

FALL 2019 ELECTIVE SCHEDULE

Evening classes meet 6:00-9:30PM (Mandatory break = 7:30-8:15PM)

3 unit courses: 15 weeks; 2 unit courses: 10 weeks -> always check the Course Description for class dates

Please review the Course Description, Syllabus, and Academic Calendar for exact dates.

	MONDAY	TUESDAY	WEDNESDAY	THURSDAY
EVENING	EW218A.1 (3 units) * International Finance Lyons, N270 (EW218A.1 course description)	EW254.1B (2 units) @ !!! Power and Politics (ONLINE) Anderson, 6PM - 7:30PM (EW254.1B course description)	EW254.1 (3 units) @ Power and Politics Srivastava, N300 (EW254.1 course description)	EW236I.1 (2 units) * !!! Fixed Income Swamy, C320 (EW236I.1 course description)
	EW236L.1 (2 units)* !!! Private Equity/Leveraged Buyout Goodson, Snyder, N170 (EW236L.1 Course Description)	EW255.1 (2 units) @ !!! Leadership Chatman, N300 (EW255.1 course description)	EW261.1 (3 units) @ Marketing Research Hsu, C320 (EW261.1 course description)	EW262.1 (3 units) @ Strategic Brand Management Hopelain, N170 (EW262.1 course description)
	EW252.1 (3 units) @ Negotiations Schroth, N300 (EW252.1 course description)	EW291D.1 (2 units) * !!! Data Visualization Hill, N500 (EW291D.1 course description)	EW277.2 (2 units) !!! Tech and the City Turner, N270 (EW277.2 course description)	EW295A.1 (3 units) * @ Entrepreneurship Beyer, N300 (EW295A.1 course description)
	EW282.1 (3 units) * Real Estate Development Williams, N570 (EW282.1 course description)	EW292T.4 (2 units)* !!! Impact Startup Launchpad Calderon, Sze, N470 (EW292T.4 course description)	EW283.1 (3 units) * Real Estate Finance and Securitization Vergara-Alert, C330 (EW283.1 course description)	EW293.3 (3 units) *** Program Evaluation (ONLINE) Weare, 6PM - 8PM (EW293.3 course description)
	EW290T.4 (3 units) * Corporate Launch Pad Pearce, N470 (EW290T.4 course description)	EW299M.1 (3 units) * Marketing Strategy Pearce, N570 (EW299M.1 course description)	EW292T.5 (2 units) * Berkeley Impact Venture Partners: Catalyst Calderon, N170 (EW292T.5 course description)	
		EW293.2 (3 units) *** Benefit-Cost Analysis (ONLINE) Acland, 5PM - 7PM (EW293.2 course description)		
		EW295B.1 (3 units) * Venture Capital/Private Equity Foote, Opdendyk, Boukouris N570 (EW295B.1 course description)		
SATURDAY	SATURDAY AM (10AM-1PM)		SATURDAY PM (2PM-5PM)	
	EW231.11 (3 units) @ Corporate Finance Mertens, N170 (EW231.11 course description)	EW295T.11 (2 units) !!! Opportunity Recognition Isaacs, C220 (EW295T.11 course description)	EW252.11 (3 units) @ Negotiations Dayonot, C125 (EW252.11 course description)	
	EW236E.11 (2 Units) @ !!! Mergers and Acquisitions Goodson, Bershatsky, C210 (EW236E.11 course description)	EW296.13 (2 units) !!! Corporate Level Strategy Simpson, C110 (EW296.13 course description)	EW269.11 (3 units) @ Pricing Azhar, N270 (EW269.11 course description)	

Elective Color Code
Accounting/Finance
Leadership/Management
Marketing
Strategy/Entrepreneurship/Innovation
Sector Specific
Online

- @ - Prime Elective Course
- * - Dual-listed with the Full-Time MBA Program.
- !!! - See Course Description for class dates
- *** Master of Public Affairs course

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The courses below are Sunday elective courses. Attendance at all 1 unit course sessions is MANDATORY. Note: you can only count a maximum of four 1 unit elective courses towards your degree requirement of 42 units.

SUNDAY	COURSE NUMBER	TITLE	PROFESSOR	DATE/TIME	LOCATION
	EW212.11 (3 units) *	Energy & Environmental Markets (EW212.11 Course Description)	Borenstein	9/15, 10/6, 10/27, 11/17 9:30AM - 4:30PM	C320
	EW236G.10B (1 unit)	Designing Financial Models that Work (EW236G.10B course description)	Herbert-Creek	11/3, 11/17, 12/1, 12/8 9AM - 1PM	N270
	EW236G.11B (1 unit)	Designing Financial Models that Work (EW236G.11B course description)	Herbert-Creek	11/3, 11/17, 12/1, 12/8 2PM - 6PM	N270
	EW247.11 (1 unit) *	Descriptive and Predictive Data Mining (EW247.11 course description)	Shogan	9/22, 10/6, Take Home Exam: 10/20 9AM - 5PM	N300
	EW277.11 (1 unit)	Political Risk of Investing (EW277.11 course description)	Rosenberg	9/8, 9/15 9AM - 5PM	N170
	EW290P.11 (1 unit) *	Project Management Case Studies (EW290P.11 course description)	Romero-Hernandez	10/20, 11/3 9AM - 5PM	N470
	EW291C.11 (1 unit)	Active Communicating (EW291C.11 course description)	Charnsupharindr	9/15, 9/29 9AM - 6PM	C420
	EW291T.11 (2 units)	Advanced Leadership Communication (EW291T.11 course description)	Rittenberg, Houlihan, Charnsupharindr	9/8, 9/22, 10/6, 10/20 9AM - 5PM	C420
	EW291T.12 (1 unit)	Leader as Coach (EW291T.12 course description)	Rittenberg, Houlihan	11/3, 12/1 9AM - 5PM	C420
	EW292B.11 (1 unit) *	Nonprofit Boards (EW292B.11 course description)	Heinrich	11/3, 12/1 9AM - 5PM	N170
	EW292N.11 (1 unit) *	Social Impact Marketing (EW292N.11 course description)	Buechert	9/29, 10/13 9AM - 5PM	C325
	EW292N.13 (1 unit)	Impact Investing Essentials (EW292N.13 course description)	Morse	10/20, 11/3 9AM - 5PM	N370
	EW292T.11 (1 unit) *	Business & Natural Resources - Sustainable Use of Ecosystems (EW292T.11 course description)	Romero-Hernandez	10/27, 11/17 9AM - 5PM	N470
	EW295T.13 (1 unit)	Building a Consumer Internet Business (EW295T.13 course description)	Fuloria	9/8, 9/22 9AM - 5PM	N270
	EW296.11 (1 unit) *	Life Sciences Marketing (EW296.11 course description)	Ford	10/27, 11/17 9AM - 5PM	C325
EW296.12 (1 unit) *	Building Trust Based Relationships (EW296.12 course description)	Ball, Caeshu	10/20, 10/27 9AM - 5PM	N500	

The courses below do not follow the standard Evening time frames or Weekend schedule. Please note special times and dates.

OFF-SCHEDULE	COURSE NUMBER	TITLE	PROFESSOR	DATE/TIME	LOCATION
	EW212A.1 (3 units) *	Cleantech to Market (EW212A.1 course description)	Alexander, Steel, Shelander	Tue & Thurs, 11AM - 12:30PM	C335
	EW257.2B (2 units) *	Extreme Leadership (EW257.2B course description)	Chatman, Even-Tov	Wednesdays, 4PM - 6PM	N470
	EW293.1 (3 units) **	Organizational Behavior and Management in Health Care (EW293.1 course description)	Rodriguez	ONLINE	ONLINE
EW295T.1 (2 units) *	Bay Area Innovation and Entrepreneurship (EW295T.1 course description)	Beckman, Charron	GNAM GNW Block Week Course Oct 14 - 18, 9AM - 5PM	N340/344	

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** Master of Public Health course

*** Master of Public Affairs course