

## Full-time MBA Employment Report 2022

### Summary of Outcomes

	U.S. Citizens / Permanent Work Authorization		International Students / Non-Permanent Work Authorization		Total Graduating Class	
<b>Seeking Employment</b>	<b>225</b>	<b>70.3%</b>	<b>49</b>	<b>15.3%</b>	<b>275</b>	<b>85.6%</b>
<b>Not Seeking Employment</b>	<b>29</b>	<b>9.1%</b>	<b>11</b>	<b>3.4%</b>	<b>40</b>	<b>12.5%</b>
Company-sponsored; already employed	11	3.4%	8	2.5%	19	5.9%
Continuing Education	2	0.6%	0	0.0%	2	0.6%
Postponing Job Search	3	0.9%	0	0.0%	3	0.9%
Starting a new business	13	4.1%	3	0.9%	16	5.0%
Not seeking for other reasons	0	0.0%	0	0.0%	0	0.0%
<b>No Recent Information Available</b>	<b>3</b>	<b>0.9%</b>	<b>2</b>	<b>0.6%</b>	<b>5</b>	<b>1.6%</b>
<b>Total Graduates</b>	<b>257</b>	<b>61.4%</b>	<b>62</b>	<b>19.4%</b>	<b>320</b>	<b>100.0%</b>

### Timing of Job Offers

	First Offer by Graduation		First Offer After Graduation and by Three Months After Graduation		Have Not Reported Receiving an Offer by Three Months After Graduation		Total Seeking Employment
Permanent Work Authorization	181	80.4%	27	12.0%	17	7.6%	225
Non-Permanent Work Authorization	45	91.8%	4	8.2%	0	0.0%	49
<b>Total Graduates Seeking Employment</b>	<b>227</b>	<b>82.5%</b>	<b>31</b>	<b>11.3%</b>	<b>17</b>	<b>6.2%</b>	<b>275</b>

### Timing of Job Acceptances

	First Offer Accepted by Graduation		Accepted Job After Graduation and by Three Months After Graduation		Have Not Reported Accepting a Job by Three Months After Graduation		Total Seeking Employment
Permanent Work Authorization	168	74.7%	38	16.9%	19	8.4%	225
Non-Permanent Work Authorization	44	89.8%	4	8.2%	1	2.0%	49
<b>Total Graduates Seeking Employment</b>	<b>213</b>	<b>77.5%</b>	<b>42</b>	<b>15.3%</b>	<b>20</b>	<b>7.3%</b>	<b>275</b>

## Primary Source of Job

	Number	Percent
<b>School-Facilitated Activities</b>	<b>188</b>	<b>73.7%</b>
Haas Interviews - On & Off Campus	41	16.1%
Internship Conversion	95	37.3%
Job Postings	40	15.7%
Haas Network / Resources	12	4.7%
Other	0	0.0%
<b>Student-Facilitated Activities</b>	<b>67</b>	<b>26.3%</b>
Personal Network or Previous Employer	31	12.2%
Internship Conversion	14	5.5%
Other	22	8.6%
<b>Total Reporting</b>	<b>255</b>	<b>100.0%</b>

\*(i.e. job fairs/conferences, employer events, information meetings, school promoted job boards)

## Base Salary by Industry

Industry	Graduates		Graduates		Mean Base Salary	Median Base Salary	Low Base Salary	High Base Salary
	Accepting New Employment		Reporting Salary					
Consulting	72	28.2%	71	27.8%	\$166,637	\$175,000	\$84,000	\$192,000
Consumer Products	13	5.1%	13	5.1%	\$136,762	\$140,000	\$83,000	\$200,000
Energy / Utilities	5	2.0%	5	2.0%	\$150,400	\$146,000	\$140,000	\$160,000
Entertainment	2	0.8%	2	0.8%	I/D	I/D	I/D	I/D
Financial	35	13.7%	34	13.3%	\$141,935	\$140,000	\$80,000	\$190,000
Government	1	0.4%	1	0.4%	I/D	I/D	I/D	I/D
Healthcare (Including Products and Services)	13	5.1%	12	4.7%	\$151,292	\$152,500	\$112,000	\$200,000
Hospitality	1	0.4%	1	0.4%	I/D	I/D	I/D	I/D
Manufacturing	5	2.0%	5	2.0%	\$134,520	\$140,100	\$90,000	\$160,000
Public Sector / Non-Profit	4	1.6%	4	1.6%	\$137,500	\$140,000	\$120,000	\$150,000
Real Estate	6	2.4%	6	2.4%	\$146,667	\$140,000	\$100,000	\$200,000
Retail	3	1.2%	3	1.2%	\$153,333	\$140,000	\$135,000	\$185,000
Technology	84	32.9%	81	31.8%	\$150,676	\$151,000	\$90,000	\$200,000
Transportation / Logistics	8	3.1%	8	3.1%	\$151,875	\$152,500	\$135,000	\$175,000
Other	3	1.2%	3	1.2%	\$165,000	\$215,000	\$65,000	\$215,000
<b>Total Reporting</b>	<b>255</b>	<b>100%</b>	<b>249</b>	<b>97.6%</b>	<b>\$152,831</b>	<b>\$155,000</b>	<b>\$65,000</b>	<b>\$215,000</b>

### Base Salary by Function

Function	Graduates Accepting		Graduates		Mean Base Salary	Median Base Salary	Low Base Salary	High Base Salary
	New Employment		Reporting Salary					
Consulting	76	29.8%	75	29.41%	\$166,350	\$175,000	\$84,000	\$192,000
Corporate	39	15.3%	38	14.90%	\$144,943	\$142,500	\$65,000	\$200,000
Finance	34	13.3%	34	13.33%	\$143,282	\$140,000	\$80,000	\$190,000
Human Resources	1	0.4%	1	0.39%	I/D	I/D	I/D	I/D
Marketing	20	7.8%	19	7.45%	\$142,749	\$145,000	\$90,000	\$200,000
Real Estate	6	2.4%	6	2.35%	\$146,667	\$140,000	\$100,000	\$200,000
Rotational Program	6	2.4%	6	2.35%	\$137,417	\$135,000	\$130,000	\$146,000
Technical	49	19.2%	46	18.04%	\$155,483	\$160,000	\$110,000	\$195,000
Operations/Logistics	14	5.5%	14	5.49%	\$141,457	\$140,000	\$112,000	\$170,000
Other	10	3.9%	10	3.92%	\$151,980	\$147,500	\$90,000	\$215,000
<b>Total Reporting</b>	<b>255</b>	<b>100%</b>	<b>249</b>	<b>97.65%</b>	<b>\$152,831</b>	<b>\$155,000</b>	<b>\$65,000</b>	<b>\$215,000</b>

### Base Salary by International Region

Region	Accepting New		Reporting		Mean Base Salary	Median Base Salary	Low Base Salary	High Base Salary
	Employment		Salary					
Africa	0	0%	0	0%	I/D	I/D	I/D	I/D
Asia	6	2.4%	5	2.0%	\$105,310	\$96,551	\$80,000	\$130,000
Europe	1	0.4%	1	0.4%	I/D	I/D	I/D	I/D
Latin America & the Caribbean	3	1.2%	3	1.2%	\$87,455	\$88,365	\$84,000	\$90,000
North America	243	96.0%	238	94.1%	\$155,079	\$155,000	\$83,000	\$215,000
Oceania	0	0%	0	0%	I/D	I/D	I/D	I/D
<b>Total Reporting</b>	<b>253</b>	<b>100%</b>	<b>247</b>	<b>97.6%</b>	<b>\$152,886</b>	<b>\$155,000</b>	<b>\$65,000</b>	<b>\$215,000</b>

### Base Salary by Domestic Region

United States	Accepting New		Reporting		Mean Base Salary	Median Base Salary	Low Base Salary	High Base Salary
	Employment		Salary					
Mid-Atlantic	3	1.2%	3	1.2%	\$145,000	\$140,000	\$120,000	\$175,000
Midwest	6	2.4%	6	2.4%	\$140,017	\$137,550	\$115,000	\$165,000
Northeast	18	7.1%	17	6.7%	\$159,731	\$165,000	\$112,000	\$200,000
South	2	0.8%	2	0.8%	I/D	I/D	I/D	I/D
Southwest	11	4.3%	11	4.3%	\$147,727	\$144,000	\$100,000	\$190,000
<b>West*</b>	<b>203</b>	<b>80.2%</b>	<b>199</b>	<b>78.7%</b>	<b>\$155,982</b>	<b>\$160,000</b>	<b>\$83,000</b>	<b>\$215,000</b>
East Bay - CA	13	6.4%	12	4.7%	\$143,458	\$148,750	\$83,000	\$185,000
Greater Los Angeles - CA	15	7.4%	15	5.9%	\$163,333	\$165,000	\$100,000	\$215,000
San Francisco/North Bay - CA	106	52.2%	103	40.7%	\$160,003	\$165,000	\$90,000	\$200,000
Seattle - WA	16	7.9%	16	6.3%	\$138,163	\$132,600	\$100,000	\$175,000
South Bay - CA	47	23.2%	47	18.6%	\$156,488	\$160,000	\$106,080	\$195,000
Other	6	3.0%	6	2.4%	\$137,167	\$132,500	\$121,000	\$172,000
<b>Total North America</b>	<b>243</b>	<b>96.0%</b>	<b>238</b>	<b>94.18%</b>	<b>\$155,079</b>	<b>\$155,000</b>	<b>\$83,000</b>	<b>\$215,000</b>

\*Given the school's location, we have chosen to show a detailed representation of our West Coast accepted offers. All data is Standards VI compliant.

## Full-time Class of 2022 Employers

<b>Adobe Systems Inc.</b>	DaVita Inc.	Lyra Health	Simpson Thacher & Bartlett LLP
Affect Therapeutics	DC Green Bank	Matrix Consulting	Siyo Biotech
Afton Bloom	<b>Deloitte Consulting LLP</b>	<b>McKinsey &amp; Company</b>	Snap
Airbnb	Diaspora Co.	Merama	Space Capital
Alante Capital	Digital Realty Trust Inc.	Mercedes-Benz Research & Development, North America	Squarespace
<b>Amazon.com, Inc.</b>	Dow Chemical	<b>Meta, Inc.</b>	Starburst Aerospace
American Express	Draper Richards Kaplan Foundation	Microsoft Corporation	State Bar of California
Amplify	Ecosystem Integrity Fund	Morgan Stanley	sundays
Anchorage Digital	Edwards Lifesciences	Motion	Swap Energy
Anduril Industries	<b>EY-Parthenon</b>	Mulago Foundation	T. Rowe Price / Corporate Inc
Artisan Partners	Faire	Neste	Target
Aspen RxHealth	Fenwick & West LLP	NGC Ventures	Tempo
Atomic	Fika Ventures	<b>Nike, Inc.</b>	Terreno Realty Corporation
Autodesk Inc.	Finless Foods	Nordstrom	Tesla
AvalonBay Communities, Inc.	First Stop Health	NVIDIA Corporation	The Ad Hoc Group
<b>Bain &amp; Company</b>	Ford Motor Company	Oak Street Health	Tinder
Bee Partners	Foresite Capital Management	Omidyar Network	Torc Robotics
Blue Shield of California	fuseproject	Palantir	Unico Properties

BlueVine	Gates Ventures	PayPal, Inc.	Universal Music Group
<b>Boston Consulting Group, The (BCG)</b>	Genentech Inc.	Phantom Auto	Verkada
Boston Medical Center Health System	Generate Capital	Piper Sandler Companies	Visa Inc.
breakthrough energy ventures	Globant	Prophet	VMware
Brightflow AI	<b>Google</b>	Proterra	Vyrl
Brunswick Corporation	Gratitude Railroad	Prysm Group	Walmart
C Overaa & Co	Gullspång Re:food	<b>PwC Strategy&amp;</b>	Waymo
C3.ai	Gusto	Quartet Health	West Monroe Partners
Canyonlands Fund	Headland Strategy Group	ramboll	Western Digital
Capital Group Companies	Humana	Rep'd	Westly Group
Carry1st	IBM	Ridecell	WeVideo
Cheetah Technologies Inc	IDEO	Ridgeline	Wipro
Chevron Corporation	Infosys Consulting	River City Bank	Woebot
<b>Cisco Systems, Inc.</b>	Jefferies & Co.	Ross Stores	Wonderschool
Citigroup Inc.	Known	S&P Global	Zoox
Clorox Company, The	Kyte	Salesforce.com	ZS Associates
Company K Partners	Levi Strauss & Co.	Samsung Global Strategy Group	
Conagra Brands	Liberty Mutual	<b>ServiceNow</b>	
<b>Cruise Automation</b>	Lucid Motors	Sila Nanotechnologies	

Note: Employers hiring 3+ students are listed in **bold**.

## Summer Internship Report: Full-time MBA Class of 2023

Industry	%*	Monthly Base Salary - Mean	Monthly Base Salary - Median
Consulting	19.8%	\$13,890.31	\$14,500.00
CPG/Retail	8.2%	\$7,563.82	\$7,726.67
Energy / Utilities	1.9%	\$7,395.93	\$7,583.33
Financial	19.0%	\$9,439.85	\$8,666.67
Health/BioTech/Pharma	9.7%	\$8,200.30	\$8,666.67
Manufacturing	1.9%	\$6,488.45	\$7,500.00
Other	3.0%	\$4,981.25	\$5,308.34
Public Sector / Non-Profit	2.2%	\$4,395.83	\$4,387.50
Real Estate	4.5%	\$6,998.06	\$7,520.00
Technology / Telecom	27.6%	\$9,441.27	\$9,533.33
Transportation / Logistics	2.2%	\$8,963.33	\$9,533.33
<b>Grand Total</b>	<b>100.0%</b>	<b>\$9,588.54</b>	<b>\$9,416.33</b>

Function	%	Monthly Base Salary - Mean	Monthly Base Salary - Median
Consulting	23.9%	\$12,496	\$14,500
Corporate	17.2%	\$7,749	\$8,667
Finance	17.2%	\$9,548	\$8,175
HR & Rotational Programs	2.6%	\$8,751	\$8,667
Marketing	9.7%	\$8,631	\$9,105
Operations/Logistics	5.2%	\$8,288	\$9,167
Real Estate	3.0%	\$7,880	\$7,945
Technical	17.9%	\$9,418	\$9,533
Other	3.4%	\$6,301	\$7,000
<b>Grand Total</b>	<b>100.0%</b>	<b>\$9,589</b>	<b>\$9,416</b>

Note: Collection of internship data is not governed by MBA CSEA Standards. We have opted to share this data in a format that closely mirrors the Standards, for ease of interpretation by the reader.