Ming Hsu

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# **Current Position**

University of California, Berkeley	
William Halford Jr. Family Professor, Haas School of Business	2023-
Barbara and Gerson Bakar Faculty Fellow	2018-
Haas School of Business	2019-
Professor, Helen Wills Neuroscience Institute	2023-
Previous Academic Positions	
University of California, Berkeley	
Associate Professor, Haas School of Business	2016-
William Halford Jr. Family Chair	2018-
Barbara and Gerson Bakar Faculty Fellow	2019-
Associate Professor, Helen Wills Neuroscience Institute	2016-
University of California, Berkeley	
Assistant Professor, Haas School of Business	2009-2016
Assistant Professor, Helen Wills Neuroscience Institute	2010-2016
University of California, San Francisco	2015
Visiting Assistant Professor, Department of Neurology	
University of Illinois at Urbana-Champaign	2008-2009
Assistant Professor, Department of Economics	
Assistant Professor, Beckman Institute for Advanced Science and Technology	
Assistant Professor, Neuroscience Program	
University of Illinois at Urbana-Champaign	2006-2008
Beckman Fellow, Beckman Institute for Advanced Science and Technology	
Education	

PhD in Economics, California Institute of Technology	2006
BA in Political Science, University of Arizona	2001

## **Publications**

- Gallo, Marcos, Carina Hausladen, Ming Hsu, Adrianna Jenkins, Vaida Ona, & Colin Camerer. "Perceived warmth and competence predict callback rates in meta-analyzed North American labor market experiments." <u>PLOS One</u>. 2024.
- 2. Ironside, Manon, Luke Clark, Erin Michalak, Ming Hsu, Caden Poh, & Sheri Johnson. "Behavioral Indices of Effort Discounting are Related to Perseverance on a Creativity Task and to Bipolar Disorder". <u>Psychology of Aesthetics, Creativity, and the Arts</u>, 2024.

- Marciano, Dvora, Brooke Staveland, Jack Lin, Ignacio Saez, Ming Hsu, & Robert Knight. "Electrophysiological signatures of inequity-dependent social valuation in the human OFC". <u>Cell</u> <u>Reports</u>, 2023.
- Bartholomew, Mark, Zhihao Zhang, Ming Hsu, Andrew Kayser & Femke van Horen. "A new addition to the trademark litigator's toolkit: A neuroscientific index of mark similarity." <u>The</u> <u>Trademark Reporter</u>. 2023.
- Marciano, Dvora, Ludovic Bellier, Ida Mayer, Michael Ruvalcaba, Sangil Lee, Ming Hsu & Robert Knight. "Dynamic expectations: Behavioral and electrophysiological evidence of sub-second updates in reward predictions". <u>Communications Biology</u>, 2023.
- Zhang, Zhihao, Maxwell Good, Vera Kulikov, Femke van Horen, Mark Bartholomew, Andrew Kayser, & Ming Hsu. "From Scanner to Court: A Neuroscientifically Informed 'Reasonable Person' Test of Trademark Infringement". <u>Science Advances</u>, 2023.
- 7. Kobayashi, Kenji, Joseph Kable, Ming Hsu, & Adrianna Jenkins. "Neural representations of others' traits predict social decisions". <u>Proceedings of the National Academy of Sciences</u>, 2022.
- 8. Berger, Jonah, Grant Packard, Reihane Boghrati, Ming Hsu, Ashlee Humphreys, Andrea Luangrath, Sarah Moore, Gideon Nave, Christopher Olivola, & Matthew Rocklage. "Marketing insights from text analysis". <u>Marketing Letters</u>, 2022.
- 9. Maboudian, Samira, Ming Hsu, & Zhihao Zhang. "Visualizing and Quantifying Longitudinal Changes in Verbal Fluency Using Recurrence Plots". <u>Frontiers in Aging Neuroscience</u>, 2022.
- 10. Hunter, Lindsay, Elana Meer, Claire Gillan, Ming Hsu, & Nathaniel Daw. "Increased and biased deliberation in social anxiety". <u>Nature Human Behavior</u>, 2021.
- Zhang, Zhihao, Shichun Wang, Maxwell Good, Siyana Hristova, Andrew Kayser, and Ming Hsu.
  "Retrieval-Constrained Valuation: Toward Prediction of Open-Ended Decisions". <u>Proceedings of the</u> <u>National Academy of Sciences</u>. 2021.
- 12. Clithero, John, Ming Hsu, & Uma Karmarkar. "Toward an Integrative Conceptualization of Maladaptive Consumer Behavior". Journal of the Association for Consumer Research, 2021.
- 13. Furman, Daniella, Zhihao Zhang, Christopher Chatham, Maxwell Good, David Badre, Ming Hsu, & Andrew Kayser. "Augmenting frontal dopamine tone enhances maintenance over gating processes in working memory". Journal of Cognitive Neuroscience, 2020.
- Zhang, Zhihao, Saksham Chandra, Andrew Kayser, Ming Hsu, & Joshua L. Warren. "A hierarchical Bayesian implementation of the experience-weighted attraction model". <u>Computational Psychiatry</u>, 2020.
- 15. Gillen, Benjamin, Masayoshi Hirota, Ming Hsu, Charles Plott, & Brian Rogers. "Divergence and Convergence in Scarf Cycle Environments: Experiments and Predictability in the Dynamics of General Equilibrium Systems". <u>Economic Theory</u>, 2020.
- Beagle, Alexander, Ali Zahir, Mia Borzello, Andrew Kayser, Ming Hsu, Bruce L. Miller, Joel Kramer, & Winston Chiong. "Information insensitivity during intertemporal choice in dementia reflects dorsomedial prefrontal atrophy". <u>Cortex</u>. 2020.
- 17. Kobayashi, Kenji, & Ming Hsu. "Common Neural Code for Reward and Information Value". <u>Proceedings of the National Academy of Sciences</u>. 2019.

- 18. Zhu, Lusha, Yaomin Jiang, Donatella Scabini, Robert T. Knight, & Ming Hsu. "Patients with basal ganglia damage show preserved learning in an economic game". <u>Nature Communications</u>. 2019.
- 19. Berry, Anne, William Jagust, & Ming Hsu. "Age-related variability in decision making: insights from neurochemistry". <u>Cognitive, Affective, & Behavioral Neuroscience</u>. 2018.
- 20. Castrellon, Jaime, Kendra Seaman, Jennifer Crawford, Jacob Young, Christopher Smith, Linh Dang, Ming Hsu, Ronald Cowan, David Zald, and Gregory Samanez-Larkin. "Individual differences in dopamine are associated with reward discounting in clinical groups but not in healthy adults". <u>Journal of Neuroscience</u>. 2018.
- 21. Jenkins, Adrianna, Pierre Karashchuk, Lusha Zhu, & Ming Hsu. "Predicting human behavior toward members of different social groups". <u>Proceedings of the National Academy of Sciences</u>. 2018.
- 22. Saez, Ignacio, Jack Lin, Arjen Stolk, Edward Chang, Josef Parvizi, Gerwin Schalk, Robert T. Knight, and Ming Hsu. "Encoding of multiple reward-related computations in transient and sustained high-frequency activity in human OFC". <u>Current Biology</u>. 2018.
- Gao, Xiaoxue, Hongbo Yu, Ignacio Saez, Philip R. Blue, Lusha Zhu, Ming Hsu, Xiaolin Zhou.
  "Distinguishing neural correlates of context-dependent advantageous and disadvantageous inequity aversion". <u>Proceedings of the National Academy of Sciences</u>. 2018.
- 24. Lui, Ming, and Ming Hsu. "Viewing sexual images is associated with reduced physiological arousal response to gambling loss". <u>PLoS ONE</u>. 13: e0195748, 2018.
- 25. Seaman, Kendra, Nickolas Brooks, Teresa Karrer, Jaime Castrellon, Scott Perkins, Linh Dang, Ming Hsu, David Zald, and Gregory Samanez-Larkin. "Subjective Value Representations during Effort, Probability, and Time Discounting across Adulthood". <u>Social Cognitive and Affective Neuroscience</u>. 13: 449–459, 2018.
- Hsu, Ming. "Customer-Based Brand Equity: Insights from Consumer Neuroscience," in Moran Cerf, Manuel Garcia, eds. (2018) Consumer Neuroscience. MIT Press.
- 27. Lieder, Falk, Thomas Griffiths, and Ming Hsu. "Over-representation of extreme events in decisionmaking reflects rational use of cognitive resources". <u>Psychological Review</u>. 125: 1-32, 2017.
- Hsu, Ming. "Neuromarketing: Inside the mind of the consumer." <u>California Management Review</u>. 59:4, 5022, 2017.
- 29. Kobayashi, Kenji, and Ming Hsu. "Neural mechanisms of updating under reducible and irreducible uncertainty". Journal of Neuroscience. 37: 6972-6982, 2017.
- 30. Jenkins, Adrianna, and Ming Hsu. "Dissociable contributions of imagination and willpower to the malleability of human patience." <u>Psychological Science</u>. 28: 894–906, 2017.
- Seaman, Kendra, Marissa Gorlick, Kruti Vekaria, Ming Hsu, David Zald, Gregory Samanez-Larkin.
  "Adult age differences in decision making across domains: Increased discounting of social and health-related rewards." <u>Psychology and Aging</u>. 31: 737-746, 2016.
- Jenkins, Adrianna, Lusha Zhu, and Ming Hsu. "Cognitive neuroscience of honesty and deception: A signaling framework." <u>Current Opinions in Behavioral Sciences</u>. 11:130-137, 2016.

- 33. Yim, Onn-Siong, Xing Zhang, Idan Shalev, Mikhail Monakhov, Songfa Zhong, Ming Hsu, Soo Hong Chew, Poh San Lai, and Richard P. Ebstein. "Delay discounting, genetic sensitivity, and leukocyte telomere length." <u>Proceedings of the National Academy of Sciences</u>. 113:2780-2785, 2016.
- Zhong, Songfa, Robin Chark, Ming Hsu, and Soo Hong Chew. "Computational Substrates of Social Norm Enforcement by Unaffected Third Parties." <u>NeuroImage</u>, 129:95-104, 2016.
- Kitayama, Shinobu, Anthony King, Ming Hsu, and Israel Liberzon. "Dopamine-System Genes and Cultural Acquisition: The Norm Sensitivity Hypothesis." <u>Current Opinion in Psychology</u>, 8: 67– 174, 2016.
- 36. Hsu, Ming and Winston Chiong. "From Laboratory to Clinic and Back: Connecting Neuroeconomic and Clinical Measures of Decision-Making Dysfunctions," in *Michael Diefenbach, Deborah Bowen, and Suzanne M. Miller, eds.* (2016) <u>Handbook of Health Decision Science</u>. Springer.
- Chiong, Winston, Kristie Wood, Alexander Beagle, Ming Hsu, Andrew Kayser, Bruce Miller, and Joel Kramer. "Neuroeconomic dissociation of semantic dementia and behavioral variant frontotemporal dementia." <u>Brain</u>, 139: 578-87, 2015.
- Hsu, Ming and Carolyn Yoon. "The Neuroscience of Consumer Choice." <u>Current Opinions in</u> <u>Behavioral Sciences</u>, 5: 116–121, 2015.
- 39. Hsu, Ming and Adrianna Jenkins. "Character studies." Nature Neuroscience, 18: 1198-1199, 2015.
- 40. Chen, Yu-Ping, Leif Nelson, and Ming Hsu. "From "Where" to "What": Distributed Representations of Brand Associations in the Human Brain." Journal of Marketing Research, 52: 453-466, 2015.
- 41. Lieder, Falk, Ming Hsu, and Thomas Griffiths. "Utility-weighted sampling in decisions from experience." <u>Proceedings of the 2<sup>nd</sup> Multidisciplinary Conference on Reinforcement Learning and</u> <u>Decision Making</u>.
- 42. Saez, Ignacio, Eric Set, Lusha Zhu, Andrew Kayser, and Ming Hsu. "Dopaminergic modulation of human egalitarianism". <u>Current Biology</u>, 25, 912–919, 2015.
- 43. Hsu, Ming and Kerstin Preuschoff. "Uncertainty," in Arthur W. Toga, ed. (2015) <u>Brain Mapping: An</u> <u>Encyclopedic Reference</u>. Academic Press.
- 44. Zhu, Lusha, Adrianna Jenkins, Eric Set, Donatella Scabini, Robert Knight, Pearl H. Chiu, Brooks King-Casas, and Ming Hsu. "Damage To Dorsolateral Prefrontal Cortex Affects Tradeoffs Between Honesty And Self-Interest." <u>Nature Neuroscience</u>, 17: 1319-1321, 2014.
- 45. Saez, Ignacio, Eric Set, and Ming Hsu. "From Genes to Behavior: Placing Cognitive Models in the Context of Biological Pathways." <u>Frontiers in Neuroscience</u>, 2014.
- 46. Set, Eric, Ignacio Saez, Lusha Zhu, Daniel Houser, Noah Myung, Songfa Zhong, Richard Ebstein, Soohong Chew, and Ming Hsu. "Dissociable Contribution Of Prefrontal And Striatal Dopaminergic Genes To Learning In Economic Games." <u>Proceedings of the National Academy of Sciences</u>, 111: 9615-9620, 2014.
- 47. Bertoux, Maxime, Florian Cova, Mathias Pessiglione, Ming Hsu, Bruno Dubois and Sacha Bourgeois-Gironde. "Behavioral variant frontotemporal dementia patients do not succumb to the Allais paradox." <u>Frontiers in Neuroscience</u>, 8, 2014.

- 48. Lieder, Falk, Ming Hsu, and Thomas Griffiths. "The high availability of extreme events serves resource-rational decision-making." <u>Proceedings of the 36th Annual Conference of the Cognitive Science Society</u>. July, 2014.
- 49. Smidts, Ale, Ming Hsu, Alan Sanfey, Maarten Boksem, Richard Ebstein, Scott Huettel, Joe Kable, Uma Karmarkar, Shinobu Kitayama, Brian Knutson, Israel Liberzon, Terry Lohrenz, Mirre Stallen, and Carolyn Yoon. "Advancing Consumer Neuroscience." <u>Marketing Letters</u>, 25: 257-267, 2014.
- 50. Preuschoff, Kerstin, Peter Mohr, and Ming Hsu. "Decision making under uncertainty." <u>Frontiers in</u> <u>Neuroscience</u> 7:218, 2013.
- 51. Chiong, Winston, Ming Hsu, Danny Wudka, Bruce Miller, and Howard Rosen, "Financial errors in dementia: Testing a neuroeconomic conceptual framework." <u>NeuroCase</u>, 2013.
- 52. Hsu, Ming and Lusha Zhu. "Commentary: Ambiguity Decisions in the Human Brain," in Tom Zentall and Phil Crowley, eds. (2013) Comparative Decision Making Analysis. Oxford University Press.
- 53. Zhu, Lusha, Daniel Walsh, and Ming Hsu. "Neuroeconomic Measures of Social Decision-Making Across the Lifespan." <u>Frontiers in Neuroscience</u>, 6: 1-7, 2012.
- 54. Hsu, Ming and Lusha Zhu. "Learning in Games: Neural computations underlying strategic learning." <u>Louvain Economic Review</u>, 78: 47-72, 2012.
- 55. Zhu, Lusha, Kyle Mathewson, and Ming Hsu. "Dissociable neural representations of reinforcement and belief prediction errors underlie strategic learning." <u>Proceedings of the National Academy of</u> <u>Sciences</u>, 109: 1419–1424, 2012.
- 56. Amaldoss, Wilfred, Alexander Brown, Yan Chen, Tony Cui, Alberto Galasso, Teck-Hua Ho, Tanjim Hossain, Ming Hsu, Noah Lim, Mo Xiao, and Botao Yan (order alphabetical). "Behavioral models of managerial decision-making." <u>Marketing Letters</u>, 23: 405-421, 2012.
- 57. Rastad, Mahdi, Lusha Zhu, Roger Koenker, Jesse Spencer-Smith, and Ming Hsu. "Incorporating Action Unit Co-movement in Classification of Dynamic Facial Expressions Using LASSO." <u>International Conference on Pattern Recognition</u>, 2010.
- 58. Kang, Min-Jeong, Ming Hsu, Ian Krajbich, George Loewenstein, Samuel McClure, Joseph Wang, and Colin Camerer. "The Wick in the Candle of Learning: Epistemic curiosity activates reward circuitry and enhances memory." <u>Psychological Science</u>, 20: 963-973, 2009.
- 59. Sokol-Hessner, Peter, Ming Hsu, Nina Curley, Mauricio Delgado, Colin Camerer, and Elizabeth Phelps. "Thinking like a trader selectively reduces individuals' loss aversion." <u>Proceedings of the</u> <u>National Academy of Sciences</u> 106: 5035-5040, 2009.
- 60. Hsu, Ming, Ian Krajbich, Chen Zhao, and Colin Camerer. "Neural Response to Anticipated Reward under Risk is Nonlinear in Probabilities." Journal of Neuroscience, 29: 2231-2237, 2009.
- 61. Hsu, Ming, Hung-Tai Lin, and Paul McNamara. "The Neuroeconomics of Decision-Making in the Aging Brain: The Example of Long-Term Care," *in Kevin McCabe and Daniel Houser, eds.* (2008) Advances in Health Economics and Health Services Research. Amsterdam, Elsevier.
- 62. Bossaerts, Peter, Kerstin Preuschoff, and Ming Hsu. "The Neurobiological Foundations of Valuation in Human Decision Making under Uncertainty," *in Paul Glimcher, Colin Camerer, Ernst Fehr, and Russell Poldrack, eds.* (2008) <u>Neuroeconomics: Decision Making and the Brain</u>. Amsterdam, Elsevier.

- 63. Hsu, Ming, Cédric Anen, and Steven Quartz. "The Right and the Good: Distributive Justice and Neural Encoding of Equity and Efficiency." <u>Science</u>. 320: 1092-1095, 2008.
- 64. Schultz, Wolfram, Kerstin Preuschoff, Colin Camerer, Ming Hsu, Christopher Fiorillo, Philippe Tobler, and Peter Bossaerts. "Explicit Neural Signals Reflecting Reward Uncertainty." <u>Philosophical Transactions of the Royal Society B</u>. 363: 3801-3811, 2008.
- 65. Camerer, Colin, Meghana, Bhatt, and Ming Hsu. "Neuroeconomics: Illustrated by fMRI and Lesion-Patient Evidence of Ambiguity-Aversion," *in Bruno Frey and Alois Stutzer, eds.* (2007) <u>Economics and</u> <u>Psychology: a Promising New Cross-Disciplinary Field</u>. Cambridge, MIT Press.
- 66. Hsu, Ming, Meghana Bhatt, Ralph Adolphs, Daniel Tranel, and Colin Camerer. "Neural Systems Responding to Degrees of Uncertainty In Human Decision Making." <u>Science</u>, 310: 1624-1625, 2005.
- Thomas, Kevin, Ming Hsu, Holly Laurance, Lynn Nadel, and W. Jake Jacobs. "Place learning in virtual space III: Investigation of spatial navigation training procedures and their application to fMRI and clinical neuropsychology." <u>Behavior Research Methods</u>, Instruments, & Computers 33:1, 2001.
- 68. Hsu, Ming, Lee Ryan, Lynn Nadel, Kevin Thomas, and W. Jake Jacobs. "Functional neuroimaging of place learning in a computer-generated space." <u>NeuroImage</u>, 11:5, 2000.

### **Popular Writing**

- Hsu, Ming, Zhihao Zhang, and Andrew Kayser. "What Marketers Often Miss When Measuring the Value of Being Top of Mind." <u>NMSBA Insights</u>, 2021.
- Hsu, Ming. "Neuromarketing: Mere Bundles of Mental States?" <u>Peer Sphere: The CMO Council Journal</u>, 2:36–37, 2012.
- Hsu, Ming. Preface to "Investing and the Irrational Mind", Robert Koppel, McGraw-Hill, 2011.

Hsu, Ming. Review of *Midbrain Mutiny: The Picoeconomics and Neuroeconomics of Disordered Gambling* by D. Ross, C. Sharp, R. Vuchinich, & D. Spurrett, <u>Journal of Economic Literature</u>, XLVII, 2009.

### **Teaching Experience**

Marketing Research, MBA Course Instructor.	Fa2010, Fa2013, Sp2014, Fa2014,
-	Sp2016, Sp2017, Fa2017
Decision Making and the Brain, Ph.D. Course Instructor	Sp2009, Sp2012, Sp2014
Marketing Research, Undergraduate Course Instructor.	Sp2010, Sp2011, Fa2014, Sp2017
Core Marketing, Undergraduate Course Instructor.	Sp2012, Sp2013
Behavioral Economics, Undergraduate Course Instructor.	Sp2009

## Mentoring

Postdoctoral Mentoring	
Arthur Sangil Lee, Ph.D. Psychology, University of Pennsylvania	Nov 2020 –
Deborah Marciano, Ph.D. Neuropsychology, Hebrew University	Feb 2019 – Aug 2023
Israeli Science Foundation Fellowship (co-mentor with Robert Knight)	
Assistant Professor, Psychology, Hebrew University (starting 2024)	
Zhihao Zhang, Ph.D. Neuroscience, Yale	Aug 2017 – Jun 2022
Assistant Professor, Darden School of Business	
Gil Sharvit, Ph.D. Neuroscience, University of Geneva	Aug 2017 – Aug 2018

Postdoc, University of Geneva	
Anne Berry, Ph.D. Neuroscience, University of Michigan	
NIA K99/R00 (Primary Mentor: William Jagust)	Jan 2013 – Jun 2018
Assistant Professor, Brandeis University	
Ignacio Saez, Ph.D. Neuroscience, Baylor College of Medicine	
NIMH K01 (co-mentor with Robert Knight)	Oct 2012 – Jun 2018
Assistant Professor, University of California, Davis	
Adrianna Jenkins, <i>Ph.D. Psycholog</i> y, Harvard	
Assistant Professor, University of Pennsylvania	
Doctoral Thesis Advisor	
Brooke Staveland, <i>Psychology</i> . University of California, Berkeley Joint with Robert Knight	Aug 2020 –
Vincent Chen, Haas School of Business, University of California, Berkeley	Aug 2020 –
Nicholas Angelides, <i>Psychology</i> . University of California, Berkeley	Aug 2015 – Aug 2020
Postdoc, University of Pennsylvania	0 0
Kenji Kobayashi, <i>Neuroscience</i> , University of California, Berkeley	Aug 2011 – Jun 2016
Postdoc, University of Pennsylvania	0
Yuping Chen, Haas School of Business, University of California, Berkeley	Aug 2010 – Jun 2015
Assistant Professor, National Taiwan University College of Management	0
Eric Set, <i>Economics</i> , University of Illinois at Urbana-Champaign	Aug 2009 – Apr 2017
Assistant Professor, NYU Shanghai	
Lusha Zhu, <i>Economics</i> , University of Illinois at Urbana-Champaign	Aug 2008 – Jun 2012
Assistant Professor, Peking University Institute of Biological Sciences	~
Doctoral Student Mentoring	

### Doctoral Student Mentoring

Sarah Oh, Psychology, University of California, Berkeley Galston Wong, Cognition & Neuroscience, University Texas, Dallas Yaomin Jiang, Psychology, Peking University Jennifer Pearlstein, Psychology, University of California, Berkeley Eric Hu, Neuroscience, University of California, Berkeley Jing-Jing Li, Neuroscience, University of California, Berkeley Nathan Munet, Neuroscience, University of California, Berkeley Dyana Muller, Neuroscience, University of California, Berkeley Matt Elliott, Psychology, University of California, Berkeley Samira Maboudian, Neuroscience, University of California, Berkeley Manon Ironside, Psychology, University of California, Berkeley Vael Gates, Neuroscience, University of California, Berkeley

Julian Dishart, Neuroscience, University of California, Berkeley Celia Ford, Neuroscience, University of California, Berkeley Maria Eckstein, Psychology, University of California, Berkeley

Zuzanna Balewski, Neuroscience, University of California, Berkeley

Molly Lapoint, Neurosicence, University of California, Berkeley Christine Tseng, Neuroscience, University of California, Berkeley Elizabeth Johnson, Psychology, University of California, Berkeley

Feng-Kuei Chiang, Psychology, University of California, Berkeley

QE Committee, 2024 Thesis Committee, 2024 Thesis Committee, 2022 Thesis Reader, 2022 QE Committee, 2022 Rotation Advisor, 2022 QE Committee, 2021 Rotation Advisor, 2021 QE Committee, 2021 Rotation Advisor, 2020 QE Committee, 2020 Thesis Reader, 2020 QE Committee, 2020 Rotation Advisor, 2020 QE Committee Chair, 2019 QE Committee, 2017 Thesis Reader, 2020 QE Committee Chair, 2017 Rotation Advisor, 2016 Rotation Advisor, 2016 QE Committee, 2017 Thesis Reader, 2017 QE Committee, 2014 Thesis Reader, 2017 QE Committee, 2013

Craig Anderson, Psychology, University of California, Berkeley	Thesis Reader, 2016
Christopher Gagne, Psychology, University of California, Berkeley	<b>QE</b> Committee, 2016
Adam Krause, <i>Psychology</i> , University of California, Berkeley	<b>QE</b> Committee, 2016
Falk Lieder, Neuroscience, University of California, Berkeley	<b>QE</b> Committee Chair, 2015
	Rotation Advisor, 2013
Mikel Delgado, Psychology, University of California, Berkeley	<b>QE</b> Committee, 2013
Michael Urbancic, Economics, University of California, Berkeley	Thesis Reader, 2012

# Services

NIH IRG Member, Human Complex Mental Function Study Section (HCMF)	2022-
Speaker, Berkeley-Haas Alumni Conference	2022
Board Member, Society for Neuroeconomics	2020-
Review Panel, NSF Graduate Fellowship Program	2020-2021
Reviewer, NSF Research Traineeship (NRT) Panel	2018, 2021
Recruitment Outreach, Annual Biomedical Research Conference for Minority Students	2020
Committee on Diversity, Equity, and Campus Climate, UC Berkeley	2019-2020
Hellman Fellows Selection Committee, UC Berkeley	2019
Organizing Committee Co-Chair, CRCNS Principal Investigators Meeting	2018
Interview Committee, Regents' and Chancellor's Scholarships	2017, 2018
PhD Admissions Committee, Helen Wills Neuroscience Institute	2018
Mentor, Berkeley Fiat Lux Scholar	2017
Mentor, Berkeley Regents' Scholar	2015
Panelist, Berkeley Summer Undergraduate Research Fellow Conference	2015
Working Group on Open-Access Publication, Society for Neuroscience	2013
Selection Committee, Berkeley-Haas Asia Business Center Wu Fellowship	2012
Steering Committee, Berkeley Center for Brain, Language and Thought	2011

# Honors

Wolfram Innovator Award	2021
Best Poster Award, 145th Annual Meeting of the American Neurological Association	2020
Barbara and Gerson Bakar Faculty Fellow	2019
UC Berkeley- UCSF Faculty Exchange Program	2016
Society for Neuroeconomics Early Career Award	2015
1st Prize Poster Award, 4th Interdisciplinary Symposium on Decision Neuroscience	2014
Hellman Faculty Fund Award	2012
Kavli Fellow	2008
Beckman Fellowship	2006
Everhart Lecture Series Speaker	2006
Li Ming Fellowship	2005
Russell Sage Summer Institute for Behavioral Economics	2004

# **Grant Funding**

Fisher Center for Business Analytics Predicting Brand Equity and Top-of-Mind Awareness using Large-Scale Text Corpora		2019 - 2020
NSF DRMS	Hsu, Jenkins & Camerer (PI)	9/1/2019 –
Collaborative Research: An Inter	disciplinary Approach to Predicting Unequal Treatment	8/31/2022
NIMH R01 MH112775 Dopaminergic Mechanisms Underly	Hsu (PI) ing Human Social Behavior: A Multimodal Approach	$\frac{1/4}{2019} - \frac{1/3}{2024}$
NIAAA R01 AA026587	Kayser (PI)	9/15/18 -
Behavioral and Neural Correlat	es of Social Function in Alcohol Use Disorders	6/30/23

NIA R01 AG058817 Decision-Making Abilities in Alz	Chiong (PI) cheimer's Disease and Related Dementias	9/1/2018 – 4/30/2019
NSF IIS 1822572 2018 CRCNS Principal Investig	Hsu, Theunissen, & Sommer (PI)	4/15/2018 <b>-</b> 3/31/2019
Fisher Center for Business Ana Big Data Approaches to Understa		2018 - 2019
NIMH R01 MH110477 Approach motivation, effortful co	Carver & Johnson (PI) ntrol, and internalizing and externalizing problems	6/1/2017 – 5/31/2022
NIMH R21 MH109851 Cortical Oscillatory Dynamics an	8 ( )	1/10/2017 <b>-</b> 12/31/2019
NIDA R01 DA 043196 CRCNS: Neurocomputational su		9/1/2016- 7/31/2019
NIMH K01 MH108815 Electrocorticography of Human I	Saez (PI) Prefrontal Cortex during Value-Based Decision-Making	8/1/2016- 7/31/2020
NINDS R01 NS074917 Neural Mechanisms Underlying 1	Ivry (PI) Hand Choice for Unimanual Action	5/1/2012 – 1/31/2017
NIA R01 AG044838 Dopaminergic Modulation of Sul	Zald (PI) bjective Valuation across Adulthood	9/1/2012 – 8/31/2015
NIMH R01 MH098023 Neurobiological Substrates of Soc	Hsu (PI) cial Behavior: A Neuroeconomic Framework	4/01/2013- 03/31/2018
NUS/Berkeley Risk Managem Psychophysiology of Bubbles and	eent Institute Crashes in Experimental Asset Markets	2010 - 2012
UC Berkeley Faculty Research Neural Computations underlying		2009 - 2010
University of Illinois Research Neuroscience of Economic Decisio		2008 - 2009

### **Professional Experience**

### **Editorial Boards**

Nature Scientific Reports: 2021 – present New Mathematics and Natural Computation: 2012 – present Frontiers in Neuroscience: 2010 – present Journal of Neuroscience, Economics, and Psychology: 2011 – 2018

### **Ad Hoc Reviewer**

### Business, Economics, and Marketing:

American Economic Review; Behavioral Public Policy; California Management Review; Economics and Philosophy; European Economic Review; European Marketing Journal; Games and Economic Behavior; International Journal of Consumer Studies; International Journal of Research in Marketing; Journal of the Association for Consumer Research; Journal of Behavioral Decision Making; Journal of Consumer Policy; Journal of Consumer Psychology; Journal of Consumer Research; Journal of Economic Behavior and Organization; Journal of Interactive Marketing; Journal of Marketing Behavior; Journal of Marketing Research; Journal of Strategy and Management; Management Science; Marketing Science; MIS Quarterly; Organizational Behavior and Human Decision Processes

#### **Biological Sciences**:

Behavioral Brain Research; Cognition; Cognitive, Affective, & Behavioral Neuroscience; Cognitive Processing; Communications Biology; Computer Methods and Programs in Biomedicine; Current Biology; Current Opinions in Behavioral Sciences; Emotion; eLife; eNeuro; European Journal of Neuroscience; Frontiers in Neuroscience; Human Brain Mapping; Journal of Affective Disorders; Journal of Cognitive Neurosciences; Journal of Experimental Psychology: General; Journal of Neuroscience; Journal of Neuroscience, Economics, and Psychology; Journal of Personality and Social Psychology; Journal of Physiology–Paris; Journal of Theoretical Biology; Nature Aging; Nature Communications; Nature Human Behavior; Nature Neuroscience; NeuroImage; Neuron; Neuropsychologia; Neuropsychology; Neuroscience & Biobehavioral Reviews; Neuroscience Letters; Perspectives in Psychological Science; PLOS Biology; PLOS Computational Biology; PLOS One; Proceedings of the National Academy of Sciences; Progress in Neurobiology; Psychological Science; Review of Philosophy and Psychology; Science Advances; Social Cognitive & Affective Neuroscience; Social Neuroscience; Trends in Cognitive Science; Trends in Neurosciences

### Others:

Dana Foundation; French National Center for Scientific Research; Human Frontier Science Program; Leverhulme Trust; Medical Research Council UK; MIT Press; National Institutes of Health; National Science Foundation; Palgrave Macmillan; Research Grants Council of Hong Kong; Social Sciences and Humanities Research Council of Canada; Swiss National Science Foundation