Overview of Haas Prerequisites

- Complete a minimum of **60 semester units**
- Complete all **major prerequisite courses listed below with a letter grade** (must have a C- or higher)
  - If you repeated or took more than one course to fulfill a prerequisite, you must use the first attempt to satisfy the requirement.

**Lower Division Courses**

- **Principles of Business, Economics, and Statistics**
  - UGBA 10X (must be taken at UC Berkeley) and ECON 1 or ECON and
  - Choose from one of the following statistics courses:
    - STAT 20
    - STAT 21
    - STAT 131A
    - STAT 134
    - STAT/DATA 140
    - STAT/DATA/INFO/CS 8 + UGBA88 or DATA C88S
- **Calculus**: two semesters of calculus — Calculus 1 and Calculus 2
  - Choose from among the following courses or course combinations:
    - MATH 16A + MATH 16B
    - MATH 1A + MATH 1B
    - MATH 16A + MATH 1B
    - MATH 1A + MATH 16B
    - MATH 53
    - MATH 54
- **Reading & Composition (R&C) Requirement**
  - Parts A (R1A) and B (R1B) of Reading and Composition.

**Exam Credits**

Advanced Placement (AP) Exams, International Baccalaureate (IB), and GCE Advanced Level exam scores may satisfy some prerequisite course requirements

<table>
<thead>
<tr>
<th>Prerequisites</th>
<th>AP Scores</th>
<th>IB Scores</th>
<th>GCE A-Level Scores</th>
</tr>
</thead>
<tbody>
<tr>
<td>Economics</td>
<td>Score of 4 or 5 on <strong>BOTH</strong> AP Macroeconomics and Microeconomics</td>
<td>Score of 5, 6, or 7 on Economics</td>
<td>Score of A, B, or C on Economics</td>
</tr>
</tbody>
</table>
| R&C*          | R1A satisfied by:  
  - Score of 4 or 5 on AP English Language & Composition **OR** Score of 4 on AP English Composition & Literature  
  *Score of 5 on AP English Composition and Literature fulfills both R1A and R1B | R1A & R1B satisfied by:  
  - Score of 5, 6, or 7 on English A: Literature **OR** English A: Language and Literature | N/A |
| Calculus 1**  | Score of 3,4, or 5 on AP Math AB **OR** AP Math BC | Score of 5, 6, or 7 on either:  
  - Mathematics **OR** Mathematics: Analysis and Approaches **OR** Mathematics: Applications and Interpretation **OR** Mathematics: Further Level | Score of A, B, or C on Mathematics |
| **still required to take Calculus 2** |

Transfer Units

We will accept transfer credit / test credit for some prerequisites completed prior to your admission to Haas. Once you are a UC Berkeley student, however, you must take your remaining prerequisite requirements at UC Berkeley.

---

Updated December 2023
Overview of Degree Requirements

- Complete the Haas Prerequisites by end of sophomore year*
- Minimum of 38 Upper-Division Business Units**
- Minimum of 12 Upper-Division Non-Business Units**
- Complete the 7 Breadth Requirements
- General University Requirements
  - American History
  - American Institutions
- Berkeley Campus Requirement
  - American Cultures
- Minimum of 120 units

*See next page for Haas Prerequisites
**Upper-Division courses are numbered 100-199

General University Requirements

Before graduation, every student must complete the University requirements in American History and American Institutions.

Find more information [here](#)

Berkeley Campus Requirements

Before graduation, every student must complete the Campus requirements in American Cultures.

Find more information [here](#)

Breadth Requirements

- Arts & Literature
- Biological Science
- Historical Studies
- International Studies
- Philosophy & Values
- Physical Science
- Social & Behavioral Sciences

No more than two courses from any one department may be used to satisfy the Seven Course Breadth requirement.

Business courses, core substitutions, and prerequisites cannot be used for breadth.

Find more information [here](#)

Required UGBA Core Courses*

<table>
<thead>
<tr>
<th>Course</th>
<th>Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>100 Business Communications++</td>
<td>2</td>
</tr>
<tr>
<td>101A Microeconomic Analysis for Business Decisions+</td>
<td>3</td>
</tr>
<tr>
<td>101B Macroeconomic Analysis for Business Decisions++</td>
<td>3</td>
</tr>
<tr>
<td>102A Financial Accounting+*</td>
<td>3</td>
</tr>
<tr>
<td>102B Managerial Accounting+</td>
<td>3</td>
</tr>
<tr>
<td>103 Introduction to Finance+</td>
<td>4</td>
</tr>
<tr>
<td>104 Introduction to Business Analytics</td>
<td>3</td>
</tr>
<tr>
<td>105 Leading People ++</td>
<td>3</td>
</tr>
<tr>
<td>106 Marketing ++</td>
<td>3</td>
</tr>
<tr>
<td>107 The Social, Political, and Ethical Environment of Business++</td>
<td>3</td>
</tr>
</tbody>
</table>

+Quantitative
++Qualitative

*Strongly recommended for junior year

Grading Options and Required Grades

- All Haas Business courses MUST be taken for letter grades, including core substitutions. Exceptions to this are UGBA 194, 198 & 199
- Students must receive a grade of C- or higher in core classes
- Overall GPA must be at or above 2.00 for graduation

Core Substitutions

The following courses may be used to fulfill the corresponding core business requirement. However, units for these approved substitutions are non-business upper-division units and students must take additional business electives toward the required 38 upper-division units

<table>
<thead>
<tr>
<th>Course</th>
<th>UGBA 101A</th>
<th>ECON 100A</th>
<th>ECON 101A</th>
<th>ENVECON 100</th>
<th>POLECON 106</th>
</tr>
</thead>
<tbody>
<tr>
<td>UGBA 101B</td>
<td>UGBA 101B</td>
<td>ECON 100B</td>
<td>ECON 101B</td>
<td>POLECON 107</td>
<td></td>
</tr>
</tbody>
</table>
# Berkeley Haas Spieker Program  
## SAMPLE FOUR-YEAR PLAN

<table>
<thead>
<tr>
<th>Year</th>
<th>Fall Semester</th>
<th>Spring Semester</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Freshman</strong></td>
<td><strong>UGBA 10X: Intro to Business</strong>&lt;br&gt;<strong>Math 1A: Calculus I</strong>&lt;br&gt;<strong>Breadth</strong>&lt;br&gt;<strong>DeCal</strong></td>
<td><strong>Econ 1: Intro to Economics</strong>&lt;br&gt;<strong>Math 1B: Calculus II</strong>&lt;br&gt;<strong>Breadth</strong>&lt;br&gt;<strong>Breadth</strong></td>
</tr>
<tr>
<td><strong>Sophomore</strong></td>
<td><strong>Stat 20: Intro to Probability &amp; Statistics</strong>&lt;br&gt;<strong>UGBA 101A: Microeconomics Analysis</strong>&lt;br&gt;<strong>Writing R1A</strong>&lt;br&gt;<strong>Breadth</strong></td>
<td><strong>UGBA 101B: Macroeconomics Analysis</strong>&lt;br&gt;<strong>Writing R1B</strong>&lt;br&gt;<strong>Breadth/American Cultures</strong>&lt;br&gt;<strong>Breadth</strong></td>
</tr>
<tr>
<td><strong>Junior</strong></td>
<td><strong>UGBA 100: Business Communications</strong>&lt;br&gt;<strong>UGBA 102A: Financial Accounting</strong>&lt;br&gt;<strong>UGBA Elective</strong>&lt;br&gt;<strong>Upper Division Non-UGBA</strong></td>
<td><strong>UGBA 102B: Managerial Accounting</strong>&lt;br&gt;<strong>UGBA 105: Leading People</strong>&lt;br&gt;<strong>UGBA Elective</strong>&lt;br&gt;<strong>Upper Division Non-UGBA</strong></td>
</tr>
<tr>
<td><strong>Senior</strong></td>
<td><strong>UGBA 103: Intro to Finance</strong>&lt;br&gt;<strong>UGBA 107: Ethics of Business</strong>&lt;br&gt;<strong>UGBA Elective</strong>&lt;br&gt;<strong>UGBA/Non-UGBA Elective</strong></td>
<td><strong>UGBA 104: Business Analytics</strong>&lt;br&gt;<strong>UGBA 106: Marketing</strong>&lt;br&gt;<strong>Upper Division Non-UGBA</strong>&lt;br&gt;<strong>UGBA/Non-UGBA Elective or Breadth</strong></td>
</tr>
</tbody>
</table>