**HAAS STUDENT**

510-555-5555 • haas\_student@mba.berkeley.edu • linkedin.com/vanityurlwithnonumbers

**EDUCATION**

**University of California, Berkeley, Haas School of Business May 2020**

***Master of Business Administration***

* Finance Club; Co-Chair, Women in Leadership Conference Selected for Haas@Work consulting project with client in airline business

**University of Michigan, Ross School of Business,** Ann Arbor, MI **May 2008**

***Bachelor of Arts, Economics and Computer Science***

* “Citibank & Universities” Top Performer Award 2001
* University Academic Silver Medalist

**EXPERIENCE**

**JP Morgan,** New York, NY **2014-2018**

***Associate, Asset Management*** *(2016-2018)*

* Researched tenant credit and analyzed leases to facilitate acquisitions in a $265M super-regional mall and private REITs totaling $2.5B in market value
* Analyzed sale proceeds and financial returns, reviewed loan documents and coordinated with real estate broker to sell $334M super-regional mall and a $140M portfolio of community shopping centers
* Drafted the property management agreement for a $60M retail property and assisted in interviewing prospective property managers
* Approved leases, prepared and reviewed appraisals, presented asset strategy reviews, conducted site visits and engaged property managers on operational issues for super-regional malls totaling $615M in market value

***Analyst, Asset Management*** *(2014-2016)*

* Customized investment reviews of equity portfolios valued at over $50B and contributed to request for proposals for prospective clients
* Researched companies held in US equity portfolios, prepared performance attribution analyses and evaluated investment guideline compliance

**Calico Commerce,** San Jose, CA **2012-2014**

*Business-to-Business Web configuration, selling, and pricing technology*

***Education Consultant***

* Created 200-page training course for Price Point, a Java/XML dynamic web pricing engine; delivered to customers and staff, generating $100K total revenue
* Conducted training and pre-sales consulting to facilitate strategic partnerships in the U.S., Europe, and Japan

**Arthur Andersen LLP,** Chicago, IL **2010-2012**

***Analyst, Global Corporate Finance***

* Oversaw leases and employee issues for large insolvency client in the U.K., including procuring new equipment, auditing payroll and expenses
* Interviewed CFO and development models to forecast client outlook in $15 million refinancing project for a major healthcare provider

**Good Technology,** Boston, MA **2008-2010**

***Product Manager, Mobile Commerce***

* Launched Good’s first handheld security product over six months, which opened the company to a $1B new market; negotiated resource allocation from operations, technical support, and sales while coordinating 15 product engineers in Hyderabad, India
* Made recommendations for streamlining supply chain that reduced economic costs by $1.5M

**ADDITIONAL**

* Fluent in Spanish, conversational in French
* Board fellow for Kids Turn, a non-profit organization dedicated to kids and family
* Enjoy biking, hiking, outdoor barbeques, and international music