week Evening Saturday Sunday
EW290T-1	Design Sprint for Corporate Innovation	Yes	2	Block Week
EW290T-4	Digital Transformation		2	Block Week
EW292T-3	Sustainable Capitalism in the Nordics	Yes	2	Block Week
EW295C-1	Opportunity Recognition		2	Block Week
EW295T-2	Bay Area Innovation and Entrepreneurship		2	Block Week
EW296-1	Using Red Teaming to Make Better Decisions		2	Block Week
EW296-3	The Business of Politics - Washington Campus		2	Block Week
EW298S-1	SIB South Africa		2	Block Week
EW298S-2	SIB China		2	Block Week
EW298S-3	SIB Brazil		2	Block Week
EW211-1	Game Theory	Yes	2	EMBA Block
EW277-66	Global Strategy	Yes	1	EMBA Block
EW296-2	Advanced Innovation	Yes	1	EMBA Block
EW296-6	Presentation Design for Analytical Communications	Yes	1	EMBA Block
EW257-1	Leadership and Happiness	Yes	2	EMBA Block
EW295T-5	Venture Capital and Private Equity	Yes	2	EMBA Block
EW211-1	Game Theory (Online Version)		2	Evening
EW222-1	Financial Information Analysis		3	Evening
EW231-1	Corporate Finance		3	Evening
EW236E-1	Mergers and Acquisitions: A Focus on Creating Value		2	Evening
EW236F-1	Behavioral Finance	Yes	2	Evening
EW236T-1	Fin Tech	Yes	3	Evening
EW240-1	Decision Models		2	Evening
EW251A-1	People Analytics		2	Evening
EW252-1	Negotiations and Conflict Resolution		3	Evening
EW257-2	Leadership and Meaning		2	Evening
EW257-3	Work, Wisdom and Happiness	Yes	2	Evening
EW259-1	Becoming a Changemaker	Yes	2	Evening
EW261-1	Marketing Research	Yes	3	Evening
EW263-1	Marketing Analytics	Yes	3	Evening
EW269-1	Pricing		3	Evening
EW280-1	Real Estate Investment Analysis and Sustainability	Yes	3	Evening
EW285-1	Land Development and Investment	Yes	3	Evening
EW290H-1	Haas@Work	Yes	3	Evening
EW290T-2	Design Your Life	Yes	2	Evening
EW290T-3	Strategy for the Networked Economy	Yes	2	Evening

EW291E-1	Interpersonal Skills and Embodied Leadership		2	Evening
EW292S-1	Social Sector Solutions	Yes	3	Evening
EW292T-1	Climate Change and Business Strategy	Yes	3	Evening
EW292T-1B	Sustainable Portfolio Construction	Yes	1	Evening
EW292T-4	Impact Startup Launchpad	Yes	3	Evening
EW292T-7	Haas Impact Fund	Yes	2	Evening
EW295A-2	Entrepreneurship	Yes	3	Evening
EW295F-1	Lean Launchpad	Yes	3	Evening
EW295T-3	Startup Lab		2	Evening
EW295T-4	Online Marketplace and Platform Design	Yes	2	Evening
EW296-5	International Business Development	Yes	2	Evening
EW296-7	Running a Multinational Corporation - Simulation		1	Evening
EW296C-1	Introduction to Coding for MBAs	Yes	2	Evening
EW298X-1	EW Exchange Program		10	Evening
EW212-11	Energy and Environmental Markets		3	Saturday
EW222-11	Financial Information Analysis		3	Saturday
EW233-11	Asset Management		3	Saturday
EW236V-11	New Venture Finance	Yes	2	Saturday
EW263-11	Marketing Analytics		3	Saturday
EW266-11	Sales Force Management and Channel Strategy		3	Saturday
EW267-12	Product Management		3	Saturday
EW292T-11	Energy Transition and Climate Innovation		3	Saturday
EW295A-11	Entrepreneurship		3	Saturday
EW296-13	Data Analytics		2	Saturday
EW212C-11	Modeling for Energy and Infrastructure Project Finance	Yes	1	Sunday
EW217-12	Country Macro Risk Assessment		1	Sunday
EW217-13	Antitrust	Yes	1	Sunday
EW236H-11	Financial Statement Modeling for Finance Careers		1	Sunday
EW236L-11	Private Equity Leveraged Buyouts	Yes	1	Sunday
EW247-11	Business and Sustainable Supply Chains	Yes	1	Sunday
EW257-11	The Science of Productivity and Performance		1	Sunday
EW267-11	The Business of AI	Yes	1	Sunday
EW277-11	Management of Emerging Tech	Yes	1	Sunday
EW277-12	Ethics and AI		1	Sunday
EW290T-11	Systems Thinking	Yes	1	Sunday
EW290T-12	SQL Programming		1	Sunday
EW291C-11	Active Communicating		1	Sunday
EW291F-11	Audience-Focused Communication		1	Sunday
EW291I-11	Improvisational Leadership		1	Sunday
EW291L-11	Leader As Coach	Yes	1	Sunday
EW292B-11	Nonprofit Boards	Yes	1	Sunday
EW292F-11	Financial Management of Nonprofit Organizations	Yes	1	Sunday
EW295T-12	Built for Growth	Yes	1	Sunday
EW296-11	Unlocking Digital Innovation in Healthcare	Yes	1	Sunday

EW297D-11	Trends in Biotech and Pharma	Yes	1	Sunday
EW296-12	Commercializing Biotech and Pharma	Yes	1	Sunday