

**CURRICULUM VITAE OF
OLIVER E. WILLIAMSON**

May 2013

PRESENT POSITION

Professor of the Graduate School and Edgar F. Kaiser Professor Emeritus of Business,
Economics and Law, University of California, Berkeley.

EDUCATION

S.B., Massachusetts Institute of Technology, 1955

M.B.A., Stanford University, 1960

Ph.D., Carnegie-Mellon University (Economics), 1963

AWARDS, PRIZES, AND FELLOWSHIPS

Honorary Societies

Fellow, The Berkeley Fellows, 2013

Nobel Laureate in the Economic Sciences, 2009.

Fellow, American Academy of Political and Social Science, 1997.

Member, National Academy of Sciences, 1995.

Fellow, American Academy of Arts and Sciences, 1983.

Fellow, Econometrics Society, 1977.

Prizes

Grande Cruz, awarded by the Congress of Peru, 2011.

Nobel Laureate in Economic Sciences, 2009.

Horst Claus Recktenwald Prize in Economics, 2004.

1983 Prize for Distinguished Scholarship in Law and Economics, Miami University.

Ford Foundation Dissertation Prize, 1963.

Honorary Degrees

Docteur Honoris Causa, University of Paris-Dauphine, 2012.

Honorary Doctor of Economics and Organization, Carnegie-Mellon University, 2011.

Honorary Professor, Tsinghua University, SEM, 2010.

Doctoris Honoris Causa in Economics, Nice University, 2005.

Doctoris Honoris Causa in Economics, Valencia University, 2004.

Doctoris Honoris Causa in Economics, University of Chile, 2000.

Honorary Doctorate in Economics and Business Administration, Copenhagen Business School, 2000.

Doctoris Honoris Causa, Groupe HEC (Paris), 1997.

Doctoris Honoris Causa in Business Administration, St. Petersburg University, Russia, 1997.

Doctoris Honoris Causa in Economics, Turku School of Economics and Business Administration, 1995.

Doctoris Honoris Causa in Economic Science, Groningen University, 1989.

Doctoris Honoris Causa in Economic Science, Hochschule St. Gallen, 1987.

Oeconomiae Doctorem Honoris Causa, Ph.D., Norwegian School of Economics and Business Administration, Jubilee Celebration, 1986.

Awards

Distinguished Fellow, American Economic Association, 2007.

Distinguished Fellow, Industrial Organization Society, 2005.

Founding Honorary Editor, Journal of Law, Economics, and Organization, 2004.

Eminent Scholar of the Fellows of the Academy of International Business, 2003.

Honorary Founding Editor, Journal of Law, Economics, and Organization, 2003.

Honorary Editor, Journal of Economic Behavior and Organization, 2002.

John von Neumann Award, Laszlo Rajk College for Advanced Studies, Budapest University, 1999.

Irwin Award for Scholarly Contributions to Management, Academy of Management, 1988.

Alexander Henderson Award for Excellence in Economic Theory, Carnegie-Mellon, 1962.

Fellowships

Resident, Rockefeller Study and Conference Center, May-June 2003.

Fulbright Distinguished Chair, Siena, Spring 1999.

Distinguished Senior U.S. Scientist Award, Alexander von Humboldt-Stiftung, 1987.

Fellow, Center for Advanced Study in the Behavioral Sciences, 1977-78.

Guggenheim Fellow, 1977-78.

VISITING ACADEMIC APPOINTMENTS

Visiting Fellow, Research School of Social Sciences, Australian National University, October-December, 1996.

Visiting Professor of Economics, Paris I (Sorbonne), May-June 1994.

Pritzker Distinguished Visiting Professor, Northwestern University Law School, Spring 1993.

VISITING ACADEMIC APPOINTMENTS (continued)

Visiting Professor, Saarbrücken University, Spring 1991.

Visiting Professor of Economics and Transamerica Professor of Business Administration,
University of California, Berkeley, Spring 1988.

Visiting Professor, Indiana University, Fall 1987.

Taussig Research Professor of Economics, Harvard University, Spring 1987.

Distinguished Visiting Professor, University of Kyoto (Japan), Spring 1983.

Visiting Professor, University of Warwick (England), Spring 1973.

LECTURES AND SPECIAL VISITING APPOINTMENTS

Keynote Speaker, University of Paris VI, October 2012.

Keynote Speaker, Program CIES, Annual Seminar, Lima, Peru, 2011.

Keynote Speaker, Institution for Supply Management, Tempe, Arizona, 2008.

Keynote Speaker, International Conference on Large and Small Business Cooperation,
Seoul, Republic of Korea, August 2007.

Malthus Lecture, Hertfordshire, England, October 2006.

Ely Heckscher Lecturer, Stockholm School of Economics, May 2005.

Invited Public Lecture. Rafael de Pino Fundacion, Madrid, Spain, September 2005.

Richard T. Ely Lecture, American Economic Association, January 2005.

Keynote Lecture, Center for Legal Dynamics, Kobe University, December 2003.

Distinguished Lecture, CORI, University of Missouri, April 2004.

Invited Lectures University of Iceland, May 2004.

Introductory Lecture, International Conference on Cooperative Economy, Muenster,
Germany, September 2004.

Keynote Lecture, European Agricultural Economics Association, Ghent, Belgium,
September 2003.

LECTURES AND SPECIAL VISITING APPOINTMENTS (continued)

Simon Brand Memorial Lecture, Agricultural Economics Association of South Africa, October 2003.

Keynote Address, Nordic Workshop on Transaction Cost Economics, Bergen, Norway, June 2003.

Inaugural Telecom Distinguished Visiting Fellow, Institute of Policy Studies, Victoria University, New Zealand, March 2001.

Guest of Honor and Opening Speaker, "From Walras and Solow to Coase and Williamson," Autumn conference, Norwegian Economist Association, September 2000.

Distinguished Lecture, George Mason University, October 2000.

Inaugural Lecture, Law and Economics Program, University of Chile, August 2000.

Presidential Address, Western Economic Association, International, Vancouver, July 2000.

John von Neumann Lecture, Budapest, April 2000.

Keynote Address, Australian Agricultural and Resource Economics Society, Sydney, January 2000.

Opening Address, International Society for New Institutional Economics, Washington, D.C., September 1999.

Plenary Lecture, Western Economics Association, San Diego, July 1999.

Distinguished Lecture, Academy of Management, Chicago, August 1999.

Plenary Lecture, Italian Comparative Economic Systems Association, Siena, Italy, June 1999.

Invited Public Lecture, Academia Nacional de Cienciao de la Empresa, Buenos Aires, October 1998.

Keynote Lecture, 7th Biannual Joseph Schumpeter Society Conference, Vienna, Austria, June 1998.

Keynote Lecture, Conference on Competences, Governance, and Entrepreneurship, Bornholm, Denmark, June 1998.

LECTURES AND SPECIAL VISITING APPOINTMENTS (continued)

Inaugural Lecturer, Distinguished Visiting Professor Lecture Series, Groupe HEC (Paris), three lectures, October 1997.

Keynote Lecture, 20th Anniversary, Faculty of Public Administration and Public Policy, Twente University, October 1996.

Keynote Lecture, III Seminar on Health Management, Grenada, Spain, November 1996.

Distinguished Scholar's Lecture, Indiana University, September 1996.

Keynote Lecture, European Law and Economics Association, Bern, Switzerland, September 1995.

Lecturer, Venice Summer School of Applied Social Sciences, Venice, Italy, September 1993.

Lecturer, University of the Air (Japan Open University), on "Economic Organization," as part of the TV program "A Study of Economic Civilization," October 1993.

Five Lectures on Transaction Cost Economics, Netherlands Graduate School of Economics, Maastricht, May 1993.

Kenneth Parsons Lecture on Institutional Economics, University of Wisconsin, Madison, September 1991.

Distinguished Economist Lecturer, New School for Social Research, April 1992.

Distinguished Visiting Professor, Scuola S. Anna, Pisa, May 1991.

Keynote Address, Conference on Corporate Governance and Competitive Strategy, University of Minnesota, October 1990.

Opening Address, Annual Meeting of German Academic Business Economists, June 1990.

Hanes-Willis Distinguished Visiting Professor, University of North Carolina/Chapel Hill, March 1990.

Distinguished Speaker, Graduate School of Management, University of California, Irvine, January 1990.

Dunaway Lectures, Michigan State University, May 1988.

LECTURES AND SPECIAL VISITING APPOINTMENTS (continued)

Landsdowne Lecture, University of Victoria, March 1988.

Holger Crafoords Memorial Lecture, Lund University, September 1987.

Keynote Lecture, International Association for Research in Industrial Economics
(Madrid, Spain), August 1987.

National Program for Advanced Study and Research in China Visiting Scholar Exchange
Program, May-June 1987.

Distinguished Visitor, Haverford College, October 1986.

Jahnsson Foundation Lectures in Economics of Organization, Korpilampi, Finland,
August 1986.

J. Fish Smith Chair in Economics, Brigham Young University, March 1986.

University Lecture, Temple University, April 1985.

McKay Lecture, University of Pittsburgh, February 1984.

Distinguished Visiting Scholar, Texas A&M, March 1984.

Peterkin Lecture, Rice University, February 1981.

OTHER APPOINTMENTS

Affiliate, Energy Resources Group, University of California, Berkeley, 1996 -.

Adjunct Professor, Interuniversity Center for Sociological Theory and Methodology
(General Secretariat: The Netherlands), 1990- .

EDITORIAL BOARDS

Co-editor, Journal of Law, Economics, and Organization, 1983-2003.

Honorary Founding Editor, Journal of Law, Economics, and Organization, 2003-.

Associate Editor

Journal of Economic Behavior and Organization, 1979-2002.

Board of Editors

Journal of Accounting, Auditing, and Finance, 1986- .

MIT Press/Organization Studies, 1980- .

MIT Press/Regulation, 1980- .

Organization Science, 1990- .

Scientific Committee

Journal of Industrial and Corporate Change, 1991- .

ADVISORY BOARDS AND COMMITTEES

Member, Advisory Board, Division of Behavioral and Social Sciences and Education,
National Academy of Sciences, 2006-.

Member, Advisory Board, Institute d'Economie Industrielle, Université des Sciences
Sociales de Toulouse, 1992- .

Member, Advisory Board, Journal of St. Petersburg University, 1991- .

Member, Scientific Committee of the Erasmus Project in Law and Economics,
1990-.

Member, Committee of Patronage of the Erasmus Project in Law and Economics,
1990- .

Member, Overseas Advisory Board MITI (Research Institute), Japan, 1987-92 .

PROFESSIONAL ASSOCIATIONS

American Economic Association
member, 1960-
chair, Honors and Awards Committee, 1985-1992
Vice President, 2001

International Society for New Institutional Economics
member, 1997-
director, 1997-2006
President-Elect, 1998-1999
President, 1999-2001

American Law and Economics Association
member, 1990-
President, 1997-98

Western Economics Association
member, 1995
President-Elect, 1998-99
President, 1999-2000

PREVIOUS ACADEMIC APPOINTMENTS

Assistant Professor of Economics, University of California, Berkeley, 1963-65.

University of Pennsylvania:
Associate Professor, 1965-68.
Professor, 1968-83.

Charles and William L. Day Professor of Economics and Social Science, 1977-83.
Chairperson, Department of Economics, 1971-72 and 1976-77.

Gordon B. Tweedy Professor of Economics of Law and Organization, Yale
University, 1983-88.

RECENT PAST POSITIONS

Member of Academic Council, USC Schwarzenegger Institute, 2002-

Director, Center for the Study of Organizational Innovation, University of
Pennsylvania, 1976-83.

Editor or Co-editor, Bell Journal of Economics, 1974-77, 1979-81.

Consultant, National Science Foundation, 1976-77.

RECENT PAST POSITIONS (continued)

Panel Member, Food Safety Regulation and Societal Impact, National Academy of Sciences, 1978-79.

Consultant, Federal Trade Commission, 1978-80.

Chair, Academic Senate, University of California, Berkeley, 1995-96.

Committee Member, Supply Chain Integration, National Academy of Sciences/National Research Council, 1997-99.

Committee Member, Division of Behavioral and Social Sciences and Education, National Academy of Sciences, 2006-2010.

OTHER SELECTED PAST ACTIVITIES

Economic Consultant, Mayor's Advisory Task Force on CATV and Telecommunications (New York City), 1967-68.

Consultant to the U.S. Department of Justice, 1967-69.

Special Economic Assistant to the Assistant Attorney General for Antitrust, U.S. Department of Justice, 1966-67.

Consultant to the RAND Corporation, 1964-66.

Member, Defense Science Board, 1978-1980

PUBLICATIONS

BOOKS

The Economics of Discretionary Behavior: Managerial Objectives in a Theory of the Firm, Prentice-Hall, Englewood Cliffs, N.J., 1964; reprinted by Markham Publishing Co., Chicago, Illinois, 1967; reprinted by Eurospan Ltd., 1974; translated into Japanese and reprinted by Chikura Shobo, 1981; Chapter 4 is reprinted in Readings of Industrial Economics: Theoretical Foundations (C.K. Rowley, ed.) London, 1971.

Corporate Control and Business Behavior: An Inquiry into the Effects of Organization Form on Enterprise Behavior, Prentice-Hall, Englewood Cliffs, N.J., 1970; translated into Japanese and reprinted by Maruzen Co., Ltd., 1974.

Markets and Hierarchies: Analysis and Antitrust Implications, The Free Press, New York, 1975. Translated into Japanese and reprinted by Nippon Hyoronsha Publishing Company, 1980. Chapter 2 has been translated into Italian and reprinted in Organizzazione and Mercato (Raoul C.D. Nacamulli and Andrea Rugiadini, ed.), Bologna, 1985, pp. 161-186. Translated into Spanish (by Evangelina Nino de la Silva) and reprinted by Fondo de Cultura Economica, 1991.

The Economic Institutions of Capitalism: Firms, Markets, Relational Contracting, The Free Press, New York, 1985; translated into Spanish by Eduardo L. Suarez and reprinted by Fondo Cultura Economica, 1989; translated into Italian by Margherita Turvani, 1987; translated into German and reprinted by J.C.B. Mohr, 1990; translated into Russian by Valery Katkalo et al. and published by Lenizdat, 1995; translated into French by Regis Coeurderoy and Emmanuelle Mainant and published by InterEditions, 1994; translated into Polish and published by Polish Scientific Publishers, 1998; translated into Ukrainian and published by ARTEC, 2000.

The Mechanisms of Governance, Oxford University Press, 1996; translated into Italian by Margherita Turvani, and reprinted by Franco Angeli, 1998; translated into Chinese by Chien Wang et al. and reprinted by China Social Sciences Publishing House, 2001.

The Transaction Cost Economics Project: The Theory and Practice of the Governance of Contractual Relations. Edward Elgar, 2013.

EDITED BOOKS

Co-editor (with Almarin Phillips) and contributor, Prices: Issues in Theory, Practice, and Public Policy, University of Pennsylvania, 1968.

Editor and contributor, Antitrust Law and Economics, Dame Publishing, Houston, 1980.

EDITED BOOKS (continued)

Co-editor (with Masahiko Aoiki and Bo Gustafsson), The Firm as a Nexus of Treaties, Sage Publications, London, 1989.

Editor and contributor, Organization Theory: From Chester Barnard to the Present and Beyond, Oxford University Press, New York, 1990.

Editor and contributor, Industrial Organization, Edward Elgar Publishing Ltd., London, 1990.

Co-editor (with Sidney Winter) and contributor, The Nature of the Firm, Oxford University Press, New York, 1991; translated into Russian and Ukrainian and published by A.Sk. Publishing Company, 2000.

Co-editor and contributor, Transaction Cost Economics, Vols. I and II, Edward Elgar Publishing Ltd., Brookfield, VT, 1995.

COLLECTIONS OF OWN ARTICLES (with commentary)

Economic Organization, Wheatsheaf Publishing Ltd., Brighton, England, 1986; chapter 4 is reprinted in Juha Kinnunen, ed., Proceedings of the International Symposium on Recent Developments in Business Management Research. Helsinki, 1986; translated into Japanese by Kaoru Inoue et al., 1989; translated into Italian by Paolo Mariti and published by Il Mulino, Bologna, 1991.

Antitrust Economics, Basil Blackwell, Oxford, England, 1987; translated into Chinese and published by Economic Science Publishing House, 1998.

ARTICLES

"The Elasticity of the Marginal Efficiency Function: Comment", American Economic Review, December 1962, 52, 1099-1103.

"Selling Expense as a Barrier to Entry," Quarterly Journal of Economics, February 1963, 77, 112-88.

"A Model of Rational Managerial Behavior," Ch. 9 in R.M. Cyert and J.D. March, A Behavioral Theory of the Firm, Englewood Cliffs, N.J., 1963.

ARTICLES (continued)

"Managerial Discretion and Business Behavior," American Economic Review, December 1963, 53, 1032-57.

reprinted in

- (1) Economic Theories of International Politics (Bruce M. Russett, ed.), Chicago, 1968
- (2) The Modern Business Enterprise (M. Gilbert, ed.), Penguin, 1972
- (3) The Economics of Property Rights (E. Furubotn and S. Pejovich, eds.), Cambridge, Mass., 1974.

"Innovation and Market Structure," Journal of Political Economy, February 1965, 73, 67-73.

"Incentive Contracts: An Analysis of Adaptive Response," RM-4363 PR, RAND, June 1965, pp. 64 and ix.

"A Dynamic Theory of Interfirm Behavior," Quarterly Journal of Economics, November 1965, 79, 579-607.

reprinted in

- (1) Economic Theories of International Politics (Bruce M. Russett, ed.), Chicago, 1968
- (2) Interorganizational Relations (William Evan, ed.), London, 1975.

"Peak Load Pricing and Optimal Capacity under Indivisibility Constraints," American Economic Review, September 1966, 56, 810-27.

reprinted in

- (1) Kosuro Dora Chosakai, February 1967, pp. 90-99 (Japanese translation)
- (2) Public Enterprise (Ralph Turvey, ed.), Middlesex, England, 1968, pp. 64-85
- (3) Translated into Spanish and published by Editorial Tecnos
- (4) Included in the Bobbs-Merrill Economic Reprint Series.
- (5) Foundations of Regulatory Economics (Robert Ekelund, ed.), Cheltenham, England, 1997.
- (6) The Economics of Public Utilities (Roy Rees, ed.), Cheltenham, England, 2005.
- (7) Pricing (Michael Waldman and Justin Johnson, eds.), Cheltenham, England, 2007.

"The Economics of Defense Contracting: Incentives and Performance," in The Economics of Defense, Columbia University Press, 1967.

"Hierarchical Control and Optimum Firm Size," Journal of Political Economy, April 1967, 76, 123-38.

ARTICLES (continued)

reprinted in

- (1) Readings in Industrial Organization (Needham, ed.), New York, 1970
In Portuguese by Savaira S/A, Readings in Industrial Organization, 1977
- (2) Readings in Microeconomics (William Breit, Harold Hachman, and Edward Saveracker, eds.), 1985
- (3) Readings of Industrial Structure (Basil Yamey, ed.), 1973.
- (4) The International Library of the New Institutional Economics (Claude Menard, ed.), Cheltenham, UK, 2004.

"A Rational Theory of the Federal Budgeting Process," Papers on Non-Market Decision Making II (Gordon Tullock, ed.), Charlottesville, VA, 1967.

(with Douglas G. Olson and August Ralston), "Externalities, Insurance, and Disability Analysis," Economica, August 1967, 34, 235-53.

"A Dynamic-Stochastic Theory of Managerial Behavior," (Phillips and Williamson, eds.), Prices: Issues in Theory, Practice, and Public Policy, University of Pennsylvania Press, 1968.

(with Thomas J. Sargent), "Social Choice: A Probabilistic Approach," Economic Journal, December 1967, 77, 797-813.

"Wage Rates as a Barrier to Entry: The Pennington Case in Perspective," Quarterly Journal of Economics, February 1968, 82, 85-116.

"Economies as an Antitrust Defense: The Welfare Trade-Offs," American Economic Review, March 1968, 58, 18-36.

reprinted with corrections in

- (1) Readings in Industrial Economics: Private Enterprise and State Intervention (C.K. Rowley, ed.), London, 1971
- (2) A Century of the Sherman Act: American Economic Opinion, 1890-1990 (Wayne Gable and Jack High, eds.), Fairfax, VA, 1992, pp. 99-116.
- (3) Monopoly and Competition Policy (F.M. Scherer, ed.), Edward Elgar, London, 1993.
- (4) Critical Perspectives: Mergers and Acquisitions (Simon Peck and Paul Temple, eds.), Routledge, 2002.
- (5) Antitrust and Competition Policy (Andrew Kelit, ed.), Edward Elgar, Cheltenham, 2004.
- (6) Economics of Antitrust Law (Benjamin Klein and Andres Lerner, eds.), Cheltenham, 2006.

"Economies as an Antitrust Defense: Correction and Reply," American Economic Review, December 1968, 58, 1372-76.

ARTICLES (continued)

"Corporate Control and the Theory of the Firm," The Regulation of Corporate Securities (Henry Manne, ed.), Washington, D.C., 1969, pp. 281-336.

"Administrative Decision-Making and Pricing: Externality and Compensation Analysis Applied," in The Analysis of Public Output (Julius Margolis, ed.), 1970, pp.115-35.

"Allocative Efficiency and the Limits of Antitrust," American Economic Review, May 1969, 59, 105-118.

"Administrative Controls and Regulatory Behavior," in Essays in Public Utility Pricing and Regulation (Harry Trebing, ed.), East Lansing, Michigan, 1971, pp. 411-38.

"Economies as an Antitrust Defense: Reply," American Economic Review, December 1969, 59, 954-59.

"Econometric Studies of Industrial Organization: Discussion," in Frontiers of Quantitative Economics (Michael Intriligator, ed.), Amsterdam, 1971, pp. 408-11.

"Banks and Bank Holding Companies: Panel Discussion," Antitrust Law Journal, Spring 1971.

(with Donald F. Turner), "Technical and Organizational Innovation in Relation to Industry Structure," in Proceedings of the International Conference on Monopolies, Mergers, and Restrictive Practices (John Heath, ed.) HMSO, London, 1971, 127-44.

reprinted in

Bobbs-Merrill Economics Reprint Series.

"Managerial Discretion, Organization Form, and the Multidivision Hypothesis," in The Corporate Economy (Robin Marris and Adrian Wood, eds.), London, 1971, pp. 343-86.

"The Vertical Integration of Production: Market Failure Considerations," American Economic Review, May 1971, 61, 112-23.

reprinted in

(1) Journal of Reprints for Antitrust Law and Economics, 1974.

(2) The Theory of the Firm (Mark Casson, ed.), Edward Elgar, London, 1996.

(3) Markets, Hierarchies, and Firms (Glenn Carroll, Pablo Spiller, and David Teece, eds.), Oxford University Press, 1999.

(4) Critical Perspectives: Mergers and Acquisitions (Simon Peck and Paul Templeton, eds.), Routledge, 2002.

ARTICLES (continued)

- (5) International Library of the New Institutional Economics (Claude Menard, ed.), Cheltenham, UK, 2004.
- (6) Supply Chain Management: Critical Perspectives (Steve New, ed.), Routledge, Milton Park, UK, 2008.

"Pricing Theory with Applications to Property-Casualty Insurance," Keynote Address, American Insurance Association, Proceedings of the American Insurance Association, New York, 1971, 73-84.

"Antitrust Enforcement and the Modern Corporation," in Policy Issues and Research Opportunities in Industrial Organization (V. Fuchs, ed.), New York, 1972, pp. 16-33.

"Dominant Firms and the Monopoly Problem: Market Failure Considerations," Harvard Law Review, June 1972, 85, 1512-31.

reprinted in

- (1) Corporate Counsel's Annual, 1973.
- (2) Monopoly and Competition Policy (F.M. Scherer, ed.), Edward Elgar, London, 1993.

(with Narrotam Bhargava), "Assessing and Classifying the Internal Structure and Control Apparatus in the Modern Corporation," in Keith Cowling, ed., Market Structure and Corporate Behavior, London, 1972, pp. 125-148.

"The Perfectly Competitive Firm: Looking Ahead," in Economics 1973-74, Guilford, Conn., 1973, pp. 171-73.

"Markets and Hierarchies: Some Elementary Considerations," American Economic Review, May 1973, 63, 316-25.

reprinted in

Strategy: Critical Perspectives (David Faulkner, ed.).

"On the Limits of Internal Organization, with Special Reference to the Vertical Integration of Production," in A. Silberston and F. Seton, eds., Industrial Management: East and West, New York, 1973, pp. 199-227.

"The Virtues of Net Benefit Analysis," in J.W. McGuire, ed., Contemporary Management, Englewood Cliffs, N.J., 1974, pp. 63-65.

"Peak Load Pricing: Some Further Remarks," Bell Journal of Economics and Management Science, Spring 1974, 5, 223-28.

ARTICLES (continued)

"The Economics of Antitrust: Transaction Cost Considerations," University of Pennsylvania Law Review, June 1974, 122, 1439-96.

reprinted (with revisions) in

"The Economics of Vertical Integration: Transaction Cost Considerations," in Competition and Regulation -- Some Economic Concepts (C.F. Phillips, ed.), Lexington, VA, 1976, pp. 45-76.)

"Exit and Voice: Some Implications for the Study of Modern Corporations," Social Science Information, December 1974, 13, 61-72.

"Assessing the Modern Corporation: Transaction Cost Considerations," in J.F. Weston, ed., Large Scale Enterprise in a Changing Society, New York, 1974, pp. 65-89.

(with Michael Wachter and Jeffrey Harris), "Understanding the Employment Relation: The Analysis of Idiosyncratic Exchange," The Bell Journal of Economics, Spring 1975, 6, 250-78.

reprinted in

- (1) The Economic Nature of the Firm (L. Putterman, ed.), New York, 1987, 135-55.
- (2) Classics of Organization Theory (J. Shafritz and J. Ott, eds.), Pacific Grove, CA, 1992, pp. 379-396.
- (3) The Legacy of Hebert Simon in Economic Analysis (Peter E. Earl, ed.), Cheltenham, UK, 2001.
- (4) Personnel Economics (Edward Lazear and Robert M. Noble, eds.), Cheltenham, UK, 2003.
- (5) The Economics of Modern Business Enterprise (Martin Ricketts, ed.), Cheltenham, UK, 2006.

"The Modern Corporation as an Efficiency Instrument," in S. Pejovich, ed., Government Controls and the Free Market: The U.S. Economy in the 1970's, College Station, Texas, 1976, pp. 163-194.

reprinted in

Transaction Cost Economics, Vol. II (O.E. Williamson and S. Masten, eds.), Edward Elgar Ltd., Brookfield, VT, 1995, pp. 303-339.

"Franchise Bidding for Natural Monopolies -- in General and with Respect to CATV," The Bell Journal of Economics, Spring 1976, 7, 73-104.

reprinted in

- (1) The Foundations of Regulatory Economics (Robert B. Ekelund, Jr., ed.), Edward Elgar, Cheltenham, UK, 1998.

ARTICLES (continued)

- (2) The International Library of the New Institutional Economics (Claude Menard, ed.), Cheltenham, UK, 2004.
- (3) Regulation (Thomas P. Lyon, ed.), Edward Elgar, Cheltenham, UK, 2007.

"The Economics of Internal Organization: Exit and Voice in Relation to Markets and Hierarchies," American Economic Review, May 1976, 66, 369-77.

"Economies as an Antitrust Defense Revisited," University of Pennsylvania Law Review, April 1977, 125, 699-736.

reprinted in

- (1) Corporate Practice Commentator
- (2) Welfare Aspects of Industrial Markets (A.P. Jacquemin and H.W. Jong (eds.)), Leiden, The Netherlands, 1977, 237-271
- (3) Economic Analysis and Antitrust Law (T. Calvani and J. Seigfried (eds.)), Boston, 1979, 54-74.

"Firms and Markets," in S. Weintraub, ed., Modern Economic Thought, 1977, 195-202.

"Predatory Pricing: A Strategic and Welfare Analysis," Yale Law Journal, December 1977, 87, 284-340.

reprinted in

- (1) Journal of Reprints for Antitrust Law and Economics, no. 1, 10, 101-157.
- (2) Economic Analysis and Antitrust Law (T. Calvani and J. Siegfried, eds.), Boston, 1979, 195-239.
- (3) Monopoly and Competition Policy (F.M. Scherer, ed.), Edward Elgar, London, 1993.

(with Michael Wachter), "Obligational Markets and the Mechanics of Inflation," The Bell Journal of Economics, Autumn 1978, 9, 49-571.

"Symposium on Antitrust Law and Economics: Introduction," University of Pennsylvania Law Review, April 1979, 127, 918-924.

"Assessing Vertical Market Restrictions: Antitrust Ramifications of the Transactions Cost Approach," University of Pennsylvania Law Review, April 1979, 127, 953-993.

reprinted in

- (1) Antitrust Law and Economics (O.E. Williamson, ed.), Houston, Texas, 1980.
- (2) Transaction Cost Economics, Vol. II (O.E. Williamson and S. Masten, eds.), Edward Elgar Ltd., Brookfield, VT, 1995, pp. 503-543.

ARTICLES (continued)

"Williamson on Predatory Pricing, II," Yale Law Journal, May 1979, 88, 1183-1200.
reprinted in

Journal of Reprints for Antitrust Law and Economics, No. 1, 10, 1980,
183-200.

"Transaction Cost Economics: The Governance of Contractual Relations,"
Journal of Law and Economics, October 1979, 22, 233-261.

reprinted in

- (1) Organizational Economics (Jay Barney and William Ouchi, eds.), San Francisco, 198
- (2) Industrial Organization (O.E. Williamson, ed.), Aldershot, England, 1990
- (3) The International Library of Essays in Law and Legal Theory (Jules Coleman and Jeffrey Lange, eds.), Aldershot, England, 1992, 309-337.
- (4) The Legacy of Ronald Coase in Economic Analysis (Stephen Medema, ed.), Cheltenham, England, 1994.
- (5) Transaction Cost Economics, Vol. I (O.E. Williamson and S. Masten, eds.), Edward Elgar Ltd., Brookfield, VT, 1995, pp. 96-124.
- (6) The Economics of Contracts and Industrial Organization: A Reader (Peter Buckley and Jonathan Michie, eds.), Oxford, 1996.
- (7) The History of Management Thought (R. L. Tricker, ed.), Ashgate, 2000.
- (8) Public Procurement (Sue Arrowsmith, ed.), Edward Elgar, 2000.
- (9) Alternative Theories of the Firm (Richard Langlois, Tony Fu-Lai Yu and Paul Robertson, eds.), Edward Elgar, 2002.
- (10) The Economics of Business Strategy (John Kay, ed.), Edward Elgar, 2002.
- (11) Public Governance (Mark Bevic, ed.), Sage, 2007.
- (12) The Economics of the Modern Business Enterprise (Martin Ricketts, ed.), Cheltenham, UK, 2007.
- (13) Classics in Corporate Law and Economics (Johanthan R. Macey, ed.), Cheltenham, UK, 2007.
- (14) Fundamentals of Business Strategy (Mie Augier and David Teece, eds.), Sage Publications, 2007.
- (15) The Economics of Organization and Bureaucracy (Peter M. Jackson, ed.), Edward Elgar, 2011.
- (16) The New Institutional Economics of Contract (Eric Furobotn and Rudolf Richter, eds.), Edward Elgar, 2011.

"On the Governance of the Modern Corporation," Hofstra Law Review, Fall 1979, 8,
63-78.

"The Organization of Work," Journal of Economic Behavior and Organization, March
1980, 1, 5-38.

ARTICLES (continued)

reprinted in

- (1) Organizzazione and Mercato (Raoul C.D. Nacamulli and Andrea Rugiadini, eds.), Bologna, 1985, pp. 513-550 (translated into Italian)
- (2) The Economic Nature of the Firm (L. Putterman, ed.), New York, 1987, 292-311.

"Emergence of the Visible Hand: Implications for Industrial Organization," in A.D. Chandler, Jr., and H. Daems, eds., Managerial Hierarchies, Cambridge, MA, 1980, 182-202.

"Saccharin: An Economist's View," in R.B. Crandall and L.B. Lave, eds., The Scientific Basis of Health and Safety Regulations, Washington, D.C., 1981, 131-151.

"Comments on the Political Economy of Antitrust," in R.D. Tollison, ed., The Political Economy of Antitrust, Lexington, MA, 1980, 77-94.

"Discretionary Power of Large Firms: Commentary," in J.J. Siegfried, ed., The Economics of Firm Size, Market Structure and Social Performance, Washington, D.C., 1980, 78-88.

"Contract Analysis: The Transaction Cost Approach," in P. Burrows and C.G. Veljanovski (eds.), The Economic Approach to Law, London, 1981, 39-60.

(with William Ouchi), "The Markets and Hierarchies Program of Research: Origins, Implications, Prospects," in A.H. Van de Ven and W.F. Joyce, eds., Perspectives on Organizing Design and Behavior, New York, 1981, 347-370.

reprinted in

- (1) Power, Efficiency and Institutions: A Critical Appraisal of the "Markets and Hierarchies" Paradigm (J. Turk and P. Willman, eds.), London, 1983, 13-34.
- (2) Theories of Organization (Henry Tosi, ed.), New York, 1984, 118-140.

"The Economics of Organization: The Transaction Cost Approach," American Journal of Sociology, November 1981, 87, 548-577.

reprinted in

- (1) Organizzazione and Mercato (Raoul C.D. Nacamulli and Andrea Rugiadini, eds.), Bologna, 1985, 288-316 (translated into Italian)
- (2) Organizational Sociology (W. Richard Scott, ed.), 1993, Dartmouth.
- (3) Organization Theory (Carlo Turati and Domenico Bodega, eds.), Milano, 1995 (translated into Italian).

ARTICLES (continued)

- (4) Sociology of Organizations: Classic, Contemporary and Critical Readings (Michael J. Handel, ed.), Pine Forge Press, 2002.

"Organizational Innovation: The Transaction Cost Approach," in J. Ronen, ed., Entrepreneurship, Lexington, MA, 1983, 101-134.

"Antitrust Enforcement: Where It Has Been; Where It Is Going," in J. Craven, ed., Industrial Organization, Antitrust, and Public Policy, Boston, 1982, 41-68.

reprinted in

- (1) St. Louis University Law Review, April 1983, 27, 289-314
- (2) Antitrust and Regulation (Giles H. Burgess, Jr., ed.), Edward Elgar, Cheltenham, U.K., 1992, 135-158.

"Reply to Lefever," Yale Law Journal, June 1981, 90, 1646-1649.

"The Modern Corporation: Origins, Evolution, Attributes," Journal of Economic Literature, December 1981, 19, 1537-1568.

reprinted in

- (1) The Growth of Multinationals (Mira Wilkins, ed.), London, 1990.
- (2) The Rise of Big Business (Barry Supple, ed.), Edward Elgar, 1992.
- (3) Industrial Economics (Anindya Sen, ed.), Oxford, 1995.
- (4) The Challenge of the External Environment (The Open University), 1998, pp. 75-103.
- (5) Reader on Strategizing (Claes Nygaard, ed.), Samfunds-litteratur, 2001.
- (6) The International Library of the New Institutional Economics (Claude Menard, ed.), Cheltenham, UK, 2004.
- (7) The Economics of Modern Business Enterprise (Martin Ricketts, ed.), Cheltenham, 2006.

"Technology and the Organization of Work: A Reply" and "Technology and the Organization of Work: A Rejoinder," Journal of Economic Behavior and Organization, March 1983, 4, 57-62, 67-68.

"On the Nature of the Firm: Some Recent Developments," Zeitschrift für die gesamte Staatswissenschaft, December 1981, 675-680.

"Microanalytic Business History," Business and Economic History, Jeremy Atack, ed., 1982, 11, 105-15.

ARTICLES (continued)

"Organization Form, Residual Claimants, and Corporate Control," Journal of Law and Economics, June 1983, 26, 351-66.

"Vertical Merger Guidelines: Interpreting the 1982 Reforms," University of California Law Review, March 1983, 71, 604-17.

reprinted in

- (1) Antitrust Policy in Transition (Eleanor Fox and James Halverson, eds.), New York, 1984, pp. 253-266.
- (2) Journal of Reprints for Antitrust Law and Economics, Vol. 25, No. 1, 1995, pp. 85-98.

"Intellectual Foundations of Law and Economics: The Need for a Broader View," Journal of Legal Education, June 1983, 33, 210-16.

"Credible Commitments: Using Hostages to Support Exchange," American Economic Review, September 1983, 73, 519-40.

reprinted in

- (1) The Antitrust Bulletin, Spring 1984, 29, 33-7
- (2) Transaction Cost Economics, Vol. 1 (O.E. Williamson and S. Masten, eds.), Edward Elgar Ltd., Brookfield, VT, 1995, pp. 208-229.
- (3) Trust (Elias Khalil, ed.), Edward Elgar, 2002.
- (4) The International Library of the New Institutional Economics (Claude Menard, ed.), Cheltenham, UK, 2004.
- (5) Institutional Law and Economics (Pablo Spiller, ed.), Edward Elgar, 2010.

"Credible Commitments: Further Results," American Economic Review, June 1984, 74, 488-490.

"Corporate Governance," Yale Law Journal, June 1984, 88, 1183-1200.

reprinted in

The Foundations of Corporate Law (Roberta Romano), Oxford 1992.

"The Economics of Governance: Framework and Implications," Journal of Institutional and Theoretical Economics, March 1984, 140, 195-223.

reprinted in

- (1) Economics as a Process (Richard Langlois, ed.), New York, 1986, pp. 161-202
- (2) The New Institutional Economics (Furubotn and Richter, eds.), 1991
- (3) The Reasons of the Economic Organization (Massimo Egidi and Margherita Turvani, eds.), Cambridge, 1991

ARTICLES (continued)

- (4) Transaction Economics (Gary L. Clark, ed.) 1996.
- (5) Alternative Theories of the Firm (Richard Langlois, Tony Fu-Lai Yu, and Paul Robertson, eds.), Edward Elgar, 2002.

"Pretrial Uses of Economists: On the Use of 'Incentive Logic' to Screen Predation," Antitrust Bulletin, Fall 1984, 29, 475-500.

"The Incentive Limits of Firms: A Comparative Institutional Assessment of Bureaucracy," Review of World Economics, 1984, 120, 736-762.

"Perspectives on the Modern Corporation," Quarterly Review of Economics and Business, Winter 1984, 24, 64-71.

"Reflections on the New Institutional Economics," Journal of Institutional and Theoretical Economics, March 1985, 141, 187-195.

reprinted in

The Legacy of Ronald Coase in Economic Analysis (Steven Medema, ed.), Edward Elgar Ltd., Brookfield, VT, 1995.

"Assessing Contract," Journal of Law, Economics and Organization, Spring 1985, 1, 177-208.

Reprinted in

The International Library of the New Institutional Economics (Claude Menard, ed.), Cheltenham, UK, 2004.

"Employee Ownership and Internal Governance: A Perspective," Journal of Economic Behavior and Organization, September 1985, 6, 243-46.

"Vertical Integration and Related Variations on a Transaction Cost Economics Theme," in Joseph E. Stiglitz and G. Frank Mathewson, eds., New Developments in the Analysis of Market Structure, Cambridge, MA, 1986, pp. 149-74.

(with Michael Riordan), "Asset Specificity and Economic Organization," International Journal of Industrial Organization, 1985, 3, 365-78.

Reprinted in

The International Library of the New Institutional Economics (Claude Menard, ed.), Cheltenham, UK, 2004.

ARTICLES (continued)

"Transforming Merger Policy: The Pound of New Perspectives," American Economic Review, May 1986, 78, 114-19.

"Japan's Industrial Policy for New Technologies: Comment," Journal of Institutional and Theoretical Economics, March 1986, 142, 178-80.

"Kenneth Arrow and the New Institutional Economics," in George Feiwel, ed., Arrow and the Foundations of the Theory of Economic Policy, New York, 1987, pp. 584-99.

"Transaction Cost Economics: The Comparative Contracting Perspective," Journal of Economic Behavior and Organization, December 1987, 8, 617-25.

"Vertical Integration," John Eatwell, Murray Milgate and Peter Newman, eds., The New Palgrave: A Dictionary of Economics, Vol. IV, Macmillan, London, 1987, pp. 807-812.

"Antitrust," John Eatwell, Murray Milgate and Peter Newman, eds., The New Palgrave: A Dictionary of Economics, Vol. I, Macmillan, London 1987, pp. 95-98.

"Delimiting Antitrust," Georgetown University Law Review, December 1987, 76, 271-303.

reprinted in

The Rise and Fall of Antitrust (Eleanor Fox, Robert Pitofsky, Henry First, eds.), Westport, CT, Greenwood Press, 1991, pp. 211-245.

"Breach of Trust in Hostile Takeovers: Comment," in Alan Auerbach, ed., Corporate Takeovers: Causes and Consequences, Chicago, 1988, pp. 61-67.

"Shareholders and Managers -- A Risk-Neutral Perspective: Comment," in John C. Coffee, Jr., et al., eds., Knights, Raiders and Targets: The Impact of the Hostile Takeover, New York, 1988, pp. 159-67.

"The Logic of Economic Organization," Journal of Law, Economics, and Organization, Spring 1988, 4, 65-93.

"The Economics and Sociology of Organization: Promoting a Dialogue," in George Farkas and Paula England, eds., Industries, Firms, and Jobs, New York, 1988, pp. 159-85.

"Corporate Finance and Corporate Governance," Journal of Finance, July 1988, 43, 567-91.

reprinted in

ARTICLES (continued)

- (1) International Corporate Government (Robert I. Tricker, ed.), New York: Prentice Hall, 1994, pp. 104-123.
- (2) Corporate Governance (Kevin Keasey, ed.), Aldershot, England: Edward Elgar, 1998.
- (3) Translated into Chinese and reprinted in The Corporate Governance Classical Literature (Li Weian, ed.), Nankai, China.
- (4) Classics in Corporate Law and Economics (Jonathan R. Macey, ed.), Cheltenham, UK: Edward Elgar, 2008.

"Mergers, Acquisitions, and Leveraged Buyouts: An Efficiency Assessment," in Gary Libecap, ed., Advances in the Study of Entrepreneurship, Innovation, and Economic Growth, 1988. Greenwich, CT: JAI Press, pp. 55-79.

reprinted in

Corporate Law and Economic Analysis (Lucian Bebchuk, ed.), New York, 1990, pp. 1-28.

"Technology and Transaction Cost Economics: A Reply," Journal of Economic Behavior and Organization, October 1988, 10, 355-364.

reprinted in

The International Library of the New Institutional Economics (Claude Menard, ed.), Cheltenham, UK, 2004.

"Internal Economic Organization," in Oliver Williamson, Sven-Erik Sjostrand, and Jan Johansson, Perspectives on the Economics of Organization, 1989. Lund, Sweden: Lund University Press, pp. 9-48.

"Transaction Cost Economics," in Richard Schmalensee and Robert Willig, eds., Handbook of Industrial Organization, 1989. Vol. 1. New York: North-Holland, pp.136-184.

excerpts reprinted in

- (1) Foundations of Corporate Law (Roberta Romano), Oxford 1992.
- (2) translated into German (Mathias and Christina Erlei) and reprinted in Ökonomische Theorie der Institutionen. LIT Verlag: Münster, 1993.
- (3) Translated into Japanese (Tesuo Wada) and reprinted in IPTP Reports, 1998.5, pp. 131-153.

"The Firm as a Nexus of Treaties: An Introduction," in Masahiko Aoki, Bo Gustafsson, and Oliver E. Williamson, eds., The Firm as a Nexus of Treaties, 1989. London: Sage, pp. 1-25.

ARTICLES (continued)

"Introduction," in Oliver E. Williamson, ed., Organization Theory: From Chester Barnard to the Present and Beyond, 1990. New York, pp. 1-10.

"Chester Barnard and the Incipient Science of Organization," in Oliver E. Williamson, ed., Organization Theory: From Chester Barnard to the Present and Beyond, 1990. New York, pp. 172-206.

"Interview with Oliver E. Williamson," in Richard Swedberg, ed., Economics and Sociology, 1990. Princeton, N.J., pp. 115-129.

"Introduction," in Oliver E. Williamson, ed., Industrial Organization, 1990. London, pp. ix-xxi.

"A Comparison of Alternative Approaches to Economic Organization," Journal of Institutional and Theoretical Economics, March 1990, 146, 61-71.

reprinted in

- (1) The New Institutional Economics (Eirik Furubotn and Rudolf Richter, eds.), 1991
- (2) Vestnik Leningradskogo Universiteta, Seria Ekonomika, #3, 1991 (translated into Russian) and Lessons in Business Organization (Andrei A. Demin and Valery S. Katkalo, eds.), Lenizdat, 1994.
- (3) The Legacy of Ronald Coase in Economic Analysis (Steven Medema, ed.), Brookfield, VT, Edward Elgar, Ltd., 1995.
- (4) The Economics of Property Rights (Svetozav Pejovich, ed.), Brookfield, CT, Edward Elgar, Ltd., 2000.
- (5) The International Library of the New Institutional Economics (Claude Menard, ed.), Cheltenham, UK, 2004.

"Vertical Integration and Market Foreclosure: Comment," in Martin Baily and Clifford Winston, eds. Brookings Papers on Economic Activity: Microeconomics, 1990, Washington, D.C., pp. 280-283.

"Introduction: The Nature of the Firm," in Oliver E. Williamson and Sidney Winter, eds., The Nature of the Firm, 1991, New York, pp. 3-17.

"Political Institutions: The Neglected Side of the Story: Comment," Journal of Law, Economics, and Organization, Special Issue, 1991, 6, 262-266.

ARTICLES (continued)

"Comparative Economic Organization: The Analysis of Discrete Structural Alternatives," Administrative Science Quarterly, June 1991, 36, 269-296.

reprinted in

- (1) Institutional Evolution and Change: Theory and Empiric Findings (Sven-Eric Sjostrand, ed.), 1992, Sharpe, New York.
- (2) Interdisciplinary Perspectives on Organization Studies (Siegwart Lindenberg and Hein Shreuder, eds.), 1992, Pergamon Press, New York, pp. 3-37.
- (3) Translated into German and reprinted in Organisation und Netzwerk (Patrick Kenis and Volker Schneider, eds.), Campus Verlag, 1996, pp. 165-210.
- (4) Occasional paper, International Center for Economic Growth, 1994.
- (5) Transaction Cost Economics, Vol. 1 (O.E. Williamson and S. Masten, eds.), Brookfield, VT, Edward Elgar Ltd., 1995, pp. 125-152.
- (6) Small and Medium Sized Enterprises in the Global Economy (Zolton Acs, ed.), Norwell, MA, Kluwer Academic Publishers, 1997.
- (7) Networks (Gernet Grabhar and Walter Powell, eds.), Cheltenham, UK, 2004.

"Specific and General Knowledge, and Organizational Structure: Comment," in Lars Werin and Hans Wijkander, eds., Contracts: Determinants, Properties and Implications, Nobel Symposium No. 77, 1992, Basil Blackwell, pp. 282-291.

"Strategizing, Economizing, and Economic Organization," Strategic Management Journal, Winter 1991, 12, 75-94.

reprinted in

Fundamental Issues in Strategy (Richard Rumelt, Dan Schendel, and David Teece, eds.), Harvard Business School Press, 1994.

"Economic Institutions: Spontaneous and Intentional Governance," Journal of Law, Economics, and Organization, December 1991, 7, 159-187.

"Antitrust Lenses and the Uses of Transaction Cost Economics Reasoning," in Thomas Jorde and David Teece, eds., Antitrust, Innovation, and Competitiveness, 1992, New York, Oxford, pp. 137-164.

"Markets, Hierarchies, and the Modern Corporation: An Unfolding Perspective," Journal of Economic Behavior and Organization, May 1992, 17, 335-352.

"Private Ownership and the Capital Market," in Horst Siebert, ed., Privatization, 1992, J.C.B. Mohr, Tübingen, pp. 27-54.

ARTICLES (continued)

"Some Issues in the Transformation of Ownership Institutions in Poland: Comment," Journal of Institutional and Theoretical Economics, March 1992, 148, 69-71.

"Contested Exchange Versus the Governance of Contractual Relations," Journal of Economic Perspectives, Winter 1993, 7, 103-108.

"The Evolving Science of Organization," Journal of Institutional and Theoretical Economics, March 1993, 189, 36-63.

"Transaction Cost Economics meets Posnerian Law and Economics," Journal of Institutional and Theoretical Economics, March 1993, 149, 99-118.

reprinted in

Transaction Cost Economics, Vol. I (O.E. Williamson and S. Masten, eds.), Brookfield, VT, Edward Elgar Ltd., 1995, pp. 671-690.

"Calculativeness, Trust, and Economic Organization," Journal of Law and Economics, April 1993, 36, 453-486.

reprinted in

- (1) The International Library of the New Institutional Economics (Claude Menard, ed.), Edward Elgar, Cheltenham, UK, 2004.
- (2) Landmark Papers On Trust (Reinhard Bachmann and Akbar Zaheer, eds.), Edward Elgar, Cheltenham, UK, 2008.

"Opportunism and its Critics," Managerial and Decision Economics, March-April 1993, 14, 97-107.

"Transaction Cost Economics and Organization Theory," Industrial and Corporate Change, No. 2, 1993, 2, 107-156.

reprinted in

- (1) Debating Rationality (J.J. Halpern and R.N. Stern, eds.), Ithaca, NY: I.L.R. Press, pp. 155-194.
- (2) The Handbook of Economic Sociology (N. J. Smelser and R. Swedberg, eds.) Princeton, NJ: Princeton University Press, 1994, pp. 77-107.
- (3) Technology, Organization, and Competitiveness (G. Dosi, D. Teece & J. Chytry, eds.), Oxford University Press, 1998, pp. 17-66.
- (4) The International Library of the New Institutional Economics (Claude Menard, ed.), Cheltenham, UK, 2004.

ARTICLES (continued)

"Concluding Comment," Journal of Institutional and Theoretical Economics, March 1994, 150, 320-324.

"Research Needs and Opportunities in Transaction Cost Economics," Journal of Business Economics, No. 1, 1994, 45-46.

"Visible and Invisible Governance," American Economic Review, May 1994, 84, 323-326.
translated into Arabic and reprinted in Dar Al-Kitab Al-Hadeeth, 1996.

"Evaluating Coase," Journal of Economic Perspectives, Spring 1994, 8, 201-204.

"Il Dialogo tra la Nuova Economia Istituzionale e le Altre Scienze Sociali," Stato e Mercato, April 1994, 40, 41-62.

"Introduction," in Oliver E. Williamson and Scott E. Masten, eds., Transaction Cost Economics, Vol. I, 1995, Brookfield, VT, Edward Elgar, pp. xiii-xxvi.

"Legal Implications of Imperfect Information in Consumer Markets: Comment," Journal of Institutional and Theoretical Economics, March 1995, 151, 45-51.

"The Institutions and Governance of Economic Development and Reform," in Proceedings of the World Bank Annual Conference on Development Economics, 1994, 1995, Washington, D.C., The World Bank, pp. 171-197.

"Comments on Paul Milgrom and John Robert: 'Continuous Adjustment and Fundamental Change in Business Strategy and Organization in Business Strategy and Organization'," in Trends in Business Organization, 1995, Horst Siebert, ed., J.C.B. Mohr: Tübingen, pp. 259-264.

"Hierarchies, Markets, and Power in the Economy: An Economic Perspective," Industrial and Corporate Change, 4, 1995, pp. 21-49.

reprinted with minor changes in:

- (1) Transaction Cost Economics and Beyond (John Groenewegen, ed.), 1996, Kluwer: pp. 11-42.
- (2) Transaction Cost Economics: Recent Developments (Claude Menard, ed.), 1997, Edward Elgar, pp. 1-29.

"Transaction Cost Economics and the Evolving Science of Organization," in Arnold Heertje, ed., The Makers of Modern Economics, vol. II, 1995, Edward Elgar, pp. 114-167.

ARTICLES (continued)

"Economic Organization: The Case for Candor," Academy of Management Review, 21, 1996, pp. 48-57.

"Economic Organization: A Primer," California Management Review, 38, Winter 1996, pp. 131-146.

"Some Uneasiness with the Coase Theorem: Comment," Japan and the World Economy, 7, 1995, pp. 9-11.

"The Fading Boundaries of the Firm: Comment," Journal of Institutional and Theoretical Economics, March 1996, 152, pp. 85-88.

"The Politics and Economics of Redistribution and Inefficiency," Greek Economic Review, December 1995, 17, pp. 115-136.

(with Janet Bercovitz), "The Modern Corporation as an Efficiency Instrument: The Comparative Contracting Perspective," in The American Corporation Today, 1996. Carl Kaysen, ed. New York, Oxford University Press, pp. 327-359.

"Deregulatory Takings and Breach of the Regulatory Contract: Some Precautions," New York University Law Review, October 1996, 71, pp. 1007-1020.

"Revisiting Legal Realism: The Law, Economics, and Organization Perspective," Industrial and Corporate Change, 1996, 5, No. 2, pp. 383-420.

reprinted in:

- (1) Law and Economics (Raja Chellich, ed.), New Delhi, India.
- (2) Markets, Hierarchies, and Firms: The Transaction Cost Economics Perspective (Glenn Carroll & David Teece, eds.), New York, Oxford University Press, 1999, pp. 197-234.
- (3) Coasian Economics (Steven G. Medema, ed.), 1997, Boston, Kluwer.

"Transaction Cost Economics and the Carnegie Connection," Journal of Economic Behavior and Organization, November 1996, 31, 145-156.

"Transaction Cost Economics and Public Administration," in Public Priority Setting, 1997, P. B. Boorsma, ed., Netherlands, Kluwer Academic Publishers, pp. 19-37.

"Transaction Cost Economics: How Its Works; Where It Is Headed," 1998, De Economist, 146 (April), 23-58.

ARTICLES (continued)

“The Institutions of Governance,” 1998, American Economic Review, 88 (May), 75-79. Translated into Polish and reprinted in Gospodarka Nordowa, 1999.

“Opportunistic Behavior in Contracts,” in Peter Newman, ed., The New Palgrave Dictionary of Economics and the Law, Vol. 2, 1998, pp. 703-710.

(With Richard Gilbert) “Antitrust Policy,” in Peter Newman, ed., The New Palgrave Dictionary of Economics and the Law, Vol. 1, 1998, pp. 82-88.

“Public and Private Bureaucracies: A Transaction Cost Economics Perspective,” Journal of Law, Economics, and Organization, April 1999, 15, pp. 306-342.

Reprinted in Financial Management in the Public Sector (Justin Martin and David Matkin, eds.), Sage Publications, 2012.

“Strategy Research: Governance and Competence Perspectives,” Strategic Management Journal, December 1999, 20, pp. 1087-1108.

reprinted in

(1) Competence, Governance, and Entrepreneurship (Nicolai Foss and Volker Mahnke, eds.), Oxford University Press, New York, 2000, pp. 21-54.

(2) Fundamentals of Business Strategy (Mie Augier and David Teece, eds.), Sage Publications, 2007.

“Why Prediction? Lessons from the Theory of the Firm,” Over Economie en Bedriff, Liber Amicorum voor Prof. Dr. J. L. Bouma, 1999, Delwel Vitgeverij B.V., pp. 19-43.

“Ronald Harry Coase: Institutional Economist/Institution Builder,” in Claude Menard, ed., Institutions, Contracts, and Organizations, 2000, Edward Elgar, pp. 48-53.

(With Witold Henisz) “Comparative Economic Organization – Within and Between Countries,” Business and Politics, 1 (3) 1999, pp. 261-277.

“Economic Institutions and Development: A View from the Bottom,” in Mancur Olson and Satu Kahkonen, eds., A Not-So-Dismal Science, 2000, New York: Oxford University Press, pp. 92-118.

“Contract and Economic Organization,” Revue D’Economie Industrielle, 92 (2), 2000, pp.55-66.

Reprinted in

The Economics of Contracts (Eric Brousseau and Jean-Michel Glachant, eds.), 2002, Cambridge, UK: Cambridge University Press.

ARTICLES (continued)

“The New Institutional Economics: Taking Stock, Looking Ahead,” Journal of Economic Literature, 38 (September), 2000, pp. 595-613.

Reprinted in

- (1) Socialøkonomen, Nr. 9, December 2000 - 54.ARG, pp. 9-18.
- (2) Translated into Spanish and published in Revista BCV, 2001.
- (3) Recent Developments in Institutional Economics (Geoffrey Hodgson, ed.), Edward Elgar, 2002.
- (4) Property Rights and Environmental Problems (Bruce Larson, ed.), 2003, Hampshire, UK: Ashgate Publishing Ltd.
- (5) The International Library of the New Institutional Economics (Claude Menard, ed.), Cheltenham, UK, 2004.

“Transaction Cost Economics and Property Rights,” International Encyclopedia of the Social and Behavioral Sciences, 2001, pp. 15840-15845.

“Hierarchies and Markets,” International Encyclopedia of the Social and Behavioral Sciences, 2001, pp. 6690-6692.

“Empirical Microeconomics: Another Perspective,” in Mie Augier and James March, eds., The Economics of Choice, Change, and Organization, Northampton, MA: Edward Elgar, 2002, pp. 419-441.

“The Lens of Contract: Private Ordering,” American Economic Review, 92 (May), 2002, pp. 438-443.

“The Theory of the Firm as Governance Structure: From Choice to Contract,” Journal of Economic Perspectives, 16 (Summer), 2002, pp.171-195.

Translated into Russian and reprinted in

Social Economics, October-December 2002, pp. 84-105.

“Transaction Cost Economics,” in Claude Menard and Mary Shirley, eds., Handbook of New Institutional Economics, Kluwer, 2004, pp. 41-65.

“Economics and Antitrust Enforcement: The Transition Years,” Antitrust (Spring), 2003, pp. 61-65.

“Contract and Economic Organization,” in Eric Brousseau and Jean-Claude Glachant, eds., The Economics of Contract, Cambridge University Press, 2002, pp. 49-58.

ARTICLES (continued)

“Herbert Simon and Organization Theory,” in Mie Augier and James March, eds., Models of a Man: Essays in Memory of Herbert A. Simon, Cambridge, MA: MIT Press, 2004, pp. 279-295.

“Examining Economic Organization through the Lens of Contract,” Industrial and Corporate Change, 12:4 (August 2003), pp. 917-942.

“Transaction Cost Economics and Agriculture: An Excursion,” in G. Van Huylenbroecke, W. Verbeke and L. Laurens, eds., Role of Institutions in Rural Policies and Agricultural Markets, Amsterdam: Elsevier, 2004, pp. 19-34.

“Why Law, Economics, and Organization?” Annual Review of Law and Social Science, 1 (2005), pp. 369-396.

Earlier versions of this paper were published in:

- (1) Spanish as Inaugural Lecture to the Law and Economics Program, University of Chile 2000.
- (2) Japanese as Kobe Law Journal, 54 (June 2004), pp. 63-124.
- (3) a version of this paper also appears in The Origins of Law and Economics (Charles Rawley and Francesco Parisi, eds.), Edward Elgar, Northampton, MA, 2005, 475-609.

“Transaction Cost Economics and Business Administration,” Scandinavian Journal of Management, 21 (2005), 19-40.

“The Economics of Governance,” American Economic Review, 95 (May 2005), 1-18.

“Transaction Cost Economics: The Process of Theory Development,” in Smith and Hill, eds., Great Minds in Management, Oxford, 2005, 485-508.

“Networks – Organizational Solutions to Future Challenges,” in Theresia Theurl, ed., Economics of Interfirm Networks. Mohr Siebeck, Tübingen, Germany, 2005: 3-27.

“The Sociology and Economics of Organization: One View of the Dialogue,” in Ulrich Bindseil, Justus Haucap and Christian Wey, eds., Institutions in Perspective. Mohr Siebeck, Tübingen, Germany, 2006, 3-19.

“An Interview with Oliver Williamson,” Journal of Institutional Economics, 2007 (3): 373-386.

ARTICLES (continued)

“Transaction Cost Economics: An Introduction,” in Peter Klein and Michael Sykuta, eds., The Edward Elgar Companion to Transaction Cost Economics, Cheltenham, UK: Edward Elgar, 2010, pp. 5-26.

preprinted in Economics Discussion Papers 2007-3 March 1, 2007
<http://www.economics-ejournal.org/economics/>

“Outsourcing: Transaction Cost Economics and Supply Chain Management,” Journal of Supply Chain Management, 44 (April 2008), pp. 5-16.

“Transaction Cost Economics: The Precursors,” Economic Affairs (September 2008), pp. 7-14.

Foreword: The New Institutional Economics Guidebook, in Eric Brousseau and Jean-Claude Glachant, eds., The Economics of Institutions Guidebook Cambridge (2008), pp. xxiii-xxxvii.

“Corporate Boards of Directors: In Principle and in Practice,” Journal of Law, Economics, and Organization, 24 (October 2008), 247-272.

Reprinted in

The Economics of Corporate Governance and Mergers (Klaus Gugler and B. Yurtoglu, eds.), Edward Elgar, 2008, pp. 77-104.

“Friedman (1953) and the Theory of the Firm,” in Uskali Maki, ed., The Methodology of Positive Economics, Cambridge University Press, 2009, pp. 241-256.

Translated into Spanish and reprinted, Cambridge University Press, 2013.

“Pragmatic Methodology: A Sketch, with Applications to Transaction Cost Economics,” The Journal of Economic Methodology, 16 (June 2009), 145-157.

“Opening the Black Box of Firm and Market Organization: Antitrust,” in Per-Olaf Bjuggren and Dennis C. Mueller, eds., The Modern Firm, Corporate Governance and Investment, Edward Elgar, Northampton, MA, 2009, pp. 11-42.

“Transaction Cost Economics: The Natural Progression,” American Economic Review, 100 (June 2010), pp. 673-690.

Reprinted in

(1) Les Prix Nobel, 2010, with biography (pp. 447-454) and lecture (pp. 455-476).

(2) Journal of Retailing, 86 (September 2010), pp. 215-226.

“Transaction Cost Economics: The Origins,” Journal of Retailing, 86 (September 2010), pp. 227-231.

“Reflections on Antitrust,” The Antitrust Bulletin, 55 (Fall 2010), pp. 543-544.

ARTICLES (continued)

(with Tarek Ghani), "Transaction Costs Economics and Its Uses in Marketing," Journal of the Academy of Marketing Science, Published online 15 July 2011, Springer, pp. 1-12.

"Corporate Governance: A Constructive and Organizational Perspective," in Lorenzo Sacconi, Margaret Blair, R. Edward Freeman, and Alessandro Vercelli, eds., Corporate Social Responsibilities and Corporate Governance, Palgrave-Macmillan, 2011, pp. 3-32.

"Economizing," in Mie Augier and David Teece, eds., New Palgrave Encyclopedia of Strategic Management, Macmillan Publishers Ltd., 2013.

"Interdisciplinary Social Science: The Transaction Cost Economics Project," in Robert Solow, ed., Economics for the Curious, Palgrave, 2013 (forthcoming).

(with Steven Tadelis), "Transaction Cost Economics," Robert Gibbons and John Roberts, eds., The Handbook of Organizational Economics. Princeton, NJ: Princeton University Press, 2013, pp. 159-192.

"Hierarchies and Markets" in Organizations and Management, Encyclopedia of Social and Behavioral Sciences, Elsevier, 2013 (forthcoming).

BOOK REVIEWS

C.E. Ferguson, "A Macroeconomic Theory of Workable Competition," reviewed in Journal of Business, January 1965, 38, 118-9.

Robert E. Kuenne, ed., "Essays in Honor of Edward H. Chamberlin, Monopolistic Competition Theory: Studies in Impact," reviewed in American Economic Review, March 1968, 58, 192-96.

Eugene M. Singer, "Antitrust Economics: Selected Legal Cases and Economic Models," reviewed in American Economic Review, December 1968, 58, 1379-80.

Wilbur G. Lewellen, "The Ownership Income of Management," reviewed in Journal of Business, January 1972, 45, 108-110.

Robert J. Lerner, "Management Control and the Large Corporation," reviewed in Antitrust Bulletin, Fall 1972.

Ward D. Bowman, "Patent and Antitrust Law," reviewed in Yale Law Journal, 1974, 83, 647-661.

BOOK REVIEWS (continued)

Kenneth J. Arrow, "The Limits of Organization," reviewed in Journal of Business, January 1975, 48, 452-54.

Peter O. Steiner, "Mergers: Motives, Effects, Policies," reviewed in Journal of Economic Literature, June 1976, 14, 506-508.

Harold F. Williamson, ed., "Evolution of International Management Structures," reviewed in The Business History Review, Winter 1975, 49, 111-12.

J.M. Montias, "The Structure of Economic Systems," reviewed in The Bell Journal of Economics, Autumn 1977, 8, 620-623.

Robert H. Bork, "The Antitrust Paradox: A Policy at War with Itself," reviewed in University of Chicago Law Review, Winter 1979, 46, 526-31.

W. Richard Scott, "Organizations: Rational, Natural, and Open Systems," reviewed in Journal of Economic Literature, June 1982, 20, 585-86.

Martin L. Weitzman, "The Share Economy: Conquering Stagflation," reviewed in Yale Law Journal, January 1986, 95, 627-37.

Arne L. Kalleberg and Ivar Berg, "Work and Industry," reviewed in Industrial and Labor Relations Review, July 1988, 41, 646-47.

Ronald Coase, "The Firm, the Market, and the Law," reviewed in California Law Review, January 1989, 77, 223-31.

Wolfe, Jr., Charles, "Markets or Governments," reviewed in Journal of Economic Literature, March 1989, 27, 92-93.

Vromen, Jack J., "Economic Evolution," reviewed in Economic Journal, November 1996, 196, 1791-1793.

Demsetz, Harold, "The Economics of the Business Firm," reviewed in Journal of Economic Literature, March 1997, 35, 129-131.

Dixit, Avinash K., "The Making of Economic Policy: A Transaction-Cost Politics Perspective," reviewed in Economic Journal, November 1997, 107, 1886-1887.