

HAAS SCHOOL OF BUSINESS  
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A N N E L I Z A B E T H H A R R I S O N

## APPOINTMENTS

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Dean and Bank of America Chair, Haas School of Business, University of California, Berkeley, from January 1, 2019. Re-appointed for another five-year term in February 2023.

William H. Wurster Professor of Multinational Management (from January 2016-December 2018), The Wharton School, University of Pennsylvania. Professor of Multinational Management (from January 2012 to December 2018).

Professor of Business Economics and Public Policy (from July 2015 to December 2018), The Wharton School, University of Pennsylvania.

Senior Fellow, Asian Bureau of Finance and Economic Research, 2019-.

Senior Global Fellow, The Lauder Institute, The Wharton School, University of Pennsylvania, 2019-.

Research Fellow, The Center for Economic and Policy Research, 2017-.

Research Associate (International Trade and Investment, Environmental and Energy Economics), National Bureau of Economic Research, from 2001 to the Present. Previously Faculty Research Fellow, 1994-2001.

Director of Development Policy, The World Bank, 2010-2011. Previously, Trade Team Manager, 2009.

Professor of Agricultural and Resource Economics, University of California, Berkeley, 2001-2011 (On leave 2009-2011).

Visiting Professor, CREST (Paris, France) 2007-2008.

Visiting Professor, University of Paris, 2001, 2007-2008.

Associate Professor of Finance and Economics, Columbia Business School, 1998 – 2001. Assistant Professor of Finance and Economics, 1994 –1998.

Visiting Faculty, Kennedy School of Government, Harvard University, 1991–1992.

Economist, Young Professionals Program, The World Bank, 1989-1994.

Health Economist, Kaiser Foundation Health Plan, Medical Economics and Statistics, 1982-1984.

## MAJOR ACCOMPLISHMENTS AS HAAS DEAN JANUARY 1, 2019 TO JUNE 30, 2023

Transforming business education to focus on innovation, sustainability, and inclusion; appointed first ever Haas Chief DEI and Chief Sustainability Officer

Brought in largest single gift in the history of Berkeley Haas

Expanded faculty size by 30 percent and increased female faculty by 50 percent

All programs ranked in top five by either Financial Times, US News or TFE Times

Introduced virtual (flex) MBA degree, 4-year undergraduate program, partnerships with Law School, Biology, Engineering, Journalism, College of Natural Resources

Created new Entrepreneurship and Innovation Faculty Group and created Innovation Hub scheduled to open in Fall 2024

Highest fundraising totals in any 4 years over history of Berkeley Haas; 50% increase in annual fundraising commitments

Reported fiscal surpluses in all years as Dean and doubled reserves for Haas

## EDUCATION

Ph.D., Princeton University, Economics.

B.A., University of California Berkeley, Majors in Economics and History.

University of Paris, Diplome d'Etudes Universitaires Generales (DEUG).

## PERSONAL

Dual Citizen: USA and France.

## GRANTS, FELLOWSHIPS, AND AWARDS

Regents Scholar, UC Berkeley

Phi Beta Kappa, UC Berkeley

Highest Distinction in General Scholarship, UC Berkeley

Princeton University Fellowship, 1983-1988

Princeton University Teaching Award, 1987

Sloan Foundation Fellowship, 1987

World Bank Research Grants, 1993-1995, 2010-2012

Chazen Institute Research Grants, 1995-96, 1998

Eugene Lang Junior Faculty Research Fellowship, 1999

Giannini Foundation Grants, 2001-2004

UC Berkeley Committee on Research Grants, 2001, 2004, 2005, 2006, 2008

National Science Foundation Grants, 2004-2007, 2009-2013

China Research and Engagement Fund, University of Pennsylvania, 2016-2018

Sun Yefang Prize (Best Economic Research on China), 2017

Honorific talk at Boston University, Streeten Lecture, 2021

Awarded The Most Influential Women in Bay Area Business, SF Business Times, 2022

#### PUBLICATIONS IN JOURNALS

“Are There Positive Spillovers from Direct Foreign Investment? Evidence from Panel Data for Morocco”, Mona Haddad and Ann Harrison, *Journal of Development Economics*, October 1993, volume 42, pages 51-74.

“Productivity, Imperfect Competition, and Trade Reform: Theory and Evidence,” Ann Harrison, *Journal of International Economics*, February 1994, Volume 36, Issues 1-2, pages 53-73.

“An Empirical Test of the Infant Industry Argument: Comment,” Ann Harrison, *American Economic Review*, Volume 84, Issue 4, September 1994, pages 1090-1095.

“Multinationals in Economic Development: The Benefits of FDI,” Ann Harrison, *Columbia Journal of World Business* (now the *Journal of World Business*), Winter 1994.

“Openness and Growth: A Time Series, Cross-Country Analysis for Developing Countries”, Ann Harrison, *Journal of Development Economics*, 1996, No. 48: pages 419-447.

“Wages and Foreign Ownership: A Comparative Study of Mexico, Venezuela, and the United States,” Brian Aitken, Ann Harrison, and Robert Lipsey, *Journal of International Economics*, May 1996, Vol 40, Nos. 3/4, pages 345-371.

“Spillovers, Foreign Investment, and Export Behavior,” Brian Aitken, Gordon Hanson, and Ann Harrison, *Journal of International Economics*, 1997, 43: pages 103-132.

“Labor Markets in Developing Countries: An Agenda for Research,” Ann Harrison and Edward Leamer, *Journal of Labor Economics*, 1997, Vol 15, No. 3.

“Sharing the Costs: the Impact of Trade Reform on Capital and Labor in Morocco,” Janet Currie and Ann Harrison, *Journal of Labor Economics*, 1997, Vol 15, No. 3.

“Trade Liberalization and Wage Inequality in Mexico,” Gordon Hanson and Ann Harrison, *Industrial and Labor Relations Review*, 1999, No. 52, No. 2, pages 271-88.

“Who Gains from Trade Reform? Some Remaining Puzzles,” Ann Harrison and Gordon Hanson, *Journal of Development Economics*, 1999, No. 59: 125-154.

“Do Domestic Firms Benefit from Direct Foreign Investment? Evidence from Venezuela,” Brian Aitken and Ann Harrison, June 1999, *American Economic Review*, 89:3, pages 605-618.

“The World Bank: Structure and Policies: Christopher L. Gilbert and David Vines,” Ann Harrison, *Journal of International Economics*, Volume 57, Issue 1, June 2002, Pages 253-256.

“Moving to Greener Pastures? Multinationals and the Pollution Haven Hypothesis,” Gunnar Eskeland and Ann Harrison, February 2003, *Journal of Development Economics*, Volume 70, Issue 1, pages 1-23.

“Does Foreign Direct Investment Affect Domestic Firm Credit Constraints?”, Ann Harrison and Margaret McMillan, October 2003, *Journal of International Economics*, Volume 61, Issue 1, Pages 73-100.

“Global Capital Flows and Financing Constraints,” Ann Harrison, Inessa Love, and Margaret McMillan, 2004, *Journal of Development Economics*, Volume 75, pages 269-301.

“Ownership versus Environment: Disentangling the Sources of Public Sector Inefficiency,” Ann Bartel and Ann Harrison, *The Review of Economics and Statistics*, February 2005, 87(1): pages 135-147.

“Improving the Conditions of Workers? Minimum Wage Legislation and Anti-Sweatshop Activism,” Ann Harrison and Jason Scorse, *California Management Review*, Winter 2006, Vol. 48, No. 2, pages 144-160. Reprinted as a Harvard Business School case.

“Dispelling Some Myths about Offshoring,” Ann Harrison and Margaret McMillan, *Academy of Management Perspectives*, November 2006, Volume 20, Number 4, ps 6-22.

“US Multinational Activity Abroad and US Jobs: Substitutes or Complements?,” Ann Harrison, Margaret McMillan and Clair Null, *Industrial Relations*, Volume 46, Number 2, 2007, pages 347-365.

“Outlining a Research Agenda on the Links between Globalization and Poverty,” Ann Harrison and Margaret McMillan, *Journal of Economic Inequality*, Volume 5, Number 1, April 2007, pages 123-134.

“Multinationals and Anti-sweatshop Activism,” Ann Harrison and Jason Scorse, *The American Economic Review*, March 2010, 100(1): 247-73.

“Offshoring Jobs? Multinationals and U.S. Manufacturing Employment,” Ann Harrison and Margaret McMillan, *The Review of Economics and Statistics*, MIT Press, vol. 93(3),

pages 857-875, 2011.

“Recent Perspectives on Trade and Inequality”, Ann Harrison, John McLaren and Margaret McMillan, *Annual Review of Economics*, Volume 3: 261-289, 2011.

“Learning from Developing Country Experience: Growth and Economic Thought Before and After the 2008-2009 Crisis”, Ann Harrison and Claudia Sepulveda, *Comparative Economic Studies*, Palgrave Macmillan, vol. 53(3), pages 431-453, September 2011.

“Testing for Horizontal and Vertical Foreign Investment Spillovers in China, 1998-2007”, Luosha Du, Ann Harrison and Gary Jefferson, *Journal of Asian Economics*, Volume 23, Issue 3, pages 234-243, June 2012.

“Learning versus Stealing: How Important are Market-Share Reallocations to India’s Productivity Growth?”, Ann Harrison, Leslie Martin, and Shanthi Nataraj, *World Bank Economic Review*, 27(2), pages 202-229, 2013.

“Estimating the Impact of Trade and Offshoring on American Workers Using the Current Population Surveys”, Avraham Ebenstein, Ann Harrison, Margaret McMillan and Shannon Phillips, *The Review of Economics and Statistics*, 96(4), 581-595, 2014.

“Explaining Africa’s (Dis) advantage”, Ann Harrison, Justin Yifu Lin, and L. Colin Xu, *World Development*, volume 63, pages 59-77, 2014.

“FDI Spillovers and Industrial Policy: The Role of Tariffs and Tax Holidays”, Luosha Du, Ann Harrison, and Gary Jefferson, volume. 64, pages 366-383, *World Development*, 2014.

“Industrial Policy and Competition”, Philippe Aghion, Jing Cai, Mathias Dewatripont, Luosha Du, Ann Harrison, and Patrick Legros, *American Economic Journal: Macroeconomics*, October 2015.

“Review of Trade and Poverty: When the Third World Fell Behind, by Jeffrey Williamson,” Ann Harrison, *Journal of Economic History*, 2015.

“In with the big, out with the small: Removing small-scale reservations in India”, Leslie A. Martin, Shanthi Nataraj, and Ann E. Harrison, *The American Economic Review*, 107.2, page 354-386, February 2017.

“Green Industrial Policy in Emerging Markets”, Ann Harrison, Leslie A. Martin, and Shanthi Nataraj, *Annual Review of Resource Economics*, Vol. 9, November 2017.

“International Trade or Technology? Who is Left Behind and What to Do about It”, *Journal of Globalization and Development* 9.2 (2019): 20180027.

“Industrial Policy in China: Some Intended or Unintended Consequences?”, Jing Cai and Ann Harrison, *ILR Review* 74.1 (2021): 163-198.

## OTHER ARTICLES

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“Are There Dynamic Externalities from Direct Foreign Investment? Evidence for Morocco,” Mona Haddad and Ann Harrison, in Claudio Frischtak and Richard Newfarmer, editors, *Multinationals: Market Structure, Firm Conduct, and Industrial Performance*, MacMillan, 1994.

“Import Protection for U.S. Textiles and Apparel: Viewed from the Domestic Perspective,” J. Michael Finger and Ann Harrison, in *The Political Economy of Trade Protection*, NBER volume edited by Anne O. Krueger, The University of Chicago Press, 1996.

“The MFA Paradox: More Protection and More Trade?” J. Michael Finger and Ann Harrison, in *The Political Economy of American Trade Policy*, NBER volume edited by Anne O. Krueger, The University of Chicago Press, 1996.

“Determinants and Effects of Direct Foreign Investment in Cote d'Ivoire, Morocco, and Venezuela,” Ann Harrison, in M. Roberts, and J. Tybout, editors, *Industrial Evolution in Developing Countries*, Oxford University Press, 1996.

“Labor Markets, Foreign Investment and Trade Policy Reform,” Ann Harrison and Ana Revenga, in *Trade Policy Reform: Lessons and Implications*, John Nash and Wendy Takacs, editors, World Bank, Washington, D.C., 1998.

“Multinational Firms: Reconciling Theory and Evidence: Comment,” Ann Harrison, in *Topics in Empirical International Economics: A FESTSCHRIFT in Honor of Robert E. Lipsey*, Magnus Blomström and Linda S. Goldberg, editors, The University of Chicago Press, 2001.

“The Adoption of International Labor Standards Conventions: Who, When, and Why?: Comments and Discussion on Chau and Kanbur”, Ann Harrison, *Brookings Trade Forum 2001*, Washington, D.C.: Brookings.

“Globalization’s Impact on Compliance with Labor Standards,” Ann Harrison and Jason Scorse, in *Brookings Trade Forum 2003*, edited by Susan Collins and Dani Rodrik, Brookings Institution Press 2004, Washington, D.C.

“Impact of Globalization: Comments and Discussion,” Ann Harrison, in *Brookings Trade Forum 2004*, edited by Susan Collins, The Brookings Institution: Washington, D.C.

“Liberalization of Trade: Why so Much Controversy?,” Ann Harrison and Helena Tang, in *Economic Growth in the 1990s: Learning from a Decade of Reform*, edited by N. Roberto Zaghera, World Bank, Washington, D.C., April 2005.

“Trade Liberalization and Wage Inequality in Mexico,” Gordon Hanson and Ann Harrison, reprinted in *The WTO and Poverty and Inequality*, edited by L. Alan Winters, Edward Elgar Publishing, UK, 2007.

“Globalization and Poverty: What is the Evidence?” Emma Aisbett, Ann Harrison and

Alix Peterson Zwane, in *Trade, Globalization, and Poverty*, edited by Elias Dinopoulos, Pravin Krishna, Arvind Panagariya, and Kar-yiu Wong, Oxon, U.K: Routledge, December 2007.

“Do Foreign-Owned Firms Pay More? Evidence from the Indonesian Manufacturing Sector,” Ann Harrison and Jason Scorse, in *Labour Markets and Development*, edited by Ravi Kanbur and Jan Svejnar, Routledge, 2009.

“Outlining a Research Agenda on the Links between Globalization and Poverty,” Ann Harrison and Margaret McMillan, reprinted in *Equity and Growth in a Globalizing World*, Ravi Kanbur and Michael Spence, The World Bank, 2010.

“Trade, Foreign Investment, and Industrial Policy for Developing Countries,” Ann Harrison and Andres Rodriguez-Clare, in *Handbook of Development Economics*, Volume 5, edited by Dani Rodrik and Mark Rosenzweig, North Holland, pp. 4039-4214, 2010.

“An Anatomy of Trade in the 2008-09 Crisis”, Mona Haddad, Ann Harrison and Catherine Hausman, in *Managing Openness*, edited by Mona Haddad, 2011.

Review of “Industrial Policy and Development: The Political Economy of Capabilities Accumulation” by Mario Cimoli, Giovanni Dosi, and Joseph E. Stiglitz, Ann Harrison, *Journal of Economic Literature*, 2012.

Comments on “Growth and the Quality of Foreign Investment”, Ann Harrison, in *The Industrial Policy Revolution*, edited by Joseph Stiglitz and Justin Lin, Palgrave Macmillan, New York, 2013.

“Trade and Industrial Policy: China in the 1990s to Today”, in *The Oxford Companion to the Economics of China*, edited by Shenggen Fan, Ravi Kanbur, Shang-Jin Wei and Xiaobo Zhang, Oxford University Press Oxford, 2014.

“The Changing Landscape for International Trade”, Ann Harrison, in *Jackson Hole Symposium*, Kansas City, KS: Federal Reserve Bank of Kansas City, 2017.

“Do Multinational Corporations Exploit Foreign Workers”, Aisbett, E. M. M. A., Harrison, A. E., Levine, D. I., Scorse, Jason and Silver, J, in *Global Goliaths: Multinational Corporations in the 21st Century Economy*, 2021.

## BOOKS

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*Globalization and Poverty*, edited by Ann Harrison, The University of Chicago Press, Chicago (661 pages), 2007.

*Annual World Bank Conference on Development Economics 2011: Development Challenges in a Postcrisis World*, edited by Claudia Sepulveda, Ann Harrison, and Justin Yifu Lin, The World Bank, Washington, D.C. (397 pages), 2013.

*The Factory-Free Economy: Outsourcing, Servitization and the Future of Industry*, edited by Lionel Fontagne and Ann Harrison, Oxford University Press, (360 pages), 2017.

*Globalization, Firms, and Workers*, Harrison, Ann E., and Keith E. Maskus, World Scientific Books, 2022.

## WORKING PAPERS AND WORK IN PROGRESS

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“Escaping Import Competition in China”, Revise and Resubmit, *Journal of International Economics*, 2023, Ana Cecilia Fielor and Ann Harrison.

“Can a Tiger Change its Stripes? Reform of Chinese State-Owned Enterprises in the Penumbra of the State”, with Marshall Meyer, Peichun Wang, Lina Zhao and Minyuan Zhao, *NBER Working Paper 25475*, 2019.

“When do Firms Go Green? Comparing Price Incentives with Command and Control Regulations in India”, Ann Harrison, Benjamin Hyman, Leslie Martin, and Shanthi Nataraj, 2016.

“Decomposing the Great Trade Collapse: Products, Prices, and Quantities in the 2008-2009 Crisis”, Mona Haddad, Ann Harrison, and Catherine Hausman, *NBER Working Paper 16253*, 2010.

## PROFESSIONAL AFFILIATIONS AND EDITORSHIPS

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Board Member, UNPRME, 2022-

Academic Advisory Council, Peking University, 2018-

Board Member, United Nations WIDER, Helsinki, 2019-2022

President, International Atlantic Economic Society, 2017-2018

Vice President, International Atlantic Economic Society, 2016-2017

Member, Committee on Development Policy, United Nations, 2013-2018

Expert Group Member, The E15 Initiative, 2014-



Graduate School Leadership Council, Princeton University, 2011- 2017

Green Growth Knowledge Platform Advisory Committee, World Bank, 2011-

Editorial Board, Journal of Economic Literature (Current)

Editorial Board, Journal of Asian Economics (Current)

Editorial Board, World Bank Research Observer (2009-2018)

Affiliate, International Growth Centre, London (Current)

Board Member, Association of Princeton Graduate Alumni (2010-2013)

Member, Knowledge Advisory Commission, World Bank (Previous)

Editorial Board, World Bank Economic Review (2010-2011)

Board Member, Global Development Network, New Delhi (Previous)

Board Member, Economic Research Forum (Previous)

Steering Committee, Institute on Global Conflict and Cooperation, University of California (Previous)

Committee Z on the Economic Status of the Profession, American Association of University Professors (Previous)

National Science Foundation Economics Panel (Previous)

Associate Editor, Journal of International Economics (Previous)

#### REVIEWER FOR

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American Economic Review, British Journal of Industrial Relations, Canadian Journal of Economics, Econometrica, Economic Development and Cultural Change, Economic Journal, International Economic Review, Journal of Asian Economics, Journal of Development Economics, Journal of Development Studies, Journal of Economic Growth, Journal of Economic Integration, Journal of Economic Literature, Journal of Industrial Economics, Journal of Labor Economics, Journal of Monetary Economics, Journal of Policy Reform, Labour Economics, Journal of Political Economy, National Science Foundation, Quarterly Journal of Economics, Journal of International Economics, Review of Economics and Statistics, International Journal of Industrial Organization, World Development, World Bank Research Grants, World Bank Economic Review, World Bank Research Observer.

## SEMINARS GIVEN

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Boston University (2), Brandeis, The Brookings Institution, Cercle des Economistes in Aix en Provence (2), Copenhagen Business School, Council on Foreign Relations, DELTA (Paris), University of Paris, Dauphine (2), Duke, Federal Reserve Bank of New York City (2), The Graduate School of the City University of New York (2), The University of Michigan (3), Centro de Estudios Publicos (Santiago, Chile), Fondazione Eni Enrico Mattei (Milan, Italy), Harvard University, Harvard Business School (2), INSEAD (Paris), Ohio State University, Pennsylvania State University, Princeton University (3), New York University (6), The Ford Foundation, Rutgers, Fletcher School of Law and Diplomacy, Tufts, University of California, Berkeley (5), University of California, Davis (2), University of California Santa Cruz (2), University of California, Los Angeles, University of California, San Diego (2), University of Chicago, University of the Philippines (Manila, Philippines), University of Pennsylvania, Wharton (2), University of Southern California (2), Columbia University (4), National Bureau of Economic Research (6), American Economic Association Annual Meetings (15), Stanford University (2), Yale University (3), World Bank (10), International Monetary Fund, Asian Development Bank (2), University of Paris (4), CEPPII (Paris), NCAER (New Delhi), Public Policy Institute of California, New School for Social Research (New York), American University in Paris, London School of Economics, Peking University (2), Santa Fe Institute, Kiel Institute for the World Economy.

## SELECTED RECENT SPEAKING INVITATIONS

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American Economic Association Meetings, 2023  
Milken Global Conference, 2021  
Stanford University  
The World Bank  
The Brookings Institution, 2018  
The Wharton School, University of Pennsylvania, 2018  
Stanford University, 2018  
The World Bank, 2018  
German Development Institute, Bonn, 2018  
UNU WIDER Conference, Helsinki, 2018  
American Economic Association Meetings, 2018  
International Monetary Fund, 2017  
Massachusetts Institute of Technology, 2017  
Jackson Hole Kansas City Federal Reserve Conference, August 2017  
Cercle des Economistes, Aix-en-Provence, July 2017  
NBER-Peking University 20<sup>th</sup> Anniversary Conference, June 2017  
Penn-Wharton China Center Conference, June 2017  
Princeton University Nassau Hall Society Speaker, Scotland, June 2017  
University of Toronto, May 2017  
CUNY Panel on Inequality with Autor, Krugman, DeLong, April 2017  
Keynote Speaker, Asian Development Bank Conference, January 2017

INTERNET ARTICLES, POPULAR PRESS, INTERVIEWS (A SELECTION)

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“New Evidence on international trade, offshoring, and US wages”, Avraham Ebenstein, Ann Harrison, Margaret McMillan, and Shannon Phillips, *VOXEU*, August 31, 2009.

“From hard to soft industrial policies in developing countries”, Ann Harrison and Andres-Rodriguez-Clare, *VOXEU*, June 27, 2010.

“Price versus quantities in the great trade collapse: New evidence”, Mona Haddad, Ann Harrison and Catherine Hausman, *VOXEU*, August 27, 2010.

“Learning versus stealing: how important are market-share allocations to India’s productivity growth?”, Ann Harrison, Leslie Martin and Shanthi Nataraj, *VOXEU*, March 22, 2011.

“Offshoring, International Trade, and American Workers”, Ann Harrison and Margaret McMillan, NBER Reporter 2011 Number 4, *National Bureau of Economic Research*, December 2011.

“Why Fracking Won’t Bring Back the Factories (yet)”, Ann Harrison, Chad Bown, and Michele de Nevers, Wharton Public Policy Initiative, *Issue Brief 1:5*, 2013.

“How did de-reservation of small-scale industry affect employment?”, Ann Harrison, Leslie Martin and Shanthi Nataraj, *Ideas for India*, December 5, 2017.

“The changing economy: Going factory-free”, Ann Harrison and Lionel Fontagne, *VoxDev*, March 5, 2018.

"Confidence without attitude is critical for today’s leaders," Ann Harrison, *The McKinsey Quarterly*, 2023.

*CV Updated June 2023*