

Evening classes meet 6:00-9:30PM (Mandatory break = 7:30-8:15PM)
3 unit courses: 15 weeks; **2 unit courses:** first 10 weeks (unless otherwise noted)
 Please review the course description, syllabus, and Academic Calendar for exact dates.

	MONDAY	TUESDAY	WEDNESDAY	THURSDAY
EVENING COURSES	EW252.1 (3 units) © Negotiations Schroth, C220 <i>(EW252.1 course description)</i>	EW256.1 (3 units)* Global Leadership Gundling, N270 <i>(EW256.1 course description)</i>	EW254.1 (3 units) © Power and Politics Srivastava, N300 <i>(EW254.1 course description)</i>	EW236L.1 (2 units)* Fixed Income Swamy, Rindfuss, C320 <i>See dates on course description</i> <i>(EW236L.1 course description)</i>
	EW282.1 (3 units)* Real Estate Development Williams, N570 <i>(EW282.1 course description)</i>	EW277.2 (2 units) Tech and the City Turner, N170 <i>(EW277.2 course description)</i>	EW261.2 (3 units)* © Marketing Research Nelson, N470 <i>(EW261.2 course description)</i>	EW255.1(2 units) © Leadership Mulhern, N170 <i>(EW255.1 course description)</i>
	EW292T.2 (3 units)* Design, Evaluate & Scale Developmental Technologies Gadgil, Wolfram, N500 <i>(EW292T.2 course description)</i>	EW290T.3 (3 units)** Intellectual Property for Tech Entrepreneurs Fitch, C330 <i>(EW290T.3 course description)</i>	EW277.1 (2 units)* Scenario Planning & Futures Thinking Harris, Hischier, N270 <i>See dates on course description</i> <i>(EW277.1 course description)</i>	EW262.1 (3 units) © Strategic Brand Management Hopelain, N470 <i>(EW262.1 course description)</i>
	EW295M.1 (2 units)* Business Model Innovation & Entrepreneurial Strategy Charron, N300 <i>See dates on course description</i> <i>(EW295M.1 course description)</i>	EW292T.4 (2 units)* Social Lean Launchpad Calderon, Sze, N500 <i>See dates on course description</i> <i>(EW292T.4 course description)</i>	EW295B.1 (3 units)* Venture Capital & Private Equity Foote, Opdendyk, N570 <i>(EW295B.1 course description)</i>	EW290T.4 (3 units) Corporate Launch Pad Pearce, N300 <i>(EW290T.4 course description)</i>
		EW299M.1 (3 units) Marketing Strategy Villas-Boas, N300 <i>(EW299M.1 course description)</i>		EW295A.1 (3 units)* © Entrepreneurship Beyer, N270 <i>(EW295A.1 course description)</i>
				EW296.2 (1 unit)* Running a Multinational Corporation - Simulation Dinova, C325 <i>See dates on course description</i> <i>(EW296.2 course description)</i>
SATURDAY	SATURDAY AM (10AM-1PM)		SATURDAY PM (2PM-5PM)	
	EW236E.11 (2 units) © Mergers and Acquisitions Bershatsky, Goodson, C220 9AM-12PM <i>See dates on course description</i> <i>(EW236E.11 course description)</i>	EW269.11 (3 units) © Pricing Kamada, C125 <i>(EW269.11 course description)</i>	EW223.11 (3 units) Corporate Financial Reporting Udpa, C320 <i>(EW223.11 course description)</i>	EW236L.11 (2 units)* Private Equity Leveraged Buyouts Goodson, Snyder, N170 <i>See dates on course description</i> <i>(EW236L.11 course description)</i>
	EW291T.13 (2 units) Leading Cultural Transformation Houlihan, N440 <i>See dates on course description</i> <i>(EW291T.13 course description)</i>	EW252.11 (3 units) © Negotiations Dayonot, C125 <i>(EW252.11 course description)</i>	EW295T.11 (2 units) Opportunity Recognition Isaacs, C210 <i>(EW295T.11 course description)</i>	

Color Code
Accounting/Finance Electives
Leadership/Management Electives
Marketing Electives
Strategy/Entrepreneurship/Innovation Electives
Sector Specific Electives

© - Prime Elective Course

*Dual-listed with the Full-Time MBA Program.

**Cross-listed with the Full-Time MBA Program and another department.

The courses below are Sunday 1 unit courses, typically held over two Sundays. Attendance at all 1 unit course sessions is MANDATORY. Note: you are only allowed to count a maximum of four 1 unit courses (excluding Core) towards your degree requirement of 42 units.

SUNDAY - 1 UNIT COURSES	COURSE NUMBER	TITLE	PROFESSOR	DATE/TIME	LOCATION
	EW236G.10A	Designing Financial Models that Work <i>(EW236G.10A course description)</i>	Herbert-Creek	Sun 11/4, 11/18, 12/2, 12/9 (9AM - 1PM)	N270
	EW236G.11A	Designing Financial Models that Work <i>(EW236G.11A course description)</i>	Herbert-Creek	Sun 11/4, 11/18, 12/2, 12/9 (2PM - 6PM)	N270
	EW247.11*	Descriptive and Predictive Data Mining <i>(EW247.11 course description)</i>	Shogan	Sun 9/30, 10/14 (9AM - 5PM)	N300
	EW290P.11*	Project Management Case Studies <i>(EW290P.11 course description)</i>	Romero-Hernandez	Sun 9/9, 9/23 (9AM - 5PM)	N470
	EW291C.11	Active Communicating <i>(EW291C.11 course description)</i>	Charnsupharindr	Sun 11/4, 12/2 (9AM - 6PM)	C420
	EW291D.11*	Presentation Design for Analytical Communications <i>(EW291D.11 course description)</i>	Hill	Sun 10/21, 11/4 (9AM - 5PM)	N500
	EW291T.12	Leader as Coach <i>(EW291T.12 course description)</i>	Rittenberg	Sun 8/26, 9/23 (9AM - 6PM)	C420
	EW292B.11*	Nonprofit Boards <i>(EW292B.11 course description)</i>	Heinrich	Sun 10/7, 12/2 (9AM - 5PM)	N170
	EW292N.11*	Social Impact Marketing <i>(EW292N.11 course description)</i>	Buechert	Sun 9/30, 10/14 (9AM - 5PM)	C325
	EW292T.11*	Business & Natural Resources - Sustainable Use of Ecosystems <i>(EW292T.11 course description)</i>	Romero-Hernandez	Sun 10/21, 11/4 (9AM - 5PM)	N470
	EW295T.13	Building a Consumer Internet Business <i>(EW295T.13 course description)</i>	Fuloria	Sun 9/9, 9/23 (9AM - 5PM)	C320
	EW296.11*	Life Sciences Marketing <i>(EW296.11 course description)</i>	Ford	Sun 10/7, 10/28 (9AM - 5PM)	C320
	EW296.12*	Building Trust Based Relationships <i>(EW296.12 course description)</i>	Caleshu	Sun 9/30, 10/28 (9AM - 5PM)	N500

The courses below do not follow the standard Monday - Thursday time frames or Saturday/Sunday schedule. Please note special times and dates.

OFF-SCHEDULE	COURSE NUMBER	TITLE	PROFESSOR	DATE/TIME	LOCATION
	EW212A.1 (3 units)*	Cleantech to Market <i>(EW212A.1 course description)</i>	Alexander, Steel, Shelander	Tue & Thurs, 11AM - 12:30PM	N300
	EW257.1 (2 units)*	The Pursuit of Meaningful Work <i>(EW257.1 course description)</i>	Katz	Mon, 4PM - 6PM <i>Meets all 15 weeks</i>	N440
	EW291T.11 (2 units)	Advanced Leadership Communication <i>(EW291T.11 course description)</i>	Charnsupharindr, Houlihan	Sun 9/30, 10/14, 10/28, 11/18 (9AM - 6PM)	C420
	EW292N.2 (2 units)*	Social Impact Metrics <i>(EW292N.2 course description)</i>	Boyle	Thurs, 4PM - 6PM <i>Meets all 15 weeks</i>	N170
	EW292T.1 (2 units)*	Equity Fluent Leadership: The Value of Inclusion & Diversity <i>(EW292T.1 course description)</i>	McElhaney	Wed, 6PM - 8PM <i>Meets all 15 weeks</i>	N170
	EW295T.12 (1 unit)*	Startup Disco <i>(EW295T.12 course description)</i>	Charron	Fri 10/5 (4:30PM - 9PM) Sat 10/6 (9AM - 4PM) Sun 10/7 (9AM - 5PM)	N500
EW293.1 (3 units)***	Organizational Behavior and Management in Health Care <i>(EW293.1 course syllabus)</i>	Rodriguez	ONLINE 8/20 through 10/19	ONLINE	

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Sector Specific Electives
Online Electives