**First and Last Name**

Good use of a headline.

**510-555-5555** • **haasstudent@mba.berkeley.edu** • **linkedin.com/vanityurlwithnonumbers**

**SENIOR STRATEGY & INVESTMENT PROFESSIONAL**

Experienced senior strategy and investment professional with 8+ years of business strategy and investment experience including 3 years in venture capital, 4+ years in corporate strategy and finance at MegaCorp, 1 year in management consulting, and additional experience at top Wall Street hedge fund. MBA from UC Berkeley-Haas School of Business.

## Key Professional Qualities

* Strong analytical and strategic thinker who works effectively with senior executives.
* International business self-starter who can quickly absorb concepts and autonomously navigate through ambiguity.
* Empowering people manager with excellent communication skills, charismatic leadership, and presentational prowess.

Good idea to give a 1-sentence description of your company if it’s not well known.

# EXPERIENCE & ACHIEVEMENTS

**ATHENA INVESTMENT MANAGEMENT LLC & FOUNDATION**, Santa Clara, CA 2012-Present

*An innovative, early-stage venture capital fund with an impact screen focused on companies in emerging markets.*

**Senior Investment Manager** (2013-Present)

**Investment Associate** (2012-2013)

* Managed all aspects venture capital investment process including initial company screening, financial analysis, business due-diligence, investment structuring, term sheet negotiation, investment committee presentation, legal closing support, and post-investment management leading to streamlined 3-month transaction process.
* Executed six Seed and Series A investment transactions in companies focused on educational technology, renewable energy, global health, agriculture, and distribution: PendleHealth, Mountain Cacao, Eco Fuels, Calliope Global.
* Participated on three portfolio company boards to support key strategic decision-making process.
* Led structuring analysis of upcoming portfolio company exit from fund through sale of fund’s equity position to private investment group.
* Advised all portfolio companies on growth planning, operational road mapping, and future-round financing with 100% survival rate of portfolio over six years.
* Traveled extensively worldwide to conduct rigorous on-site analysis and cultivate network of co-investors, entrepreneurs, and ecosystem partners.
* Co-created design and fund model of second fund to be launched in 2015 as joint-venture fund with another institutional investing group based in the US.

Bullets could be strengthened by adding more #s/metrics.

**MEGACORP** 2006-2010

**Strategy Manager**, Seattle, WA (2008-2010)

* Co-founded Strategy, M&A, and Market Intelligence team dedicated to analysis of companies and macro trends in emerging cloud-computing technologies sector to influence division’s long-term strategy.
* Prepared competitive analysis strategy presentations outlining other companies’ overlapping technologies, industry insights, and recommendations on Microsoft’s responses to sector trends.
* Designed $2M proprietary technology research used to support TechServer, Helix, and Azli product marketing and product management decisions. Presented key insights quarterly to division president.
* Developed macroeconomic based multivariate regression model to forecast technology trends crucial to running $15B Cloud & Server business and used to compensate sales force.
* Established key business relationships both internally and externally with hardware and software providers across US, Eastern Europe, Middle East/Africa, and India necessary to delivering strategic insights to senior leadership.
* Supervised activities of three junior analysts.

**Senior Financial Analyst**, Seattle, WA and Istanbul, Turkey (2007-2008)

* Conducted extensive due diligence as part of team managing company’s $1.2B acquisition of Belgian data search company BruggeSearch & Transfer.
* Relocated to Turkey to work on project with Middle East and Africa team to support sales and financial analysis for region’s enterprise clients.
* Led financial analysis for Platform 7 pre-order campaign used to determine number of product units shipped to retailers before biggest launch in company history.

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**Financial Analyst**, Seattle, WA (2006-2007)

* Performed worldwide revenue analysis for all small and midmarket segments across all key product groups and collaborated with all technology teams within company.
* Designed controls and compliance rules to ensure company was operating in accordance with corporate standards including Sarbanes-Oxley before quarterly earnings reports.
* 1st analyst among the analysts in finance leadership program to be promoted and later selected to join roles typically reserved for post-MBA professionals.

# ADDITIONAL EXPERIENCE

**GSTAR VENTURE PARTNERS**, Abuja, Nigeria Summer 2011

*UK based venture capital fund focused on mobile phone technology enabled agriculture businesses.*

## Business Development Manager

* Launched venture focused on providing farmers with access to critical agricultural information services using mobile handsets; Partnered with government entities and largest mobile network provider to move forward with pilot program.

**HAAS MBA MANAGEMENT CONSULTING**, Berkeley, CA 2010-2011

*Experiential learning program with real clients and extensive training from McKinsey & Co. and The Bridgespan Group.*

## MBA Consultant

* Worked on three semester-long MBA team strategy consulting projects for West Coast based clients with final presentation of deliverables to each client’s leadership team.

**3M, INC.**, Austin, TX Spring 2006

## Global Site Selection Analyst

* Conducted economic research for locations in 195 countries to evaluate potential manufacturing facilities and information technology sites.

**THE SHAW GROUP**, New York, NY Summer 2005

*Top-tier Wall Street based quantitative hedge fund managing over $33B in capital.*

## Summer Associate

* Worked on fixed income investment strategy consisting of securities in North America, Europe, and Asia.

# EDUCATION

## University of California, Berkeley, Haas School of Business

## Master of Business Administration, May 2012

* Haas Merit Scholar (awarded to less than 10% of students).
* Lester Center for Entrepreneurship Award Recipient.
* Graduate Student Instructor – Economics; Graduate Student Researcher – Blum Center for Developing Economies.

## University of Texas, Austin

## B.B.A. in Business Honors & Finance; B.A. in Economics, Mathematics Minor, May 2006

* + - * Terry Scholar (full 4-year scholarship awarded based on academics and leadership).
      * Summa Cum Laude (GPA 4.0/4.0).
      * University of Economics (VŠE) – Prague, Czech Republic, Study Abroad, Spring 2005

# INTERESTS

Ice hockey, soccer, karate (2nd degree black belt), camping (Eagle Scout), cooking, international travel (+50 countries).

Languages: Fluent in Turkish, Basic Spanish.