

SPRING 2018 ELECTIVE SCHEDULE

Evening & Weekend MBA Program

3 unit courses: 15 weeks; 2 unit courses: first 10 weeks (unless otherwise noted)

Please review the course description, syllabus, and Academic Calendar for exact dates.

Color Code: Accounting / Finance, Leadership / Mgmt, Marketing, Strategy / Entrepreneurship / Innovation, Sector Specific

	MONDAY	TUESDAY	WEDNESDAY	THURSDAY
EVENING COURSES	EW236V.1 (3 units)* New Venture Finance Morse, N300	EW212.1 (3 units)* Energy & Environmental Markets Borenstein, N570	EW231.1 (3 units) © Corporate Finance Rau, C330	EW222.1 (3 units) © Financial Information Analysis Patatoukas, N470
	EW237.1 (3 units)* Fin Tech Parlour, C330	EW236E.1 (2 units) © Mergers & Acquisitions Goodson, N470	EW236J.1 (3 units)* Hedge Fund Strategies Olesky, Rindfuss, N170	EW224A.1 (2 units)* Managerial Accounting Nezlobin, C330
	EW252.1 (3 units) © Negotiations Schroth, N170	<i>See dates on course description</i>	EW254.1 (3 units) © Power & Politics Kass, N470	EW260.1 (3 units)* Consumer Insights Evers, C325
	EW280.1 (3 units)* Real Estate Investment & Market Analysis Couture, N270	EW237.2 (2 units)* © Asset Management Marshall, N300	EW257.1 (2 units)* Work, Wisdom & Happiness Schwartz, N300	EW263.1 (3 units)* Marketing Analytics Jeziorski, N170
	EW290T.2 (1 unit)* Hands-On Rapid Innovation McCoy, I-Lab <i>See dates on course description</i>	EW240.1 (2 units)* Decision Models Papanastasiou, N540	EW269.1 (3 units) © Pricing Kamada, C325	EW295A.2 (3 units)* © Entrepreneurship Beyer, N300
	EW296.1 (2 units) Corporate Level Strategy Simpson, N470 <i>See dates on course description</i>	EW267.1 (2 units)* Product Management Baiani, C135	EW285.1 (3 units)** Land Development & Investment Falik, 132 Boalt	
	EW296.2 (2 units)** Blockchain & the Future of Technology, Business & Law La Blanc, 6-8PM, N570 <i>Meets all 15 weeks</i>	EW267.2 (3 units)* Sales Force Management & Channel Strategy Azhar, N170	EW290H.1 (3 units)* Haas@Work Kellogg, Rochlin, I-Lab 124	
		EW290T.5 (2 units)* Strategy for the IT Firm Metzler, C320 <i>See dates on course description</i>	EW295F.1 (2 units)* The Lean Launchpad Holdstein, Hornthal, Weinstein N570	
		EW292L.1B (1 unit)* Socially Responsible Investing Kurtz, N300 <i>See dates on course description</i>		
		EW292S.1 (3 units)* Social Sector Solutions: Nonprofit Consulting Projects Jansen, Silver, I-Lab		
OTHER EVENING COURSES				
	EW292A.1 (2 units)* Strategy & Leadership for Social Impact Mangan, Boyle, 4-6PM, C325 <i>Meets all 15 weeks</i>		EW211.1 (2 units)* © Game Theory Tadelis, 4-6PM, C210 <i>Meets all 15 weeks</i>	
SATURDAY	SATURDAY AM (9AM-12PM)		SATURDAY PM (1PM-4PM)	
	EW222.11 (3 units) © Financial Information Analysis Patatoukas, N370	EW231.11 (3 units) © Corporate Finance Mertens, C320	EW254.11 (3 units) © Power & Politics Kass, C330	EW233.11 (3 units) © Asset Management Olesky, N270
	EW262.11 (3 units) © Strategic Brand Management Hopelain, N170	EW295A.11 (3 units) © Entrepreneurship Raghavan, N270		EW280.11 (3 units) Real Estate Investment & Market Analysis Couture, N170

© - Prime Elective Course

*Dual-listed with the Full-Time MBA Program.

**Cross-listed with the Full-Time MBA Program and another department.

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The courses below are Sunday 1 unit courses, typically held over two Sundays. Attendance at all 1 unit course sessions is MANDATORY. Note: you are only allowed to count a maximum of four 1 unit courses (excluding Core) towards your degree requirement of 42 units.

SUNDAY - 1 UNIT COURSES	COURSE NUMBER	TITLE	PROFESSOR	DATE/TIME	LOCATION
	EW212B.11*	Legal and Regulatory Frameworks for Energy and Infrastructure Project Finance	Marks	Sun 3/11, 3/18 (9AM-5PM)	N170
	EW236H.11	Financial Statement Modeling for Finance Careers	Herbert-Creek	Sun 2/11, 2/25 (9AM-5PM)	C320
	EW247.11*	Business and Sustainable Supply Chains	Romero-Hernandez	Sun 3/4, 3/18 (9AM-5PM)	N270
	EW291C.11	Active Communicating	Charnsupharindr	Sun 4/15, 4/29 (9AM - 6PM)	C420
	EW291I.11	Improvisational Leadership	Worthington	Sun 2/11, 2/25 (9AM-5PM)	C420
	EW291T.11	Leader as Coach	Houlihan	Sun 4/8, 4/22 (9AM - 6PM)	C420
	EW291T.12	Audience-Focused Communication	Leipzig	Sun 2/25, 3/4 (9AM - 5PM)	I-Lab 124
	EW292B.11*	Nonprofit Boards	Jansen	Sun 2/11, 3/11 (9AM - 5PM)	N300
	EW292F.11*	Strategic Financial Management of Nonprofit Organizations	Copen	Sun 2/25, 3/11 (9AM-5PM)	C325
	EW292T.11*	Creating Shared Value	Kramer	Sun 2/11, 3/4 (9AM - 5PM)	N300
	EW295T.11	Venture Capital	Kupor	Sun 4/22, 4/29 (9AM - 5PM)	N100
	EW296.11*	Unlocking Digital Innovation in Healthcare	Macpherson	Sun 3/4, 3/18 (9AM-5PM)	N300
EW296.12*	Commercializing Biotech & Pharma	Macpherson	Sun 4/15, 4/29 (9AM - 5PM)	N270	

The courses below do not follow the standard Monday - Thursday 6:00-9:30PM time frame or Saturday schedule. Please note special times and dates.

OFF-SCHEDULE COURSES	COURSE NUMBER	TITLE	PROFESSOR	DATE/TIME	LOCATION
	EW290T.1 (2 units)	Technology Innovation	Isaacs	Mon 3/26 - Thur 3/29 (9AM - 5PM)	N170
	EW292T.4 (1 unit)*	Impact Startup Disco	Calderon	Fri 3/9 (4:30-9:00PM) Sat 3/10 (9:00AM - 4:00PM) Sun 3/11 (12:00-4:00PM)	I-Lab 124
	EW293.2 (2 units)	The Business of Politics: Washington Campus	Vogel	Fri 12/1** Tue 1/2 - Sat 1/6 Fri 1/19 **	C325
	EW296.13 (2 units)	Data Science	La Blanc	Mon 3/26 - Fri 3/30 (9AM - 5PM)	N270
	EW298S.1 (2 units)	SIB: South Africa	Rittenberg	Sun 2/25, Sun 3/11 ** Mon 3/26 - Fri 3/30 Sun 4/22**	N500
EW298S.2 (2 units)	SIB: China	Zand	Sun 3/4, Sun 3/11 ** Mon 3/26 - Fri 3/30 Sun 4/22**	TBD	

*Dual-listed with the Full-Time MBA program.

**Please check the pre and post-session times for each course. The links to each course are on the course description for each course.

Color Code
Accounting/Finance Electives
Leadership/Management Electives
Marketing Electives
Strategy/Entrepreneurship/Innovation Electives
Sector Specific Electives