MBA Career Management
Here to help you find your path

Berkeley Haas
YOUR SUPPORT FROM THE START

We are career coaches, advisors and mentors at a world-class business school and our goal is to help you do one of the most difficult things you’ll ever have to do: find a path to a meaningful and rewarding career.

We know that a career search is painstaking and humbling work, so we do everything we can to make the process as clear, straightforward and productive as possible. We are here to educate and support you along the way and we promise to speak honestly to you, to respect, challenge and hold you accountable and to always meet you where you are.

“My career search was a three way partnership between CMG, the Haas Technology Club and Me. CMG Coaches and Industry Specialists taught me how to develop my story and point of view. Haas Technology Club events like The Women in Tech series introduced me to new people to connect with and I immersed myself in the search by attending coffee chats, company treks and networking nights. Now I am joining Adobe on their Go to Market Strategy team which I couldn’t have done without all of these resources.”

Nancy Hoque
MBA 19
WE’RE YOUR TRUSTED PARTNERS

We’ll advise you at every stage on your career path and develop innovative programming to support you in your search.

We’ll connect you with alumni, employers and recruiters to help you open doors to new opportunities and networks.

PEOPLE

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<tr>
<th>CAREER COACHES</th>
<th>RELATIONSHIP MANAGERS</th>
<th>PEER ADVISORS</th>
<th>INDUSTRY SPECIALISTS</th>
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<tbody>
<tr>
<td>Your go-to, year-round career guides</td>
<td>Industry-specific, employer-focused advisors</td>
<td>Your resource for internship advice</td>
<td>Marketplace experts on post-graduate jobs</td>
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<td>Career coaches are with you every step of the way and will help you structure and execute an effective career search.</td>
<td>Relationship managers support you by building strong working relationships with our many hiring partners.</td>
<td>If you decide to pursue an internship during your time at Haas, peer advisors are here to help.</td>
<td>Industry specialists offer insider’s knowledge and hands-on advice in your chosen industry. You’ll reach out to them once you’ve honed in on your industry/role.</td>
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RESOURCES

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<th>CMG BEARS</th>
<th>CMG RESOURCES WEBSITE</th>
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<td>Sign up for 1:1 and small-group advising sessions as well as workshops, webinars and company events. Review and apply for posted internships and jobs, and set up email alerts for new postings.</td>
<td>Find average salary information by industry or company. Report and keep track of your offers. Access on-demand resources 24/7, including self-assessments and industry-specific resources.</td>
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HERE TO TEACH, GUIDE AND EMPOWER YOU

You are eager to learn and our team of career coaches and relationship managers are eager to teach.

**CAREER COACHES**

- I need help figuring out what I want to do/what I’m good at.
- Can you help me fine-tune my career materials?
- Can you help me develop my story & pitch?
- I need help developing a target list.
- I need help preparing for my interview.

**RELATIONSHIP MANAGERS**

- Which firms recruit at Haas?
- I need help connecting with firms in cleantech.
- I need advice on how to approach a recruiter.
- I need help approaching Haas alumni at companies.
- What are industry trends for healthcare hiring?
FALL CAREER CHECKLIST

Your first year at Haas is your opportunity to explore and prepare for the next chapter in your career. This checklist will help you stay on track.

EXPLORE

☐ Meet with a coach to discuss your strengths, interests, values and career possibilities.
☐ Take Values in Action assessment.
☐ Research industries and functions in CMG Resources to see what appeals to you.
☐ Conduct informational interviews with classmates and others in your network to understand the different paths people take.
☐ Join industry clubs to network and learn about them.

TARGET

☐ Work with a coach to develop your job search strategy and your story, and discuss how to fill any gaps.
☐ Look up alumni on LinkedIn and have career conversations about their journey.
☐ Talk with 5–10 classmates about your career plans — get feedback and ideas.
☐ Create a list of target companies to stay focused and strategic.

NETWORK

☐ Attend industry club events, treks, industry conferences and other networking events to learn about companies and their challenges.
☐ Continue informational interviews with people at your target companies including your classmates and alumni — learn to demonstrate your value.

CONTACT MBA CAREER MANAGEMENT

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haas.org/CMGstaff