



## CURIOUS ABOUT MANAGEMENT CONSULTING? DATA-BASED PROBLEM-SOLVING?

Social Sector Solutions is a primarily MBA Spring course that welcomes 5-9 select undergraduates. S3 develops students' skills in management consulting, problem solving, persuasion, and project management. The course increases students' knowledge of the entrepreneurial challenges of leading nonprofit, public or social enterprise organizations.

This is a unique experiential learning course in which students tackle complex projects for real clients, on teams receiving coaching from experienced faculty and McKinsey consultants. Since 2007, S3 has served 131 organizations and worked with 684 students and 87 different McKinsey coaches. S3 is offered by the Center for Social Sector Leadership at the Haas School of Business, UC Berkeley in partnership with McKinsey & Company.

Undergraduates work in teams with an MBA team lead, another MBA or two, and a graduate student from another school. Teams are looking for select undergraduates prepared to work hard, contribute to the team, and bring skills such as finance, marketing, presentation skills and technology that will help to answer the clients' questions. Undergraduates must apply to the course by November 15<sup>th</sup> 11:59pm PST and will be notified of acceptance the first week of December.

For more information on the class and to apply, please visit <https://haas.berkeley.edu/cssl/programs-events/social-sector-solutions/>

### **BIOGRAPHICAL SKETCHES of co-instructors:**

[Joe Dougherty](#) is a Partner at [Dalberg Advisors](#) in San Francisco. He has served as an advisor to social enterprises, government agencies, foundations and corporations for 20 years and has worked in more than 30 countries. Joe is a lecturer at Haas who has taught nonprofit strategy and leadership, management consulting and more. Joe also teaches courses in consulting skills and project management at the Johns Hopkins University School of Advanced International Studies.

[Nora Silver](#) is Adjunct Professor and Founder and Faculty Director of the [Center for Social Sector Leadership](#) at Berkeley-Haas. She brings over 30 years of leadership experience as a two-time social sector founder, executive director, board member, and funder of social sector organizations. She has consulted internationally with more than 200 organizations, authored books and articles on leadership and community involvement and lectured at universities and conferences around the world.